



PRESENTATION OF ANNUAL RESULTS 2021



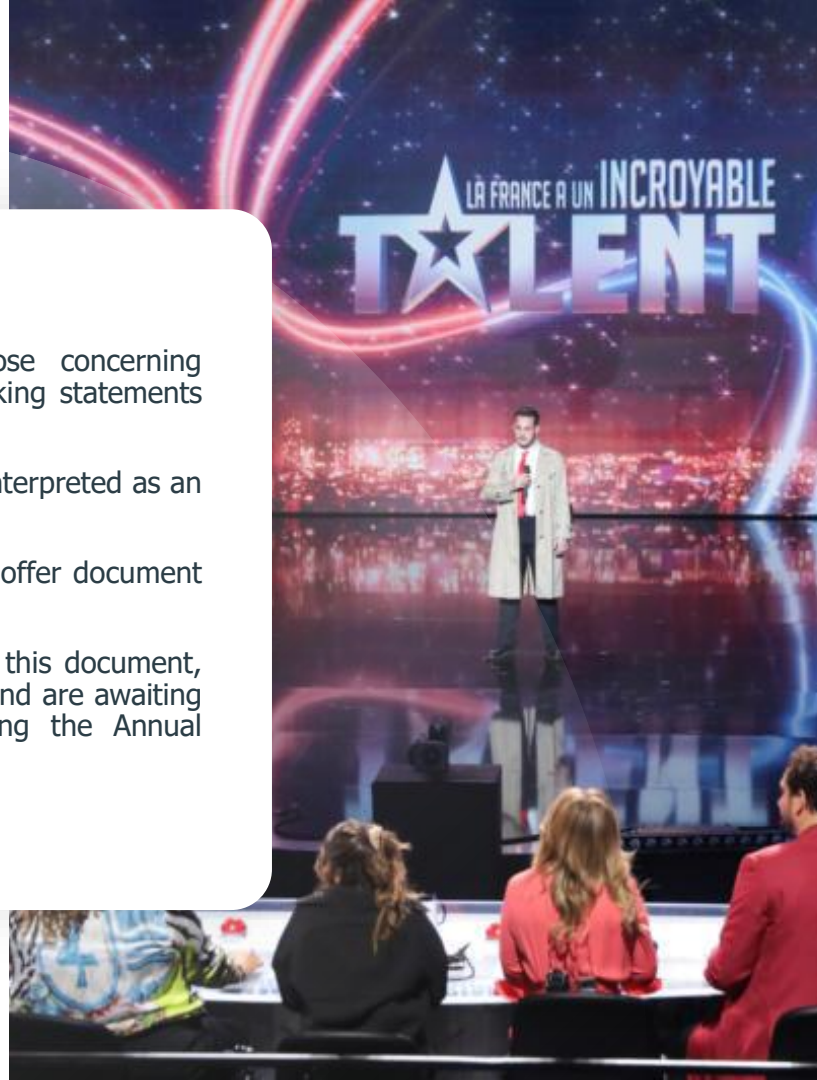
DISCLAIMER

Statements contained in this document, particularly those concerning forecasts on future M6 Group performance, are forward-looking statements that are potentially subject to various risks and uncertainties.

Any reference to M6 Group past performance should not be interpreted as an indicator of future performance.

The content of this document must not be considered as an offer document nor as a solicitation to buy or sell M6 Group shares.

The information, tables and financial statements included in this document, especially in the appendices, are currently undergoing audit and are awaiting AMF registration (Universal Registration Document including the Annual Financial Report).



PRESENTATION OF 2021 ANNUAL RESULTS

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OPERATIONS

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OUTLOOK



INTRODUCTION



2021 HIGHLIGHTS

STRONG CONSUMER SPENDING



Recovery in
advertising
activity



SUCCESS OF CINEMA LINE-UP



ACQUISITION OF MAJORITY STAKE IN STÉPHANE PLAZA IMMOBILIER



ANNOUNCEMENT OF PROPOSED MERGER



CONTINUATION OF THE PANDEMIC



Health pass

①

Lockdown



Remote
working



Cinemas closed
for 4.5 months

GROWTH OF STRONG BRANDS



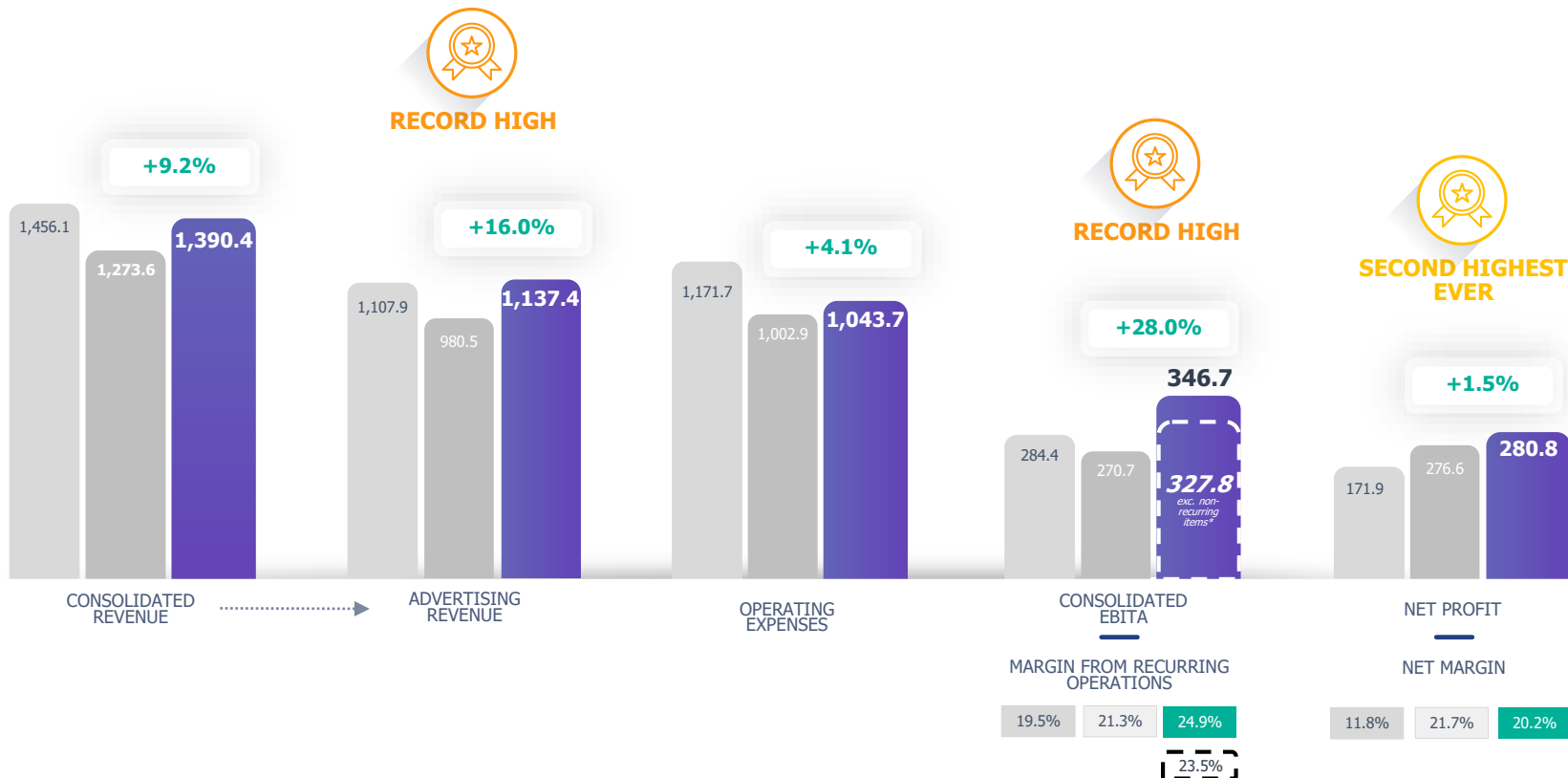
ROLLOUT OF SYNERGIES

Radio Division / TV Division
Youth TV Channels / TV Division



RECORD PERFORMANCES SURPASSING PRE-PANDEMIC LEVELS

KEY FIGURES (€ millions)

2019 2020 2021


*Excluding government support of €20.2 m, compensation of €7.1 m as part of the favourable judgement in the dispute with Molotov and non-recurring costs of €8.5 m relating to the proposed merger between M6 and TF1

IN A YEAR OF REINVESTMENT IN CONTENT, EBITA OUTPERFORMED EVERY QUARTER VS. PRE-COVID LEVELS

KEY FIGURES (€ millions)

2019

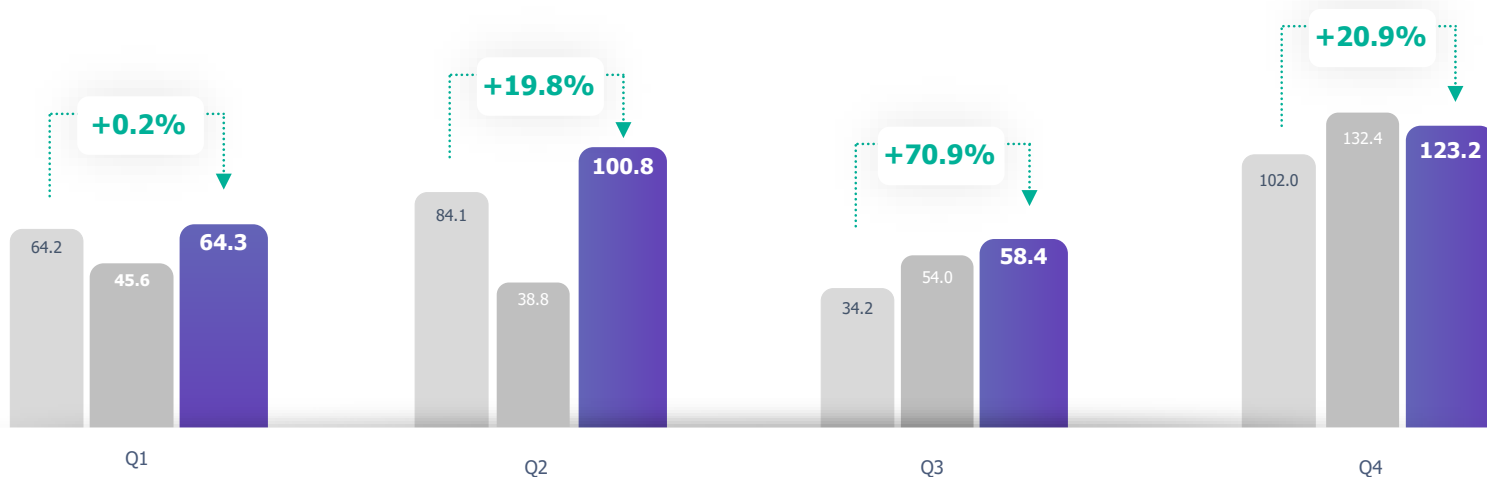
2020

2021

PROFIT FROM RECURRING OPERATIONS (€ millions)

Q4 2021 OPERATING MARGIN

28.2%



2021 EBITA +€62.3m vs 2019



TELEVISION **AUDIENCE RATINGS**



2021: USE OF THE TV SCREEN IS DIVERSIFYING M6 GROUP STRENGTHENED ITS PRESENCE IN ALL MARKETS POTENTIAL OF ITS ON-DEMAND SERVICES

4+

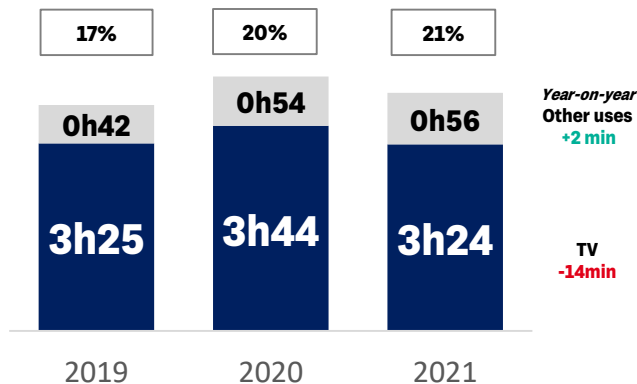
TV SCREEN

Breakdown of time spent

Other uses
usages



Live and
catch-up TV

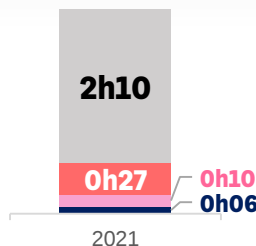


MOBILE SCREENS

Breakdown of time spent



- Web browsing (games, social media, etc.)
- Youtube
- SVOD
- TV programmes



LIVE
TV

AVOD

SVOD



6play
SALTO



AVOD

SVOD

SOCIAL
MEDIA



6play SALTO

DEAL



DEAL



2021: RECORD YEAR ON THE COMMERCIAL TARGET

GROUP AUDIENCE SHARES FOR 4+ AND WRP<50 CATEGORIES (%)

2020 2021

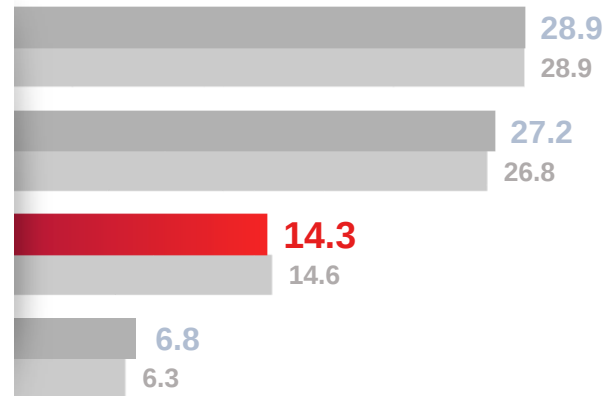
4+ AUDIENCE SHARE (%)

francetélévisions
(excl.
france.info)

TF1
LE GROUPE

6
GROUPE

C8
C STAR
C NEWS



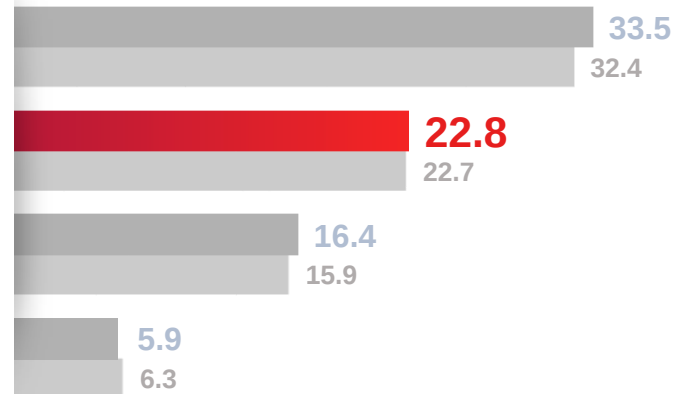
WRP<50 AUDIENCE SHARE (%)

TF1
LE GROUPE

6
GROUPE

francetélévisions
(excl.
france.info)

C8
C STAR
C NEWS



Source: Médiamétrie, total audience

2021 M6 GROUP HAS NEVER BEEN SO SUCCESSFUL



**BEST SEASON EVER
FOR THE GROUP
AMONGST WRP<50**

*Group with the best year-on-year
growth amongst 25-49 year olds*



14.3%

4+ AUDIENCE
SHARE

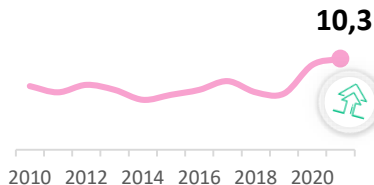
22.8%

WRP <50
AUDIENCE SHARE



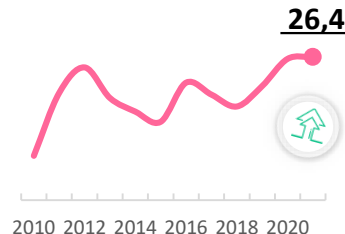
MORNING (9AM-1PM)

11 YEAR HIGH FOR 4+



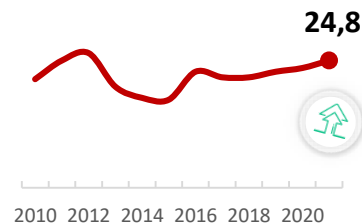
ACCESS PRIMETIME (7PM-9PM)

RECORD FOR WRP<50



PRIMETIME (9PM-10.45PM)

9 YEAR HIGH FOR WRP<50



DAYTIME M6 GAINING GROUND



**DRIVEN BY THE
SUCCESS OF
ITS NEW MORNING
SCHEDULE**



10AM – 12.30PM MONDAY TO FRIDAY

Ça peut vous arriver
achieved significant
growth since its launch
on TV in late 2020

+45% 4+
AUDIENCE SHARE

+50% WRP<50
AUDIENCE SHARE

**Annual impact
for M6**

+0.15 pp
4+

+0.10 pp
WRP<50

**Simulcast
with**

RTL

**Leader in its
Radio timeslot**

ACCESS PRIMETIME M6 AT 9-YEAR HIGH AMONGST THE UNDER 50s



MONDAY-FRIDAY
5.30-9PM

15.6%



16% WRP<50
0.9 M

AT 5.30PM
this year during the season



16% WRP<50
2.3 M



22% WRP<50
2.9 M

7-year high in the
WRP<50 category



**Most-watched
daily drama**
4 M
every weekday

PRIMETIME M6 GAINING GROUND

WRP <50
AUDIENCE SHARE
9.10PM-10.50PM

6
18.6%

+1.3 pp



THANKS ESPECIALLY TO
ITS LONG-STANDING
ENTERTAINMENT
BRANDS



**Record season
for WRP<50**

31% WRP<50 / 3.9 M



**Best season in 5
years for WRP<50**

32% WRP<50 / 4.4 M



**2nd best ever season
for WRP<50**

27% WRP<50 / 3.2 M



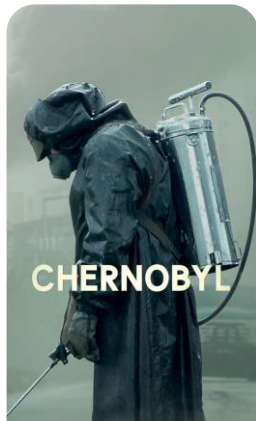
**Best ever season
for WRP<50**

27% WRP<50 / 3.6 M

PRIMETIME M6 GAINING GROUND



SUCCESS OF NEW SHOWS



CHERNOBYL

3.7M°

20% 4+ /
39% 15-34 Y.O.



**APPEL
À TÉMOINS**

2.4M

21% <35 Y.O.



LEGACY
Notre héritage

11 ANS APRÈS HOMER, LE FILM ÉVÈNEMENT DE
YANN ARTHUS-BERTRAND

2.7M

19% WRP<50

AND SUCCESS IN FOOTBALL



6.7M

viewers on average
for every match

Up to
15.2M

viewers for the
FRANCE v GERMANY
match

11.8M

viewers for the final
ITALY v ENGLAND



8.1M

viewers for the
FRANCE v SPAIN
match



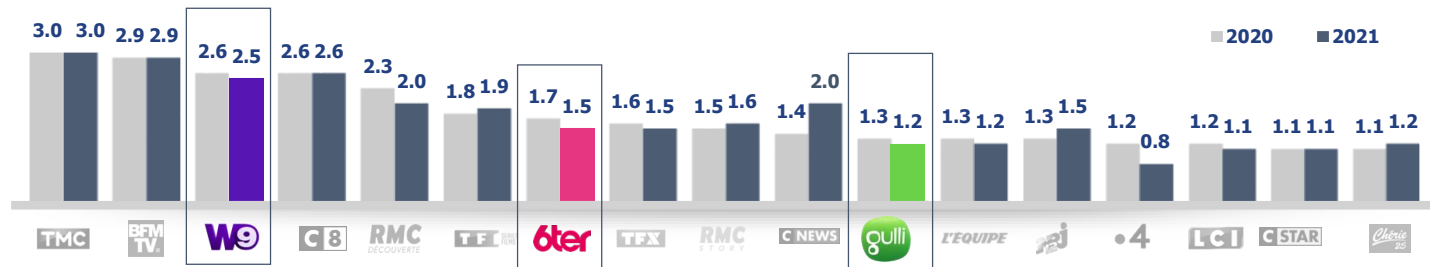
TELEVISION

DTT AUDIENCE RATINGS

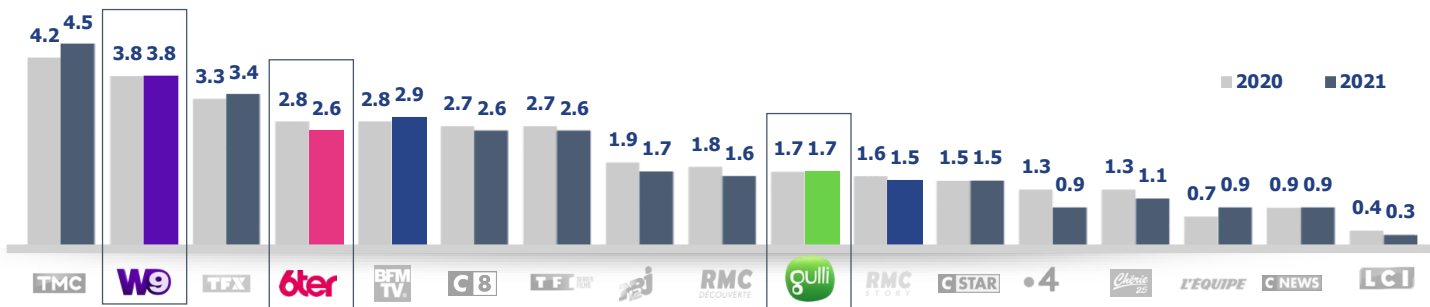


W9, 6TER AND GULLI CONTINUED TO PERFORM WELL ON THE COMMERCIAL TARGET

4+
audience
share (%) —



WRP<50
audience
share (%) —



THE GROUP'S DTT CHANNELS CONFIRMED THEIR STRENGTH WITH THEIR TARGET AUDIENCES



3.8%

**2ND PLACED DTT
CHANNEL FOR
WRP<50**

Some of the most popular
reality TV, drama, sport
and magazine shows
on DTT



2.6%

**TOP DTT CHANNEL
NEW GENERATION AMONG
THE COMMERCIAL TARGET**

A varied range of programmes for
the whole family



4% WRP<50



3% WRP<50



53+ films with more
than **0.5M** viewers



3%
WRP<50



15.3%

**LEADING
CHILDREN'S
CHANNEL
FOR 4-10 YEAR OLDS**

Feature and TV films for
every audience



Animated films
still popular



PARIS
PREMIERE



TELEVISION **PAY-TV CHANNEL AUDIENCE RATINGS**



2021: PARIS PREMIÈRE AND TÉVA, TWO OF THE MOST POPULAR PAY-TV CHANNELS



**2ND BEST YEAR
EVER - OVER 4s
AND UPPER
SOCIO-
PROFESSIONALS**

2021 national audience share (inc. summer)

0.56%

4+

0.58%

Upper socio-
professionals

**Most watched
pay-TV channel**

12M
viewers each
month



**TÉVA CONTINUES
TO CONSOLIDATE
ITS POSITION
WITH A FEMALE
AUDIENCE**

2021 national audience share (inc. summer)

0.24%

4+

0.48%

WRP<50

**Top pay-TV channel
amongst women
under 50**

+31%
on the target
vs previous
wave

NON-LINEAR AUDIENCE RATINGS 6play



IMPRESSIVE AUDIENCES FOR 6PLAY, WHICH CONTINUED TO GROW IN AVOD



28.5M
active users in
2021



530 M
hours viewed



**Increase in appeal
of 6play's
advertising offering**

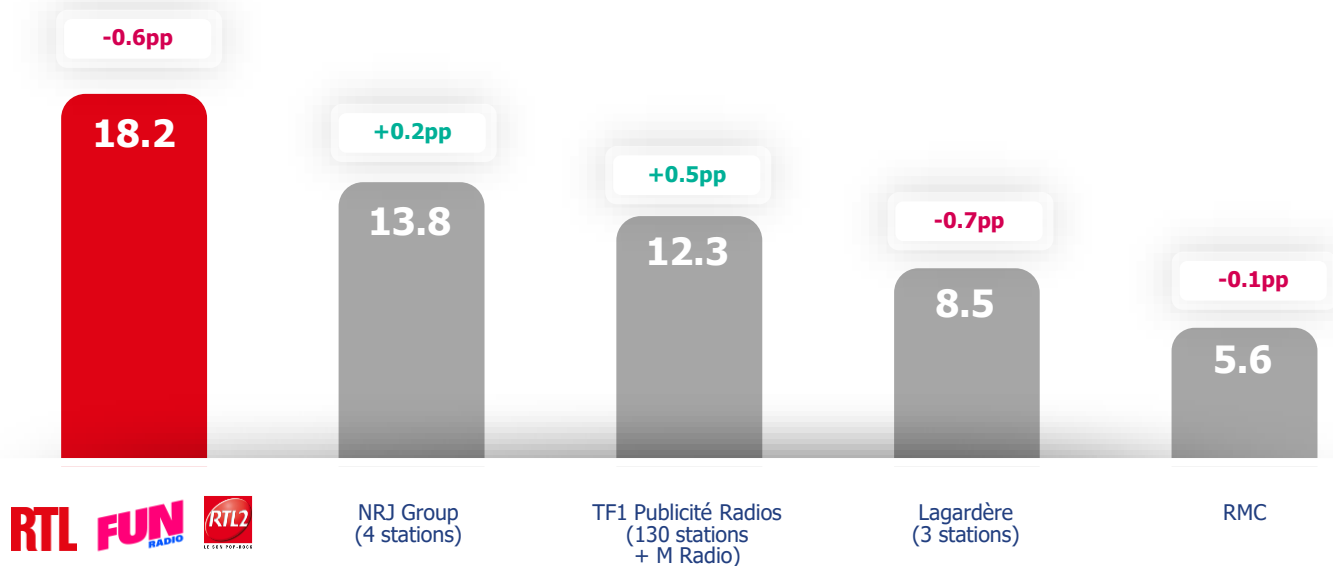


RADIO AUDIENCE RATINGS



THE RADIO DIVISION REMAINS THE LEADING PRIVATE RADIO GROUP IN FRANCE

Audience shares by private group (%)



NRJ Group
(4 stations)

TF1 Publicité Radios
(130 stations
+ M Radio)

Lagardère
(3 stations)

RMC

RELEVANT POSITIONING OF THE RADIO DIVISION'S STATIONS



N° 1

radio station in France

12.5%

audience share
among 13+



2nd

placed breakfast show
in the 13+ and
25-49 year-old categories

2.8%

audience share
among 13+



Leader

in the young adult
segment

3.0%

audience share
among 13+



Source: Médiamétrie EAR National, 2021, M-F, 5am-12am, 13+ / 25-49 y.o., audience share
Young adult segment: Chérie FM, RFM & Virgin Radio

3 COMPLEMENTARY STATIONS HELPING TO REACH A WIDE AUDIENCE: ALMOST 10 MILLION FRENCH PEOPLE EVERY DAY



20% contribution via digital media



48% in-car listening

THE station for Electro Latino



21% contribution via digital media



45% in-car listening

THE station for Pop Rock



12% contribution via digital media



66% at-home listening

France's No 1 private radio station with news and entertainment



Source: Médiamétrie EAR National, M-F, 5am-12am, 13+, 2021, cumulative audience (K listeners), average age recalculated based on cumulative audience, QHM Structure, RTL: Leading private station for audience share, Fun: 2nd placed music breakfast show for audience share, RTL2: record audience share 6am-9.30am
Global Radio SO21, M-F, 13+, 5am-12am contribution in % // 2020-2021 Radio Panel, 13+, 5am-2am, 15 days M-F, share of local radio markets



ADVERTISING MARKET

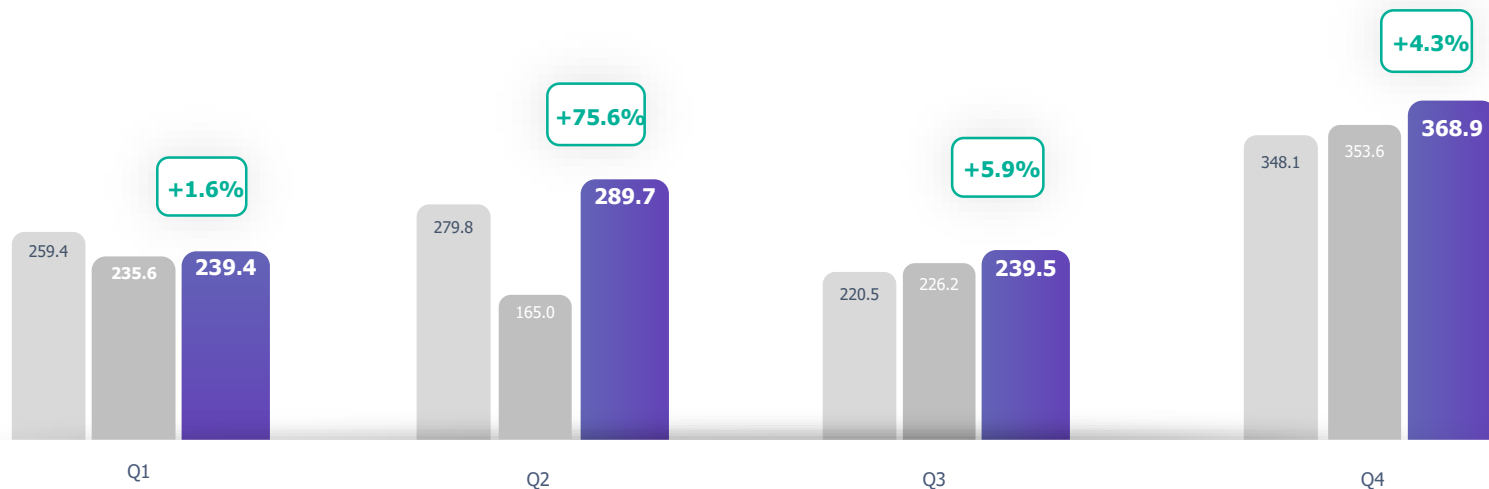


THE UPTURN IN ADVERTISING SEEN IN H1 CONTINUED IN H2 DESPITE MORE CHALLENGING COMPARISON BASES

KEY FIGURES (€ millions)

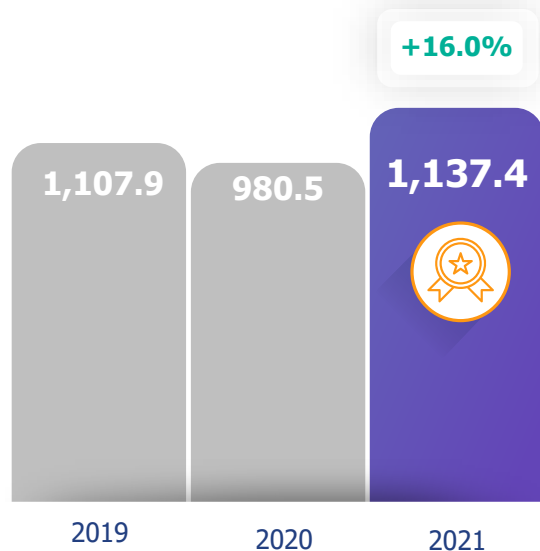
■ 2019 ■ 2020 ■ 2021

Quarterly advertising revenue (€ millions)

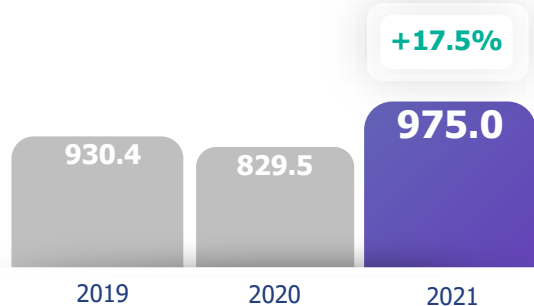


M6 GROUP'S ADVERTISING REVENUE DRIVEN BY THE ECONOMIC RECOVERY AND THE RELEVANCE OF ITS MULTIMEDIA OFFERING

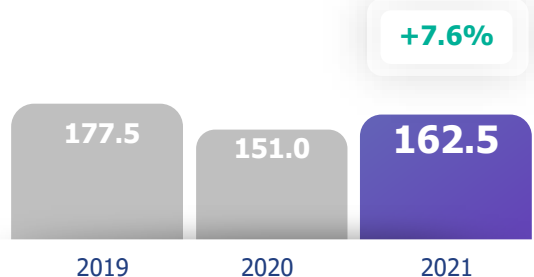
M6 Group net advertising
revenue (€ millions)



TV



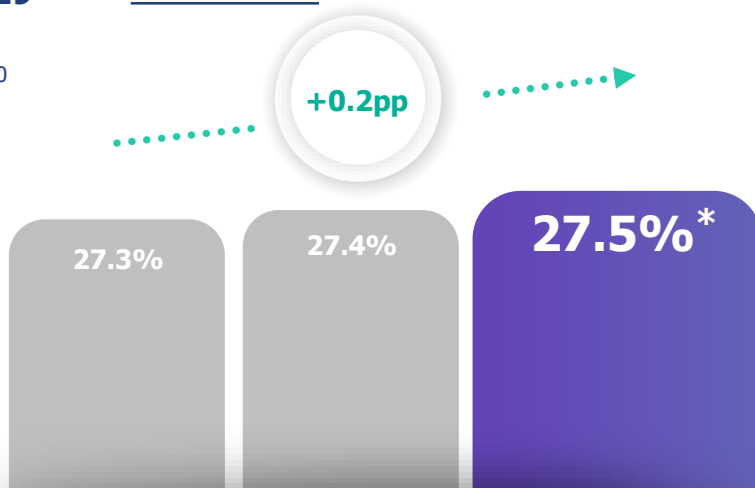
Other operations



M6 GROUP'S SALES HOUSE GAINED GROUND ON THE TRADITIONAL TV MARKET, ENABLING IT TO MAINTAIN A STRONG POSITION (ALTHOUGH IN GRADUAL DECLINE) ACROSS THE ENTIRE VIDEO MARKET

Change in M6 Group net **TV** advertising market share since 2019

■ 2019/2020
■ 2021



M6 sales house outperformed the TV market

M6 Group net **Video**** advertising market share in 2021



* M6 estimates based on a TV advertising market (inc. digital) up 17% in 2021

** Instream and outstream video



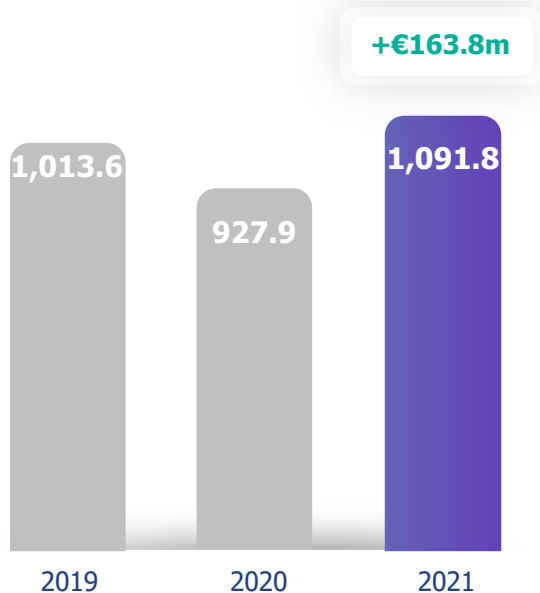
TV & RADIO

KEY FIGURES

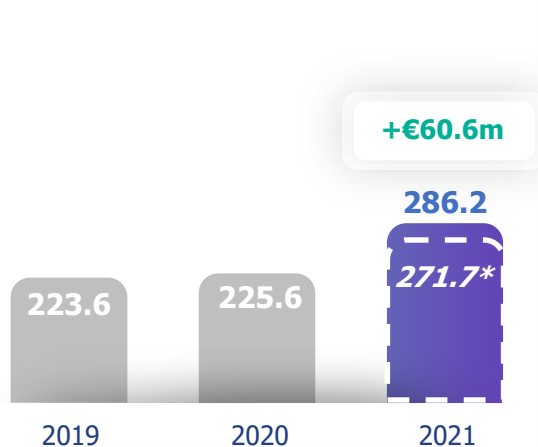


TV: PROFITABILITY INCREASED TO RECORD LEVELS

Revenue (€ m)



EBITA (€ m)



Operating margin from recurring operations

22.1%

24.3%

26.2%

24.9%*

+2.8 pp



Recovery of advertising market

**TV advertising revenue:
up €145.5 m**



Resumption of investments in programmes (especially with Euro 2020) and continued optimised management of its various schedules

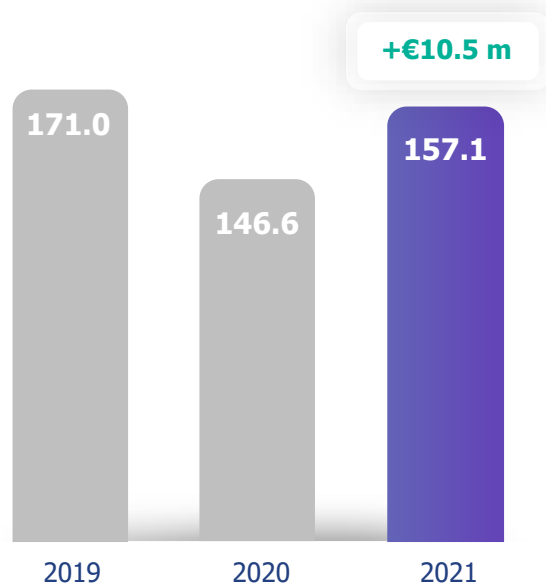
Programming costs : +€82.9 m



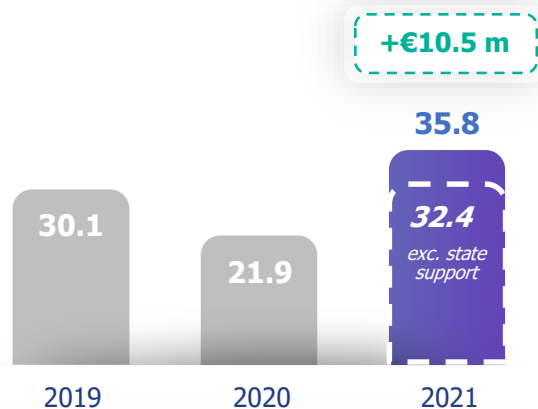
* exc. non-recurring items

RADIO: GROWTH IN REVENUE CONVERTED INTO EBITA

Revenue (€ m)



EBITA (€ m)



Operating margin from recurring operations

17.6%

14.9%

22.8%

20.6%

+3.0 pp



Recovery of advertising market



Cost control

Synergies with other Group channels

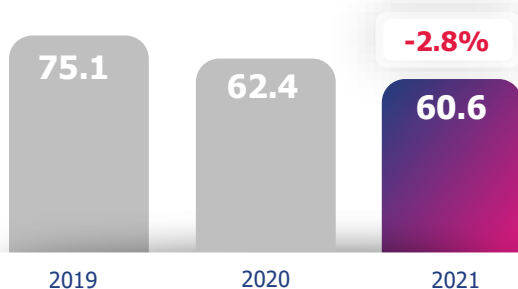


PRODUCTION & AUDIOVISUAL RIGHTS

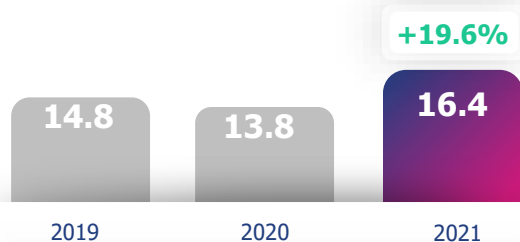


IMPROVED PROFITABILITY

Revenue (€ m)



EBITA (€ m)



19.8%

22.1%

27.1%

+7.3 pp

Disposal of rights

Resilience of the activity thanks to the catalogue's power, helping to maintain a good level of profitability

Cinema

Films performing better than expected against a backdrop of public health restrictions

8 films released in 2021 (vs. 9 in 2020 and 12 in 2019)



GROUPE M6

+1.3M
Vs 2020

6.2M

admissions in France

N° 1 French distributor of films in 2021



2.6M
ADMISSIONS



1.6 M
ADMISSIONS



The biggest success for a French film in 2021

Production



Refocusing on the drama production business and streamlining of structure costs



DIVERSIFICATION

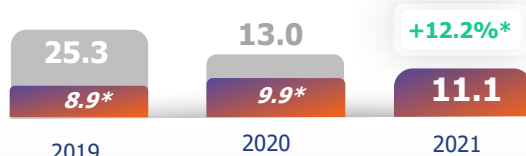


GOOD PERFORMANCE OF DIVERSIFICATION ACTIVITIES FOLLOWING REFOCUSING OF PORTFOLIO

Revenue (€ m)



EBITA (€ m)



11.0% 12.8% 13.9%

+2.9 pp

DECONSOLIDATED ACTIVITIES (STRATEGIC REFOCUSING SINCE 2018)



TRANSFER IN
MARCH 2020



DISPOSAL
ON 1 OCTOBER
2020

CONTINUING OPERATIONS



Increase in portals
advertising revenues
Good cost control



Increase in revenue: public health restrictions less detrimental over time (2 strict lockdowns in 2020)
Lower costs offset by the increase in transport costs



Revenue growth in line with improved advertising trend



Decline in a business that is still impacted by public health restrictions, leading to numerous shows being cancelled or postponed

* Exc. changes in group structure: M6 mobile by Orange (contract terminated on 30 June 2019), iGraal and Home Shopping Service



FINANCIAL STATEMENTS



CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

M6 Group	31 December 2020	31 December 2021	2021 / 2020 change (€ millions)
Revenue	1,273.6	1,390.4	116.8
Other operating revenues	14.7	45.4	30.7
Total operating revenues	1,288.2	1,435.7	147.5
Materials and other operating expenses	(631.0)	(699.6)	(68.5)
Personnel costs (including profit sharing plan contributions)	(246.1)	(249.1)	(3.0)
Taxes and duties	(44.8)	(52.7)	(7.9)
Amortisation, depreciation and impairment charges (net of reversals)	(95.6)	(87.7)	7.9
Profit from recurring operations [EBITA]	270.7	346.7	75.9
Capital gains on disposal of subsidiaries	123.5	55.2	(68.3)
Operating income and expenses related to business combinations	(13.2)	(11.3)	1.9
Operating profit [EBIT]	381.0	390.5	9.5
Net financial income/(expense)	(4.9)	(1.4)	3.5
Share of profit/(loss) of joint ventures and associates	(11.1)	(30.9)	(19.8)
Profit before tax	365.0	358.2	(6.8)
Income tax	(88.5)	(77.4)	11.1
Net profit from continuing operations	276.6	280.8	4.3
Net profit from operations sold	0	0	0
Net profit for the period	276.6	280.8	4.3
Attributable to the Group	276.7	280.9	4.2
Attributable to non-controlling interests	(0.1)	(0.0)	0.1

(1) In accordance with IAS 1 – Presentation of Financial Statements, the reported financial statements at 31 December 2019 have been restated to reflect the final allocation of the goodwill recognised as part of the acquisition of the Youth TV division: this allocation had negative impacts of €1.1 million on EBIT (spread over 4 months) and €0.8 million on net profit.

CONDENSED BALANCE SHEET

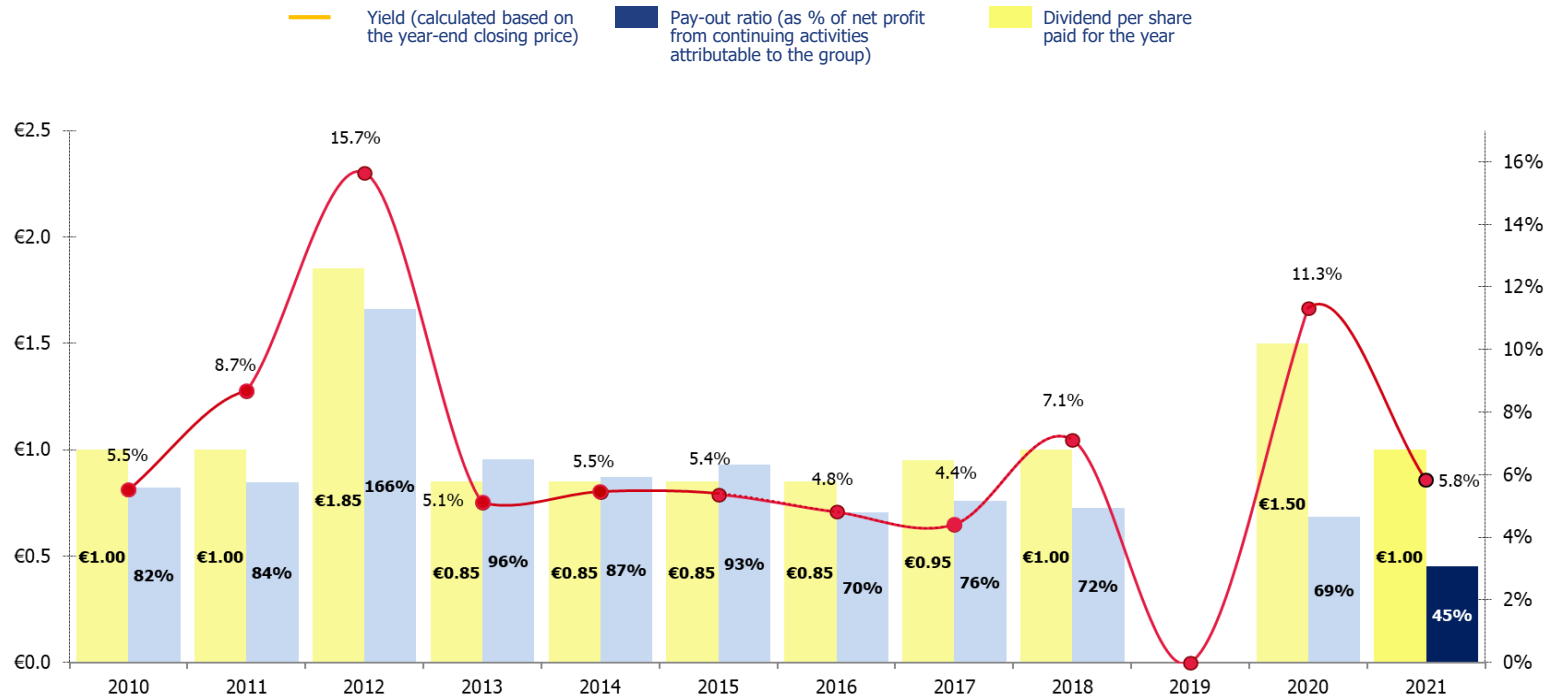
M6 Group	31 December 2020	31 December 2021	2021 / 2020 change (€ millions)
Goodwill	282.2	332.5	50.3
Non-current assets	535.7	536.2	0.6
Current assets	846.6	813.4	(33.2)
Cash and cash equivalents	197.0	349.0	152.0
Assets held for sale ⁽²⁾	-	-	-
TOTAL ASSETS	1,861.5	2,031.2	169.7
Group equity	1,060.3	1,156.4	96.1
Non-controlling interests	7.7	14.8	7.1
Non-current liabilities	210.2	203.0	(7.3)
Current liabilities	583.2	657.0	73.7
Liabilities associated with assets held for sale ⁽²⁾	-	-	-
TOTAL EQUITY AND LIABILITIES	1,861.5	2,031.2	169.7

⁽²⁾ In accordance with IFRS 5 – Non-current Assets Held for Sale and Discontinued Operations, the assets and liabilities of iGral are presented in the consolidated statement of financial position at 31 December 2019 as "Assets or Liabilities associated with assets held for sale"

CASH FLOW STATEMENT

M6 Group	31 December 2020	31 December 2021	2021 / 2020 change (€ m)
Self-financing capacity from operations	354,0	441.3	87.3
Operating WCR movements	(8.2)	73.4	81.6
Income tax	(99.2)	(59.2)	40.0
Cash flow from operating activities	246.6	455.4	208.8
Cash flow from investment activities	(40.1)	(66.9)	(26.8)
Recurring items	(73.5)	(95.7)	(22.2)
Non-recurring items	33.4	28.8	(4.6)
Cash flow from financing activities	(54.9)	(236.7)	(181.8)
Dividends paid	-	(189.4)	(189.4)
Equity transactions	(3.9)	(4.6)	(0.7)
Financing of M&A transactions	(25)	-	25.0
Contributions to joint venture current accounts	(19.6)	(38.3)	(18.7)
Lease repayments	(6.6)	(5.5)	1.2
Other	0.3	1.1	0.8
Cash flow from activities sold	-	-	-
Translation effect on cash and cash equivalents	(0.5)	0.2	0.7
Net change in cash and cash equivalents	151.1	152.0	
Cash flow from assets held for sale	-	-	-
Cash and cash equivalents - opening balance	45.9	197.0	151.1
Cash and cash equivalents - closing balance	197.0	349.0	152.0
Net cash and cash equivalents - closing balance	87.2	248.3	161.2

PROPOSED DIVIDEND OF €1.00 PER SHARE





OUTLOOK



2022 CHALLENGES



**Achieve
the merger
between M6 and
TF1 Groups**



**Support the recovery in advertising
and develop the segmented TV offering**



Increase the appeal of the Group's range of content



Continue to develop on-demand services



Develop the drama production activity



Continue the development of in-house synergies



GROUPE

QUESTIONS ANSWERS