

DISCLAIMER



Statements contained in this document, particularly those concerning forecasts on future M6 Group performance, are forward-looking statements that are potentially subject to various risks and uncertainties.

Any reference to M6 Group past performance should not be interpreted as an indicator of future performance.

The content of this document must not be considered as an offer document nor as a solicitation to buy or sell M6 Group shares.

The information, tables and financial statements included in this document, especially in the appendices, are currently undergoing audit and are awaiting AMF registration (registration document including the annual financial report).

PRESENTATION OF 2013 ANNUAL RESULTS *M6 GROUP*



INTRODUCTION TELEVISION DIVERSIFICATIONS AND AUDIOVISUAL RIGHTS FINANCIAL STATEMENTS **OUTLOOK**

APPENDICES



2008 - 2013: Highlights







A growing business

in a stable and fragmented market

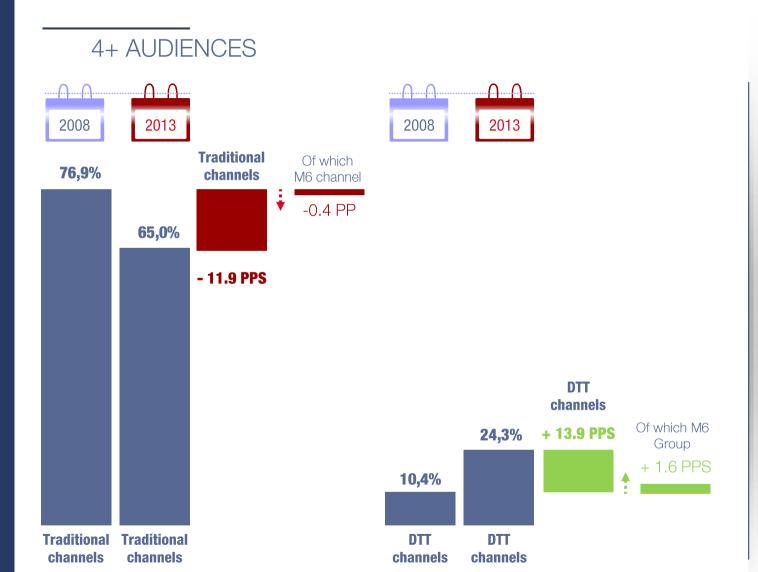


DIVERSIFICATIONS

Profitable reinforcement in market niches thanks to optimised use of the TV medium

2008 - 2013 - TV: A growing business in a fragmented market



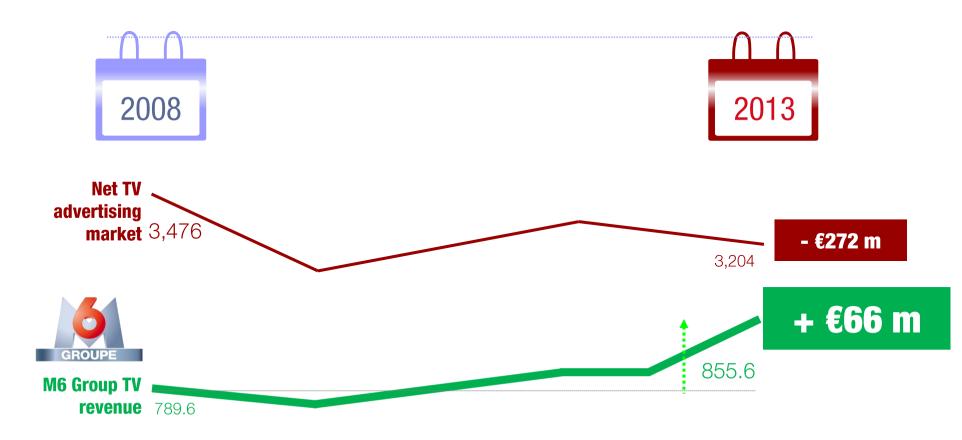




2008 - 2013 - TV: A growing business in a flat and fragmented market



Key figures (€ millions)



2008 - 2013 - TV: A growing business in a flat and fragmented market



... thanks to the implementation of its 3 strategic pillars:



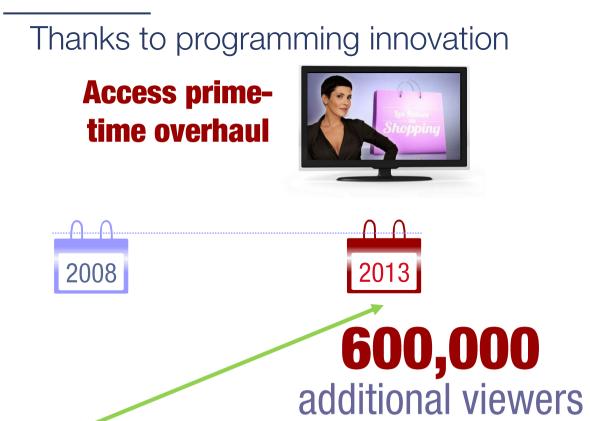




2008 - 2013 - TV: A growing business in a flat and fragmented market



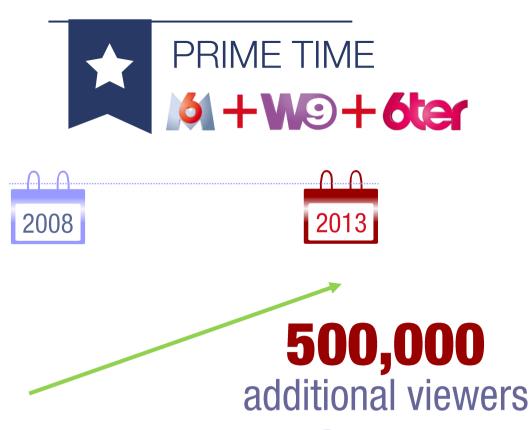




2008 - 2013 - TV: A growing business in a flat and fragmented market





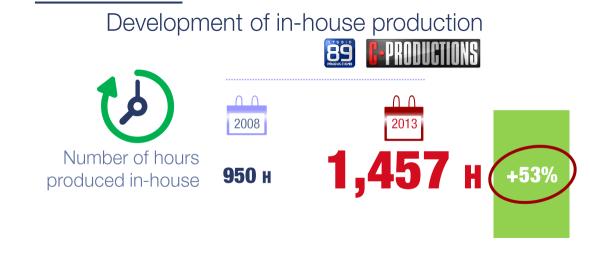




2008 - 2013 - TV: A growing business in a flat and fragmented market













2008 - 2013 - TV: A growing business in a flat and fragmented market



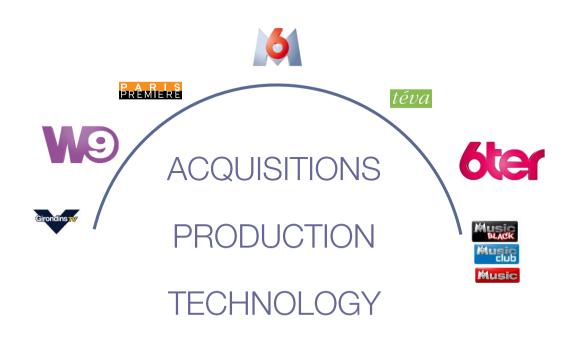
For M6, TV means:







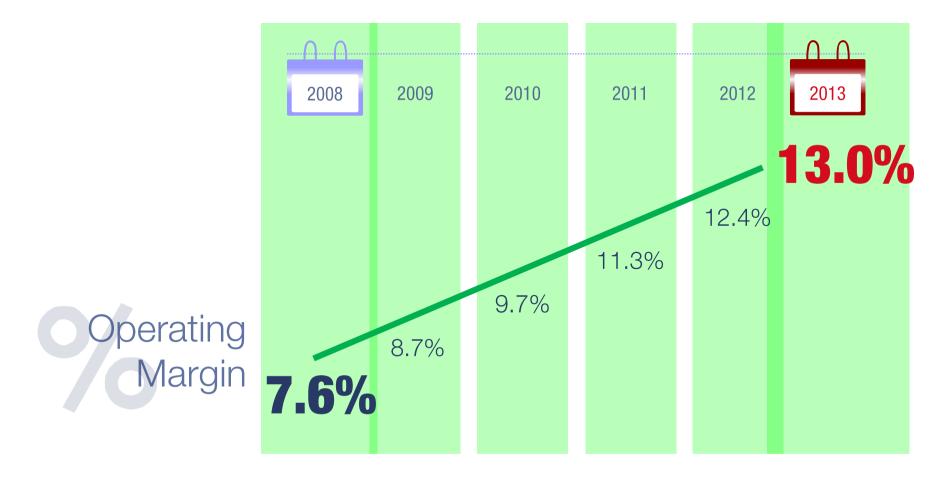
Implementation of an INDUSTRIAL PLATFORM



2008 - 2013 - Diversification: Profitable reinforcement in market niches, thanks to optimised use of the TV medium



Excl. F.C.G.B.



2008 - 2013 - Diversification: Profitable reinforcement in market niches, thanks to optimised use of the TV medium





has managed to adapt its portfolio to enter new profitable niches

2013 Operating Margin **13.0%**

Thanks to the Group's 3 strategic pillars:













2008 - 2013 - Diversification: Profitable reinforcement in market niches, thanks to optimised use of the TV medium



Since 2008

Discontinued operations:

2008 - 2013

Newly-established or acquired operations:

Call TV





Collections















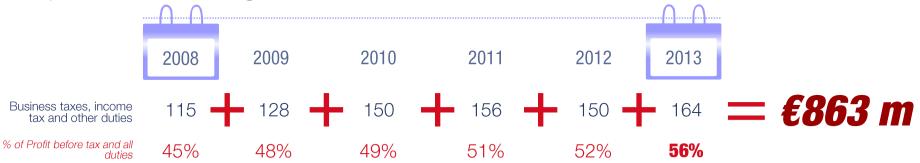
HAPPY VIEW.fr



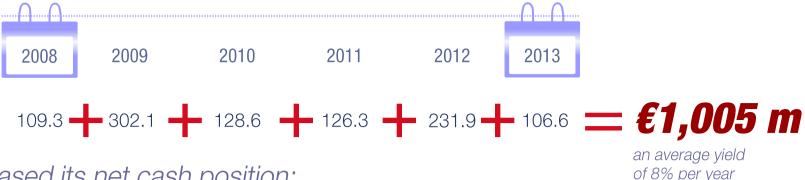
2008 - 2013: Highlights



Despite the increasing tax burden...



... the Group has paid dividends...



... and increased its net cash position:





2013 KEY FIGURES

Key 2013 Group figures



Key figures (€ millions)

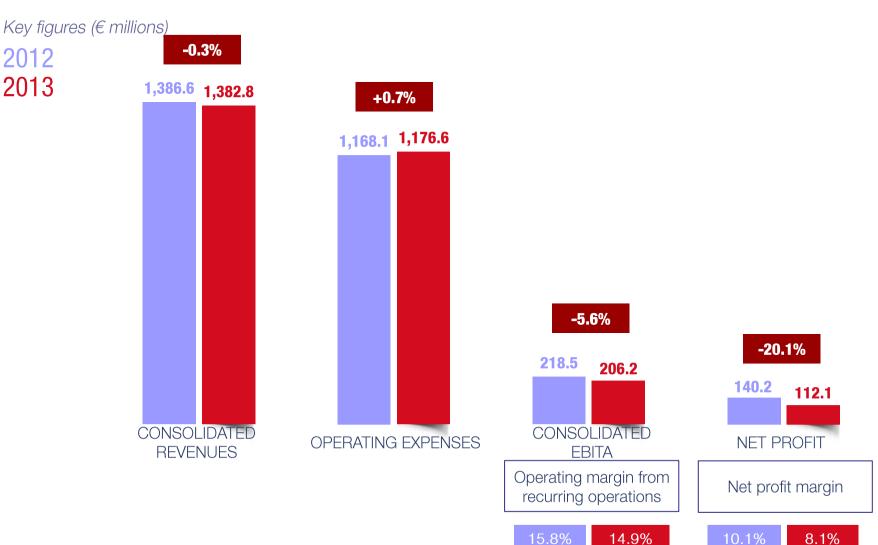
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Consolidated revenues	1,386.6	1,382.8	- 0.3%
Total Continuing operations	1,260.8	1,265.0	+ 0.3%
Consolidated profit from recurring operations (EBITA)	218.5	206.2	- 5.6%
Total Continuing operations	224.2	211.6	- 5.6 %

INTRODUCTION – KEY FIGURES

M6 resilient despite the economic crisis thanks to the efficiency of its strategic model

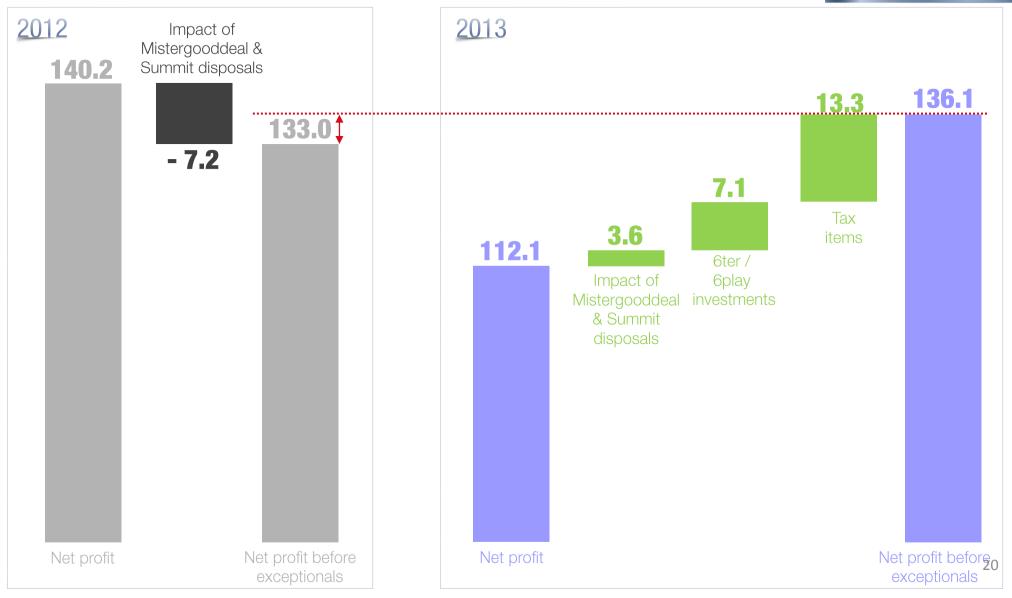




INTRODUCTION – KEY FIGURES

GROUPE

Improved performance excluding exceptional items



INTRODUCTION – KEY FIGURES

2013 Highlights



- Stable revenues
- Contraction of the advertising market
- Investment in 6ter
- Investment in 6play
- Divesting from Mistergooddeal
- 2nd tranche of capital gain on the disposal of Summit Entertainment
- Improved profitability for diversification activities
- Increased tax burden



TELEVISION

TELEVISION – KEY FIGURES

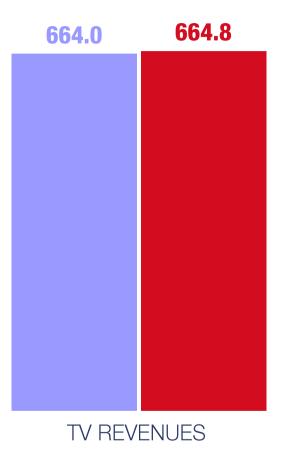
M6 TV NETWORK REVENUES & EBITA



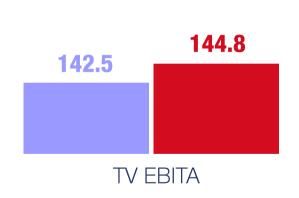
Key figures (€ millions)

2012 2013









TELEVISION – KEY FIGURES

GROUPE

COMPLEMENTARY CHANNELS REVENUES & EBITA

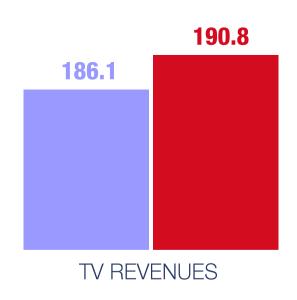
Key figures (€ millions)

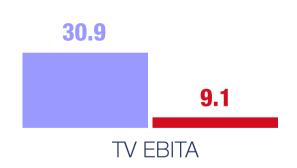
2012

2013







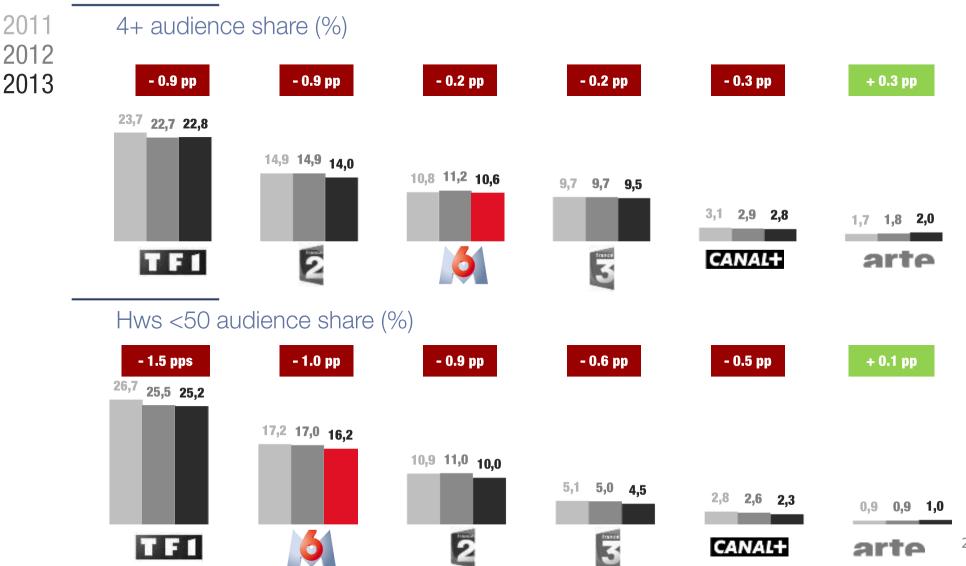




TELEVISION Audience Ratings



Over a 2-year period, M6 proved more resilient than its competitors



Regular prominence: M6's most popular programmes regularly attract more than 4 million viewers





6 nights > 6 m 16 nights > 5 m



39 episodes > 4 m 16 episodes > 5 m





5 nights > 4 m

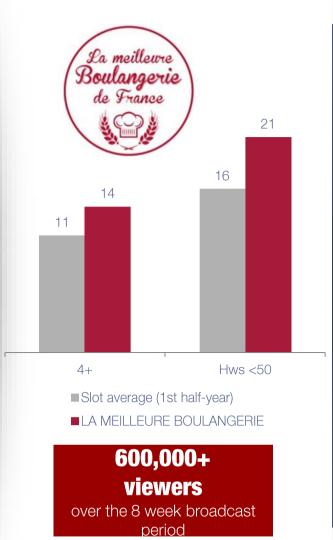


13 episodes > 4 m (of 13 episodes broadcast)

2013: successful launch of the new access prime-time programmes







Mondays to Fridays:

M6 leader every 2nd day

across Hws <50



3.3 m



4.3 m

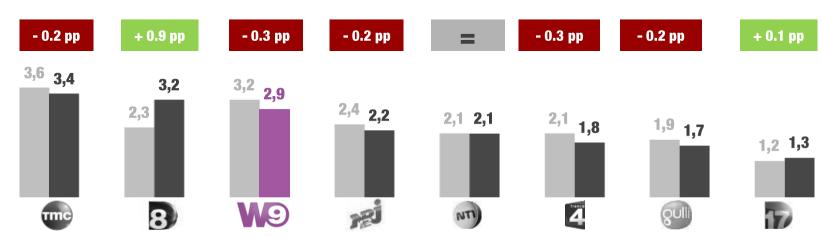


2013: W9 maintained its leadership in DTT among Hws <50

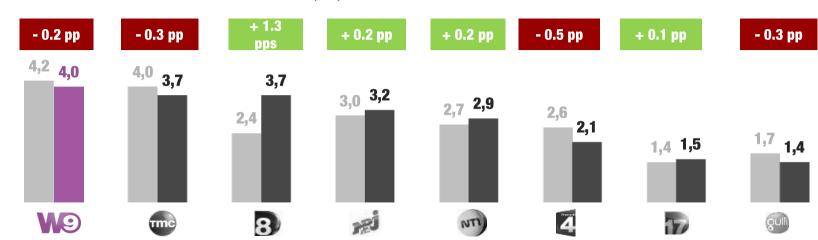




20122013



Hws <50 audience share (%)

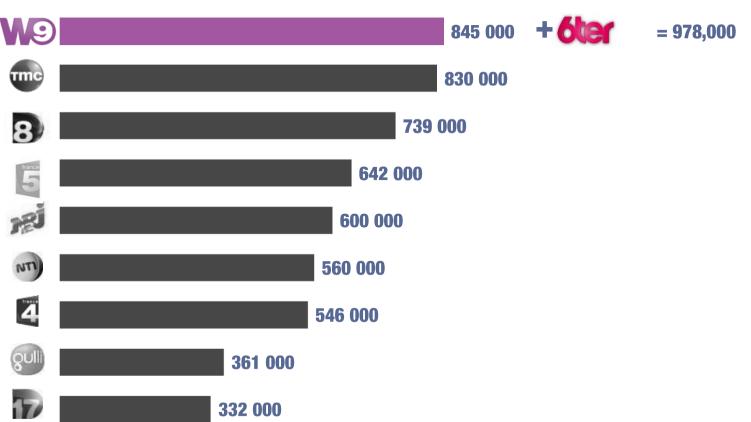


2013: W9 is the leading prime-time channel



4+ (number of viewers)



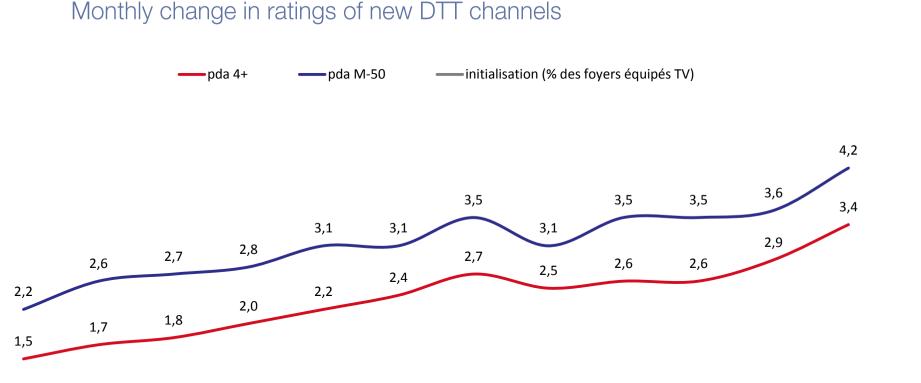


63%

57%



Over the whole year, the new DTT channels already attracted audience ratings of 2.3% among 4+ year olds and 3.1% among Hws <50



66%

76%

72%

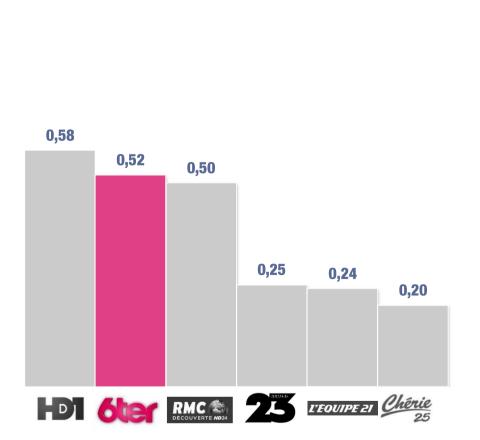
69%

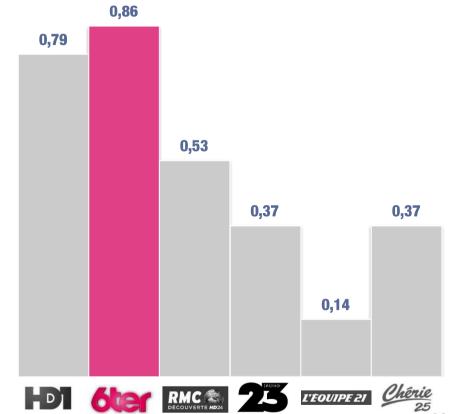
6ter leader among Hws <50 in 2013









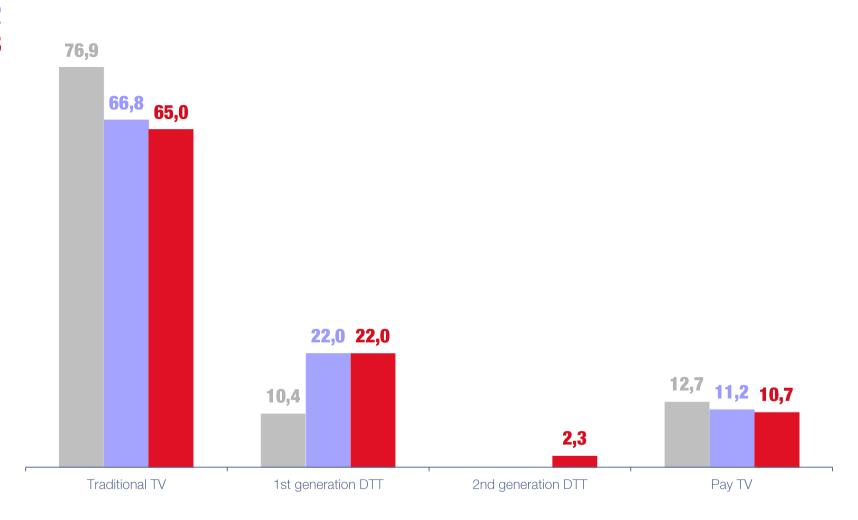




TELEVISION Cab Sat Audience Ratings







TELEVISION – Cab Sat Audience Ratings

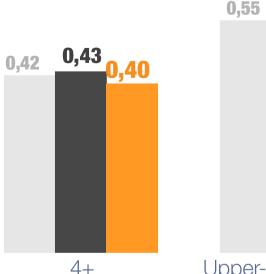
PARIS PREMIERE's solid performance unchanged in 2013

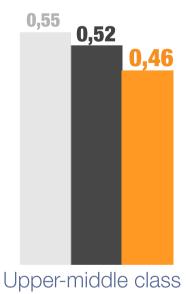


201120122013

Nationwide audience ratings (excl. summer)

Equipment: **32%** of households that own a TV





Rankings

4TH RANKED PAY CHANNEL

among all audiences (2nd ranked – general interest)

2ND RANKED PAY CHANNEL

among upper-middle class viewers

Programmes

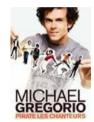


ZEMMOUR NAULLEAU









TELEVISION – Cab Sat Audience Ratings

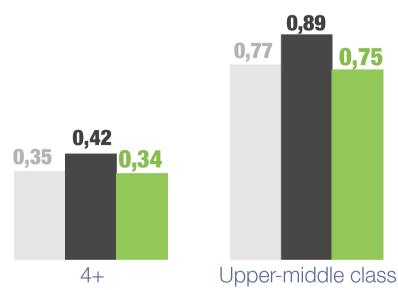
TEVA confirmed its undisputed Pay TV leadership position among Hws <50



201120122013

Nationwide audience ratings (excl. summer)

Equipment: **40%** of households that own a TV



Rankings

6TH RANKED PAY CHANNEL

among all audiences (4th ranked – general interest)

THE LEADING PAY CHANNEL

among Hws <50

Programmes











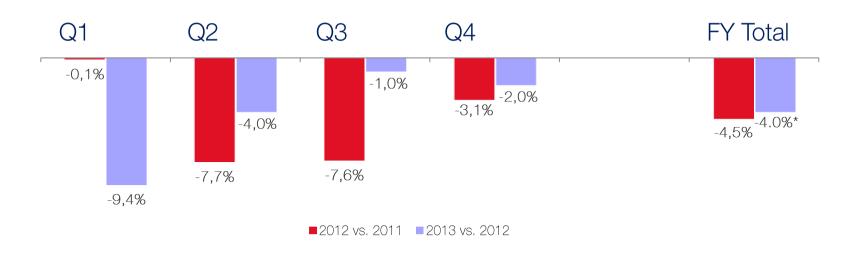




The net TV advertising market continued to decline by an approximate 4% in 2013

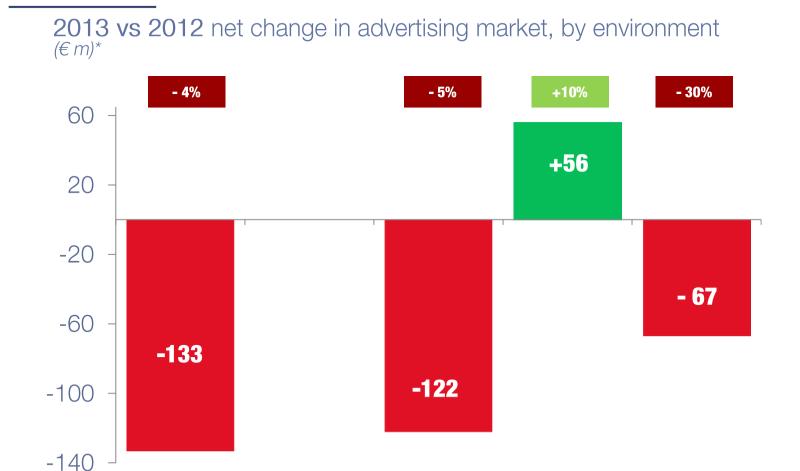


Quarterly change in net advertising market (%)



GROUPE

In a TV advertising market that declined in 2013, DTT channels gained market share points at the expense of Cab-Sat channels



Traditional

Terrestrial TV

DTT**

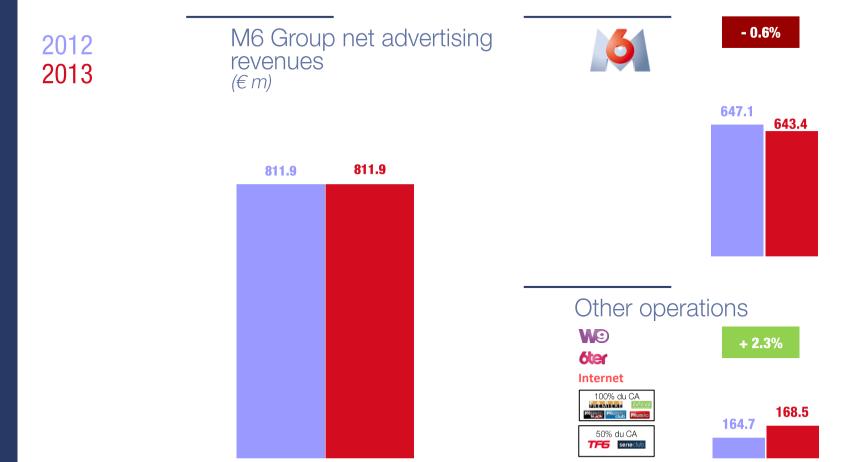
Cab-Sat

TOTAL TV

of which:

In a challenging environment, M6 Group achieved stable net advertising revenues in 2013



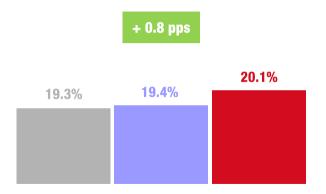


The net TV advertising market share of the M6 network grew in 2013 to an all-time high



201120122013

Change in net TV advertising market share of the M6 network since 2011



Several factors explain this increase in M6's net market share against the background of good audience ratings in 2012:

- Market share outperformance across major advertisers
- New customers won
- Commercial momentum (particularly through commercial proposals, flash sales, 100% brands, etc.)

Puissance TNT, the major commercial innovation of 2014 in the advertising market is the leading DTT service

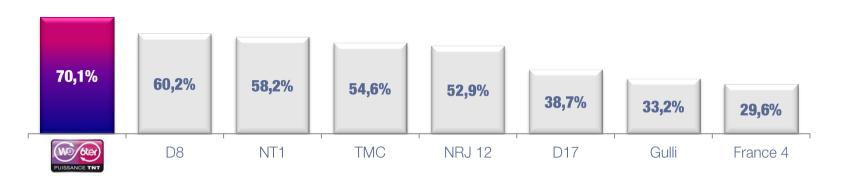




1 single advertising vehicle with screens synchronised by the second on W9 and 6ter

- More user-friendly media purchasing
- = The leading advertising service on DTT
- **=** Greater instantaneous power and wider coverage of advertising targets

Advertisement coverage among under 50 year-old housewives % - from 06/01 to 02/02/2014





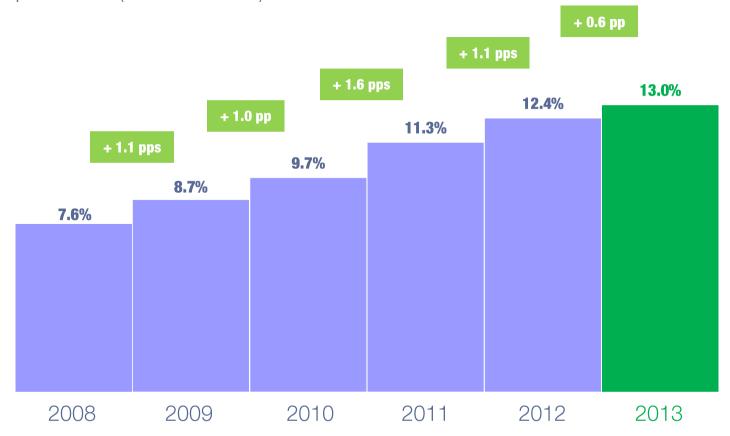
More than 300 brands have already advertised on this new advertising vehicle in 2014





2008 - 2013: Increase in profitability of diversification operations

Change in operating margin of diversification and audiovisual rights operations (excl. F.C.G.B)



M6 Interactions capitalised on its successes



2012 Revenues (€ m)
2013

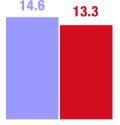
- 8.9%

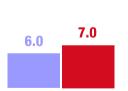
EBITA (€ m)

+ 15.8%

Margin

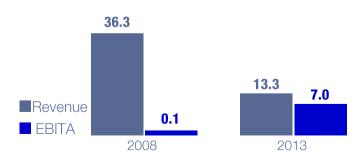
+ 11.2 pps





Key data

Over 5 years, the refocusing of operations generated a significant increase in profitability



Music

Vol. 1: 250,000 copies sold in 2013 (700,000 since its release) Vol. 2: 250,000 copies sold





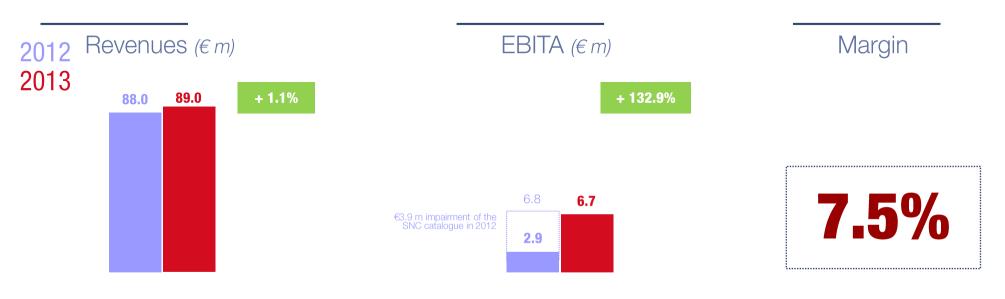
170,000 albums sold 500,000 seats

Shows



Audiovisual Rights: Substantial increase in profit margin





Key data

Market share gains thanks to a solid line-up



800,000 box

Cinema
1.1 m box
office sales



3 m box office sales



Video

600,000 copies sold



Co-production

€5 m international revenue



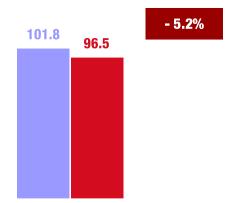
Revenue diversification thanks to the development of coproduction operations

M6 Web in an investment phase



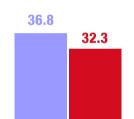
2012 Revenues (€ m)

2013



EBITA (€ m)

- 12.2%



Margin

- 2.7 pps

33.5%

Key data

M6 Mobile



2.8 m customers at end December 2013 (vs. 2.4 m at end 2012)

New media derived from TV channels



1.2 m

applications downloaded since the November 2013 launch

Diversification



Videos specifically developed for online broadcast

M6 Web is developing an innovative strategy





12.1 m unique visitors per month to all Group websites



12 m Applications downloaded





1,000 hours of content available monthly on the Group's websites

2 m videos viewed daily in 2013 on the Group's website

150 enriched programmes every month



900,000 **Subscribers** Broadcast Yourself

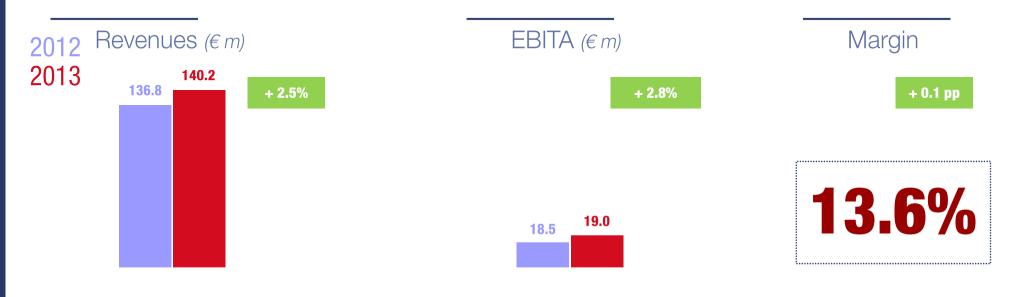


500,000 fans



Ventadis division continuing operations: good resilience of margins





Key data



Stable revenues in 2013

Improved profitability thanks to a better product mix



Revenues up 30%

1m products sold in 2013



July 2013 acquisition

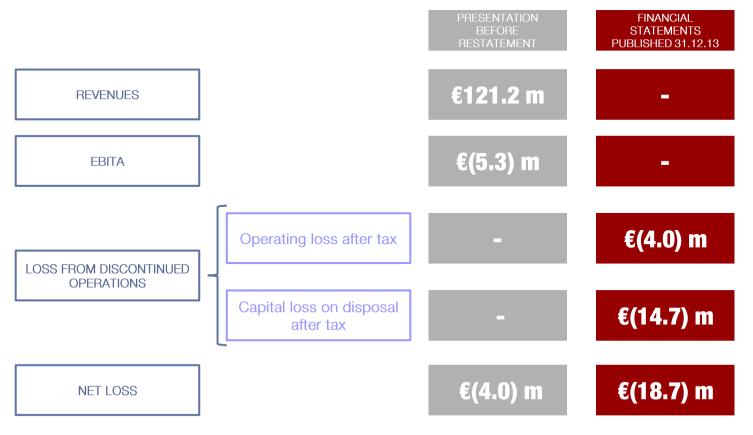
Strategy of investing in market niches

Impact of the Mistergooddeal disposal on M6 Group financial statements



In the financial statements at 31 December 2013, Mistergooddeal's operations were presented as operations held for sale in application of IFRS 5.

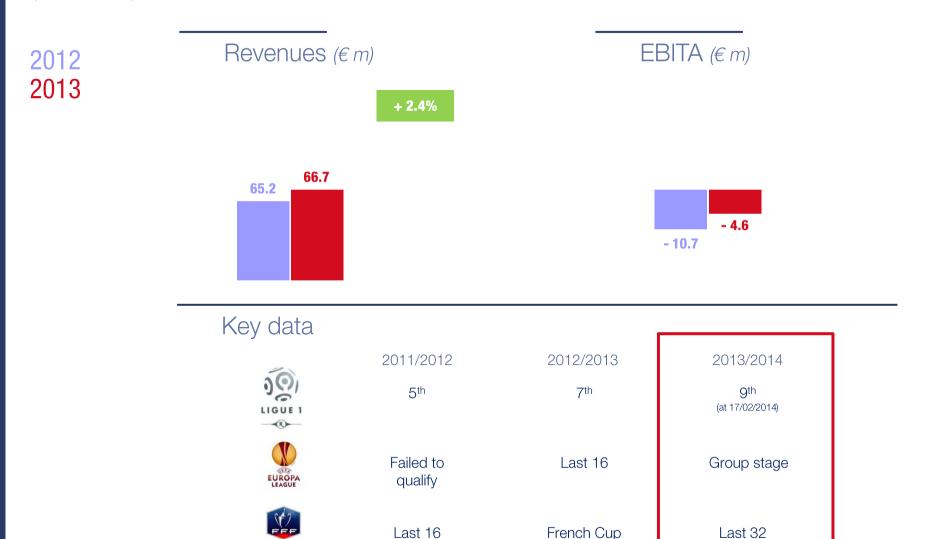
Restatements made are detailed in the table below:



^{*} The results of Mistergooddeal, a subsidiary held for sale, are included in consolidated EBITA in this presentation in order to highlight the economic performance of the M6 Group. Only impairment of assets held for sale is presented as an operating expense related to business combinations.

F.C.G.B: Loss reduced despite an increased tax burden (75% tax)





winners



Condensed consolidated statement of comprehensive income for the year to 31 December 2013 (excl. exceptional items)



Excluding exceptional items M6 Group	31 December 2012	31 December 2013	2013 / 2012 change (€ m)
Revenue	1,386.6	1,382.8	(3.8)
Other operating revenues	7.8	14.6	6.9
Total operating revenues	1,394.4	1,397.5	3.1
Materials and other operating expenses	(750.9)	(758.4)	(7.5)
Personnel costs (including profit-sharing plan contributions)	(252.6)	(259.6)	(7.0)
Taxes and duties	(61.2)	(59.6)	1.6
Net depreciation/amortisation/provision charges	(111.2)	(113.7)	(2.5)
Profit from recurring operations [EBITA]	218.5	206.2	(12.3)
Capital gains on disposals of non-current assets	-	-	-
Operating income and expenses related to business combinations	(12.5)	(16.9)	(4.3)
Operating profit [EBIT]	206.0	189.4	(16.6)
Net financial income	24.4	17.7	(6.7)
Share of profit of associates	0.0	(0.0)	(0.0)
Profit before tax	230.4	207.0	(23.3)
Income tax	(90.2)	(94.9)	(4.7)
Net profit of continuing operations	140.2	112.1	(28.1)
Net profit for the year	140.2	112.1	(28.1)

Condensed balance sheet at 31 December 2013 (excl. exceptional items)



Condensed consolidated balance sheet (
M6 Group	31 December 2012	31 December 2013	2013 / 2012 change (€ m)
Goodwill	66.8	63.4	(3.4)
Non-current assets	298.8	292.1	(6.7)
Current assets	644.7	604.0	(40.7)
Cash and cash equivalents	315.6	292.1	(23.5)
TOTAL ASSETS	1,325.9	1,251.7	(74.3)
Group equity	687.6	571.7	(115.9)
Non-controlling interests	0.2	0.3	0.1
			(0.0)
Non-current liabilities	11.7	10.7	(0.9)
Non-current liabilities Current liabilities	11.7 626.4	10.7 668.9	(0.9) 42.5

Cash flow statement for the year to 31 December 2013 (excl. exceptional items)



	31/12/2012	31/12/2013	Change (€ m)
Self-financing capacity from operations WCR movements Taxes	317.7 11.9 (88.5)	322.9 50.1 (82.2)	5.2 38.1 6.3
Cash flow from operating activities	241.2	290.7	49.5
Cash flow used in investment activities	(90.5)	(80.3)	10.2
Recurring items Non-recurring items	(112.7) 22.2	(91.3) 11.0	21.4 (11.2)
Cash flow used in financing activities	(163.7)	(233.5)	(69.9)
Recurring items Non-recurring items	(143.7) (20.0)	(107.2) (126.3)	36.5 (106.3)
Effect of translation adjustment on cash and cash equivalents	(0.0)	(0.4)	(0.3)
Net change in cash and cash equivalents	(13.0)	(23.5)	
Cash and cash equivalents - opening balance	328.6	315.6	(13.0)
Cash and cash equivalents - closing balance	315.6	292.1	(23.5)
Net cash and cash equivalents - closing balance	317.5	292.6	(24.9)

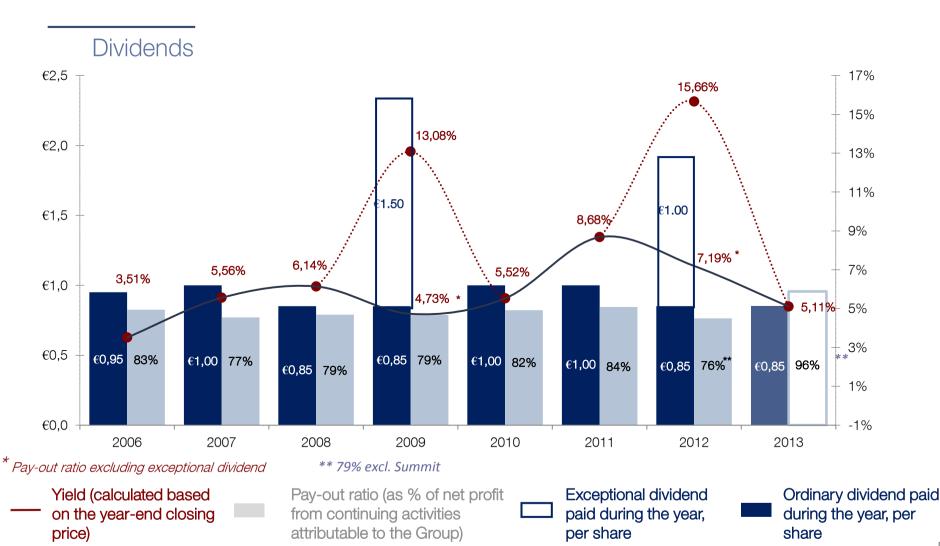
Financial ratios at 31 December 2013



(€ millions except data in %)	2011	2012	2013
Profitability / Cash Flows			
Profit from Recurring Operations (EBITA)	245.0	218.5	206.2
Free Cash Flows (FCF)	228.9	214.4	281.5
FCF excluding growth investments	236.6	217.0	281.6
Operating Margin (EBITA / Revenue)	17.2%	15.8%	14.9%
Adjusted Cash Conversion Ratio	96.6%	99.3%	136.6%
Net Margin (Net Profit / Revenue)	10.5%	10.1%	8.1%
Balance Sheet			
Capital employed	365.3	372.0	280.5
Net cash and cash equivalents	329.4	317.5	292.6
Equity - Group share	693.7	687.6	571.7

Dividend maintained at €0.85 per share and increase in the pay-out ratio to 96% of consolidated Net Profit







OUTLOOK

OUTLOOK

2014 Challenges



CONSOLIDATE GROUP AUDIENCES



BUILD THE BEST DTT PACKAGE



ACCELERATE DIVERSIFICATION



EXPAND THE PORTFOLIO OF FREE-TO-AIR CHANNELS



CONTINUE THE DEVELOPMENT OF DELINEARISED BRANDS





Analytical consolidated income statement M6 GROUP



(€ millions)	(€ millions) 31/12/2013 31/12/2			
M6 TV Network				
Advertising revenues	643.4	647.1	(3.7)	-0.6%
Other revenues	21.4	16.9	4.5	26.9%
Profit from recurring operations (EBITA)	144.8	142.5	2.3	1.6%
Digital Channels				
Revenue	190.8	186.1	4.7	2.5%
Profit from recurring operations (EBITA)	9.1	30.9	(21.9)	-70.7%
Diversification & Audiovisual Rights				
Revenue	526.9	536.3	(9.4)	-1.8%
Profit from recurring operations (EBITA)	55.1	47.8	7.3	15.2%
Other revenues	0.4	0.2	0.2	84.7%
Eliminations and unallocated items	(2.7)	(2.7)	0.0	-1.3%
Consolidated revenue	1,382.8	1,386.6	(3.8)	-0.3%
Consolidated profit from recurring operations (EBITA)	206.2	218.5	(12.3)	-5.6%
Operating income and expenses related to business combinations	(16.9)	(12.5)	(4.3)	34.5%
Capital gains on the disposal of subsidairies and equity investments	-	-	-	
Consolodated operating profit (EBIT)	189.4	206.0	(16.6)	-8.1%
Net financial income	17.7	24.4	(6.7)	-27.5%
Share of associates' net profit	(0.0)	0.0	(0.0)	-1250.1%
Consolidated profit before tax (EBT)	207.0	230.4	(23.3)	-10.1%
Income tax	(94.9)	(90.2)	(4.7)	5.3%
Net profit	112.1	140.2	(28.1)	-20.0%
Minority interests	(0.1)	(0.0)	(0.0)	0.5
Net profit for the year - Group share	112.1	140.2	(28.1)	-20.1%

Segment contribution analysis M6 TV Network



(€ millions)	31/12/2013				31/12/2012		201	2 / 2013 cha	ange
	Business segment total revenue	External revenue	EBITA	Business segment total revenue	External revenue	EBITA	Business segment total revenue	External revenue	EBITA
M6 Channel *	732.3	644.8	140.1	735.6	649.8	138.2	(3.4)	(5.0)	1.9
Audiovisual and film production subsidiaries	107.2	20.0	4.7	102.0	14.2	4.4	5.2	5.8	0.4
Intra-group eliminations	127.0	-	-	(131.6)	-	-	258.6	-	-
Total M6 TV network	966.5	664.8	144.8	706.1	664.0	142.5	260.4	0.8	2.3

^{*} including M6 Publicité (advertising agency)

Analytical presentation of segment contributions M6 TV Network



(€ millions)	31/12/2013	31/12/2012	2012/2013 change		
			(€ m)	<u></u> %	
External advertising revenues	643.4	647.1	(3.7)	-0.6%	
Intra-Group advertising revenues	9.8	10.5	(0.7)	-6.8%	
Advertising agency cost - M6's share, taxes and copyright, broadcasting cos	(113.2)	(112.4)	(0.7)	0.6%	
Free-to-Air net revenues	540.0	545.2	(5.2)	-1.0%	
Programming costs	(342.8)	(346.9)	4.1	-1.2%	
Gross margin on programming	197.2	198.3	(1.1)	-0.5%	
as % of revenue	36.5%	36.4%			
Net other operating expenses	(68.5)	(72.3)	3.8	-5.2%	
Ex-segment commissions net of advertising agency costs not allocated to M	11.4	12.1	(8.0)	-6.3%	
M6 TV network other subsidiaries' EBITA	4.7	4.4	0.4	8.2%	
M6 TV Network EBITA	144.8	142.5	2.3	1.6%	

Segment contribution analysis



Digital channels

		31/12/2013			31/12/2012		2	012/2013 cha	nge
(€ millions)	Business segment total revenue	External revenue	EBITA	Business segment total revenue	External revenue	EBITA	Business segment total revenue	External revenue	EBITA
Total Digital Channels	196.2	190.8	9.1	190.3	186.1	30.9	5.9	4.7	(21.9)

Diversification and audiovisual rights

(€ millions)	31/12/2013				31/12/2012			2012/2013 change			
	Business segment total revenue	External revenue	EBITA	Business segment total revenue	External revenue	EBITA	Business segment total revenue	External revenue	EBITA		
Audiovisual Rights	97.7	89.0	6.7	105.5	88.0	2.9	(7.8)	1.0	3.8		
Interactions	16.3	13.3	7.0	17.7	14.6	6.0	(1.4)	(1.3)	0.9		
Ventadis	267.9	261.4	13.7	273.7	266.7	12.9	(5.8)	(5.3)	0.8		
M6 Web	99.4	96.5	32.3	104.3	101.8	36.8	(4.9)	(5.3)	(4.5)		
FCGB	67.2	66.7	(4.6)	65.7	65.2	(10.7)	1.5	1.5	6.2		
Intra-Group eliminations	(11.3)	-	-	(12.9)	-	-	1.6	-	-		
Total Diversifications & Audiovisual Rights	537.2	526.9	55.1	554.0	536.3	47.8	(26.5)	(14.8)	5.4		



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