



FIRST HALF 2011 RESULTS PRESENTATION



27th July 2011

DISCLAIMER



- Statements contained in this document, particularly those concerning forecasts on future M6 Group performance, are forward-looking statements that are potentially subject to various risks and uncertainties.
- Any reference to M6 Group past performance should not be interpreted as an indicator of future performance.
- The content of this document must not be considered as an offer document or a solicitation to buy or sell M6 Group shares.
- The H1 financial information is included in the first-half financial report available on the company's website www.groupeM6.fr.

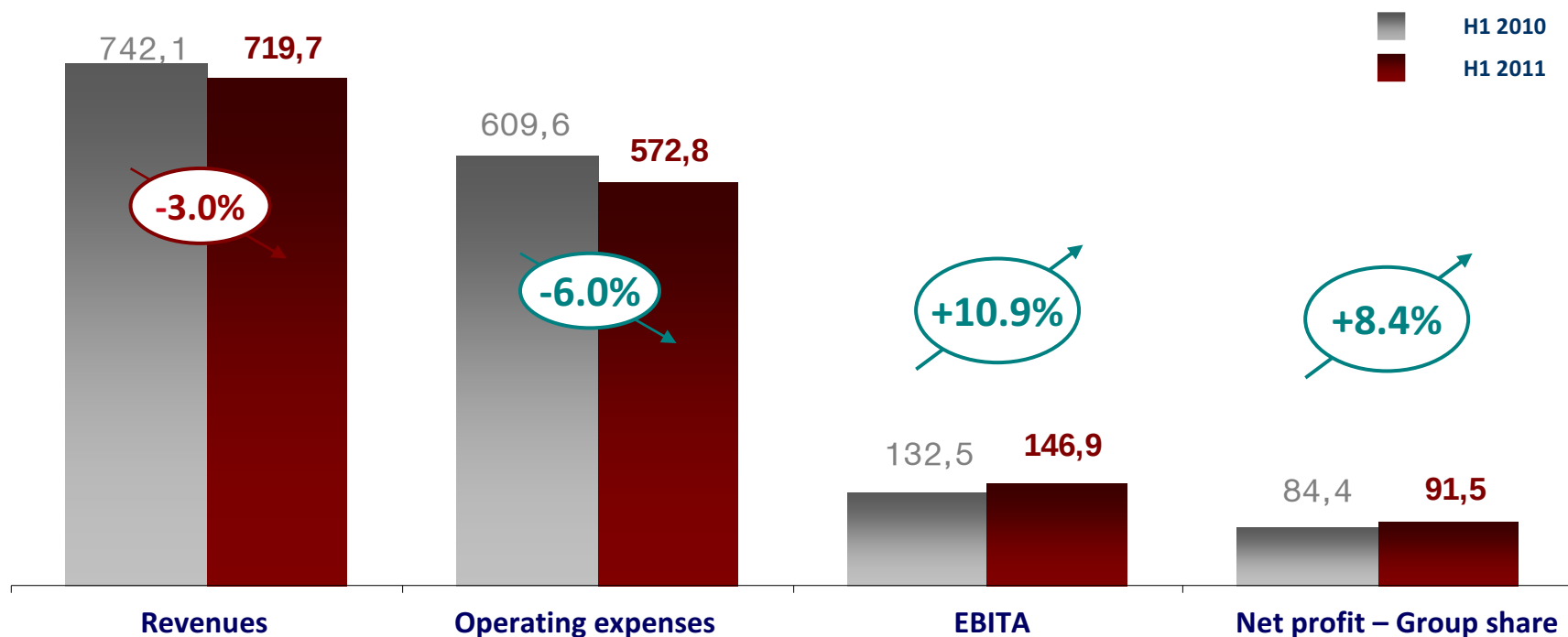


Synthesis

The operating margin is up 2.6 pts



Key figures (in EUR M)



EBITA margin	Net margin
17.9 %	11.4 %
20.4 %	12.7 %

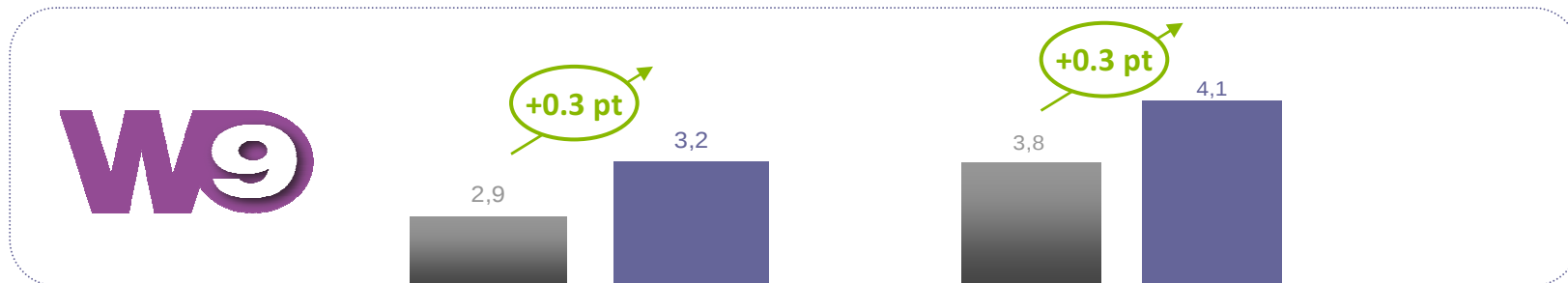
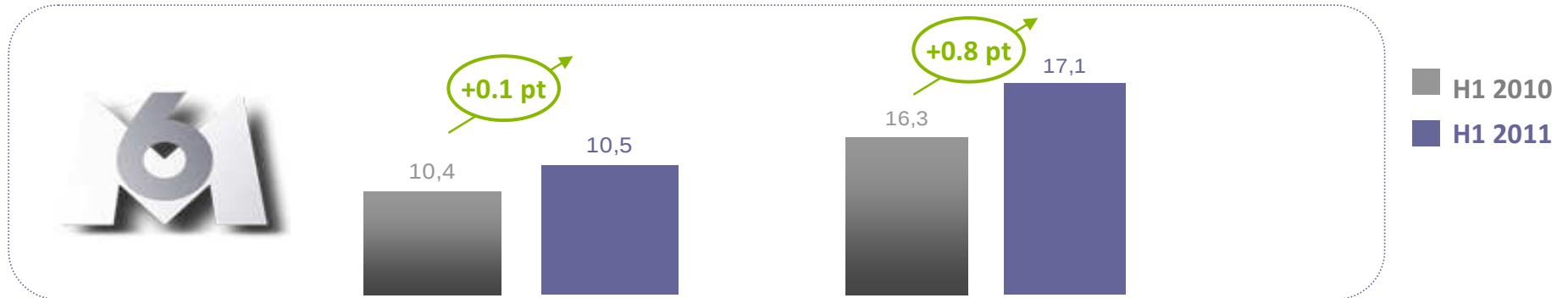
Key figures - TV



Audience ratings :

4+

H<50 y.o



**PARIS
PREMIERE**

2nd general channel in with CSP+ (equal with Téva and Canal+ Décalé) on pay TV

téva

Leader position among Women<50 over 87 pay channels

M6 WEB: revenues growth and maintaining high profitability



M6 WEB

Results



Revenues

EUR 51.7 M

(vs EUR 48.4M)

EBITA

EUR 15.4 M

(vs EUR 15.0M)

Key items

Internet



Advertising revenues of M6 Digital Advertising sharply up in H1 2011

Mobile Telephone



Continuation of sales strategy:

- Overhaul of mobile offering
- Launch of new advertising campaign

Games

Stopped call-TV during the week since 1st June 2010

+30%

2 million clients

Source: M6

Current operating margin of 29.7%

Ventadis: resistance in a difficult context



VENTADIS

Results



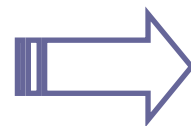
Revenues

EUR 127.5 M
(vs EUR 138.6M)

EBITA

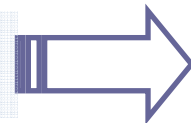
EUR 3.2M
(vs. EUR 8.2M)

Key items



Investments in Opex in the removal network: **31** at 30/06/2011 vs **19** at 31/12/2010

Strong competitive pressure



Increased advertising for the website



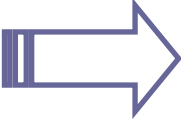
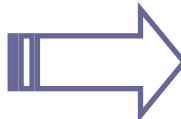
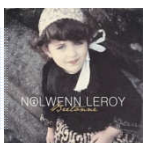
Success of monAlbumPhoto.fr: revenues up: vs 30/06/10

+130%

Interactions: refocusing on business and improving margins



INTERACTIONS

Results		Revenues	EBITA
		EUR 18.0M (vs. EUR 20.9M)	EUR 2.9 M (vs. EUR 2.1M)
Key items	Continuation of license development	 Over 535,000 holders of the Carte Mozaic at the end of June 2011 	
	Reduction of the number of launches in Music and Collections	 Success of co-productions (<i>Nolwenn Leroy</i> : 2nd best sale of albums in the half-year, <i>Ben L'Oncle Soul</i> ...) 	

Current operating margin of **15.9%**, up **+5.9pts** vs. H1 2010

Audiovisual rights: first half year without major release



AUDIOVISUAL RIGHTS

Results		Revenues	EBITA
		EUR 38.7M (vs EUR 54M)	EUR -0.8 M (vs. EUR 2.7M)



F.C.G.B: A transition year



F.C. GIRONDINS DE BORDEAUX

Results		Revenues	EBITA
		EUR 33.2M (vs EUR 55.6M)	EUR -4.6M (vs EUR 4.3M)
Key items	7 th in League 1 championship for the 2010/11 season vs. 6th in 2009/10		
	Non-qualification in Champions League vs. disputed quarter finals in H1 2010		
News	Slight drop in team's costs		
	Club earnings down EUR -22.4M		
News	Francis Gillot has joined the club, replacing Jean Tigana as trainer (6 June)		
	FCGB is the home club of the future Bordeaux stadium, which will be built by the group led by Vinci		
News			



HIGHLIGHTS

H1 2011 Highlights

Over the past 5 years, M6 Group proved the relevance of its profitable growth strategy



In EUR M

		H1 2006	H1 2011	Change	
Revenues	TV	391.0	450.6	+59.6	Development of <u>W9</u>
	Diversification & Audiovisual rights (excl. FCGB)	237.8	235.9	-1.9	Reorganization of <u>diversification portfolio</u>
Operating margin	TV	25.9%	29.6%	+3.7 pts	Growth of TV margin
	Diversification & Audiovisual rights (excl. FCGB)	8.6%	8.7%	+0.1 pt	Upholding of margins of <u>diversifications</u>

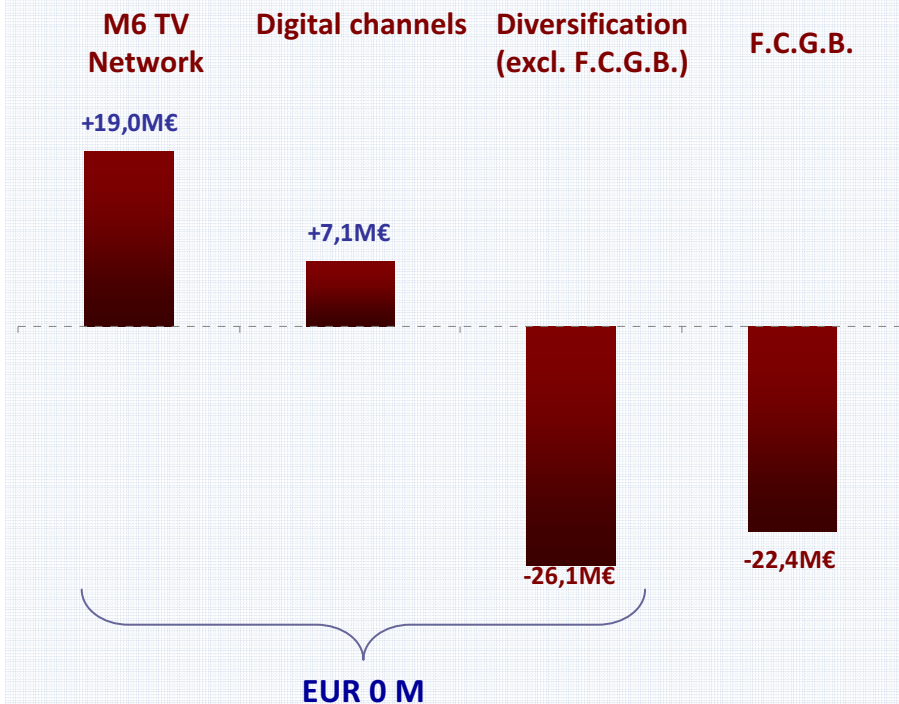
H1 2011 Highlights

Revenues of EUR 719.7M, stable apart from FCGB



Change in contribution to consolidated revenues

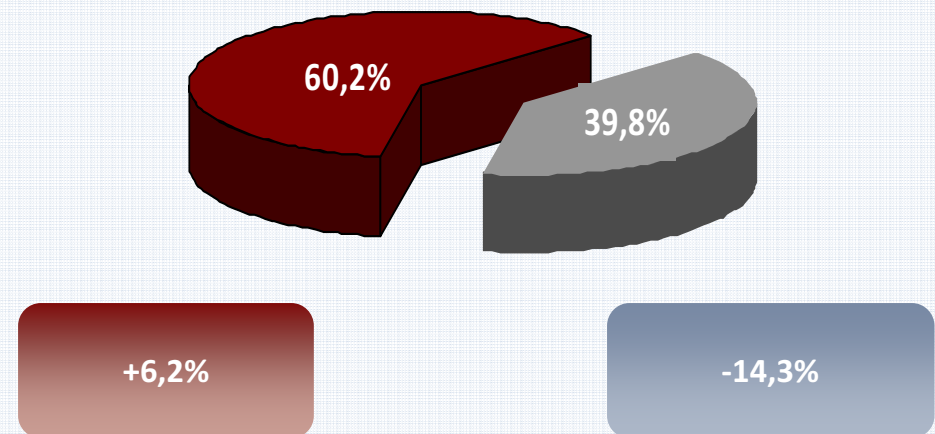
Revenues: - EUR 22.4M



Breakdown of advertising and non-advertising revenues

**Advertising revenues:
EUR 433.0M**

**Non-advertising
revenues: EUR 286.7M**



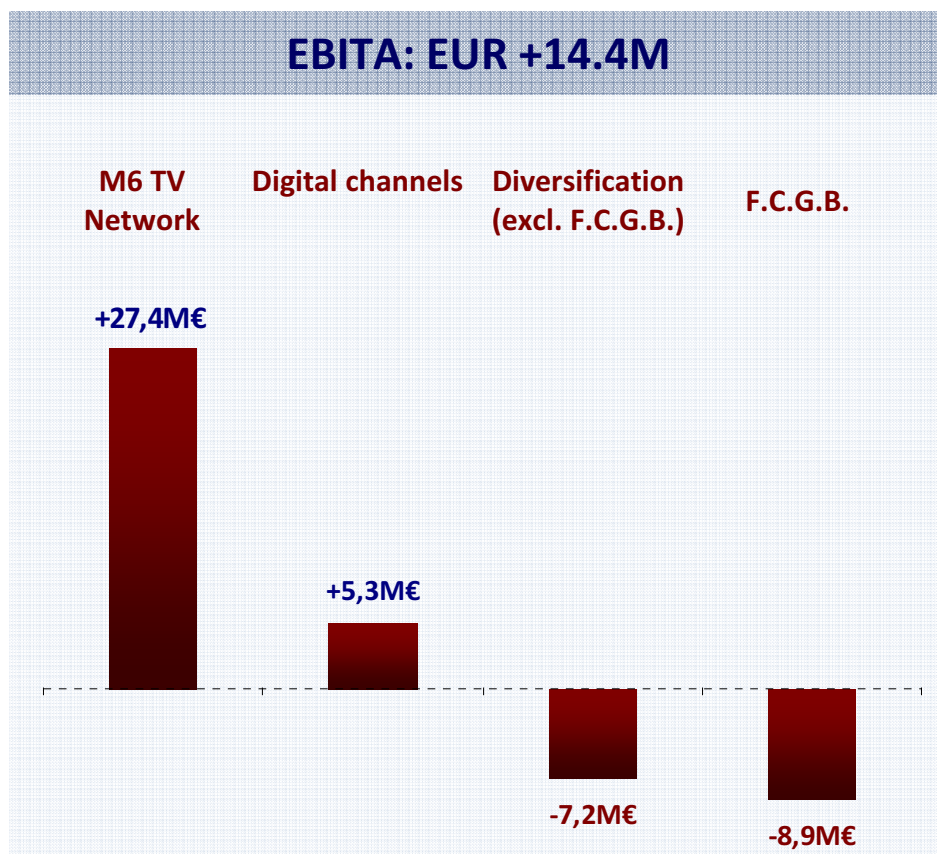
vs. 55 % / 45%
at 30 June 2010

H1 2011 Highlights

Current operating income up 10.9% to EUR 146.9M



Change in contribution to consolidated EBITA



Improvement of consolidated margin

	H1 2010	H1 2011	margin
M6 TV Network	25.1%	31.4%	+6.3pts
Digital channels	18.0%	22.6%	+4.6pts
Diversification and +Audiovisual rights (excl. FCGB)	10.7%	8.8%	-1.9pts
F.C.G.B.	7.7%	na	na
TOTAL	17.9%	20.4%	+2.5 pts

Current operating margin (EBITA / Revenues)



TELEVISION

Audience ratings

Television – Audience ratings

The Group channels improve their position throughout the TV world



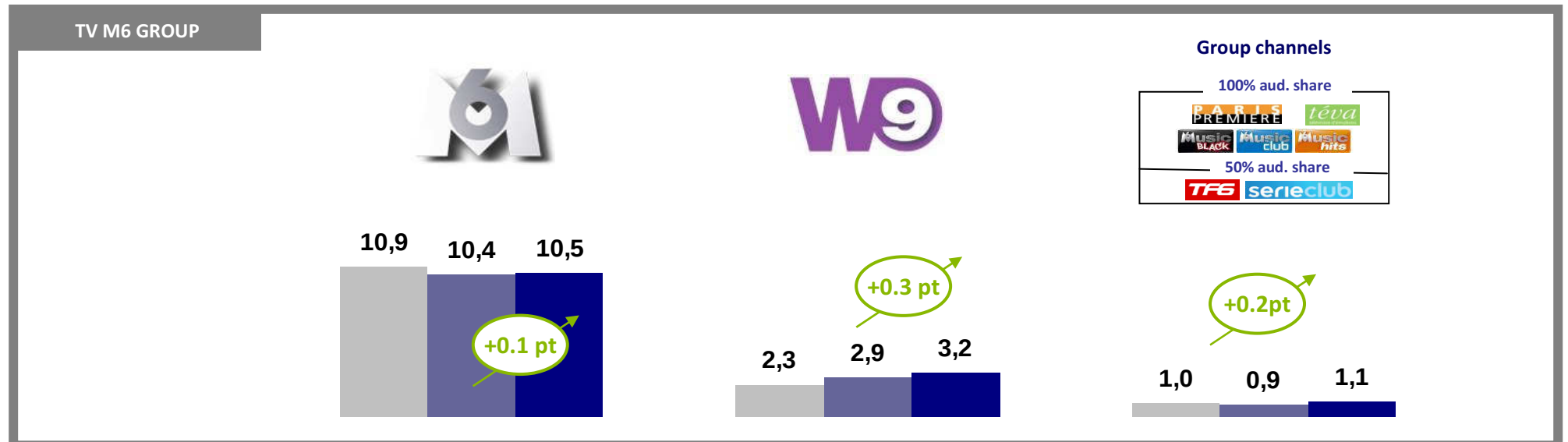
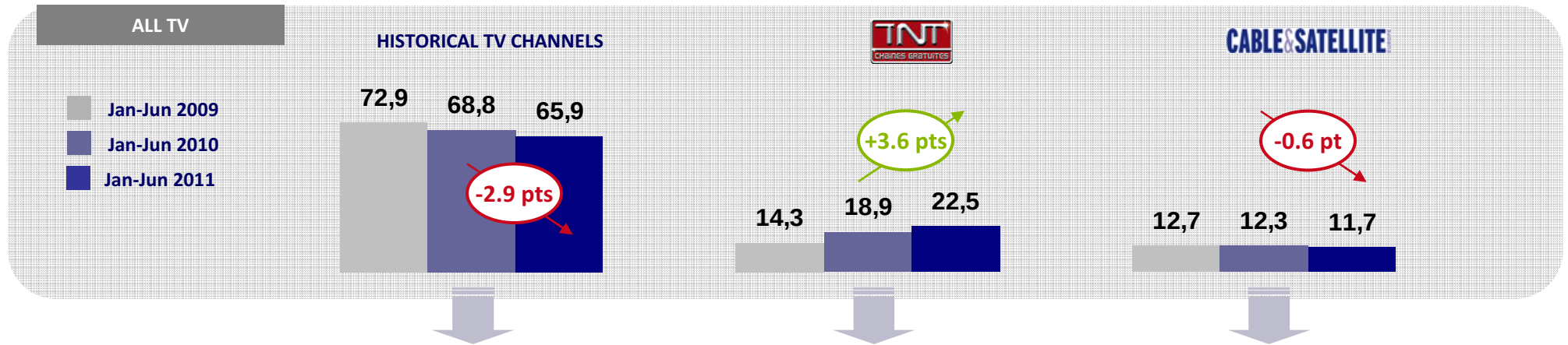
4+ y.o audience ratings (%)

	H1 2008	H1 2009	H1 2010	H1 2011
	11,2	10,9	10,4	10,5
	1,6	2,3	2,9	3,2
	0,4	0,4	0,3	0,4
	0,3	0,4	0,4	0,4
	0,1	0,1	0,1	0,1
	0,1	0,1	0,1	0,1
	0,1	0,2	0,1	0,1
Total M6 Group	13,7	14,3	14,2	14,8

The Group channels improve their position throughout the TV world



4+ y.o audience share (%)



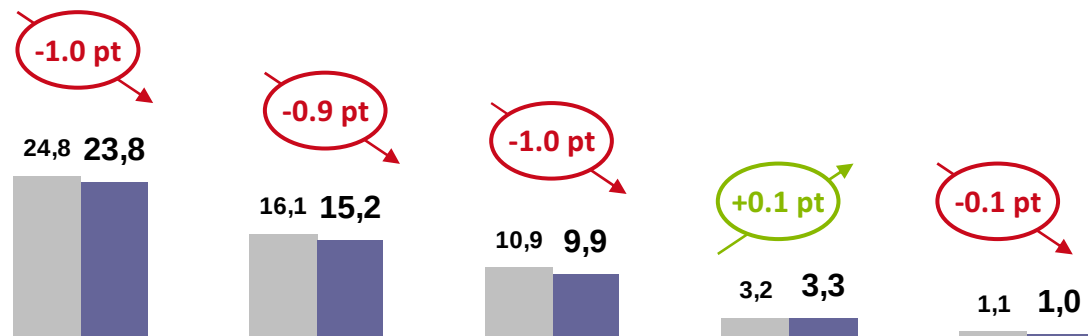
Free-to-Air TV – Audience ratings

03h-27h: M6 : only major channel to increase its ratings

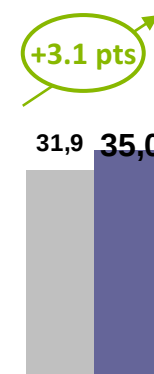
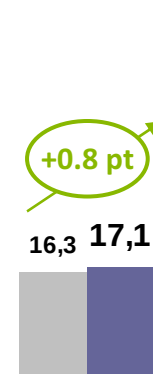
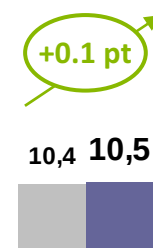
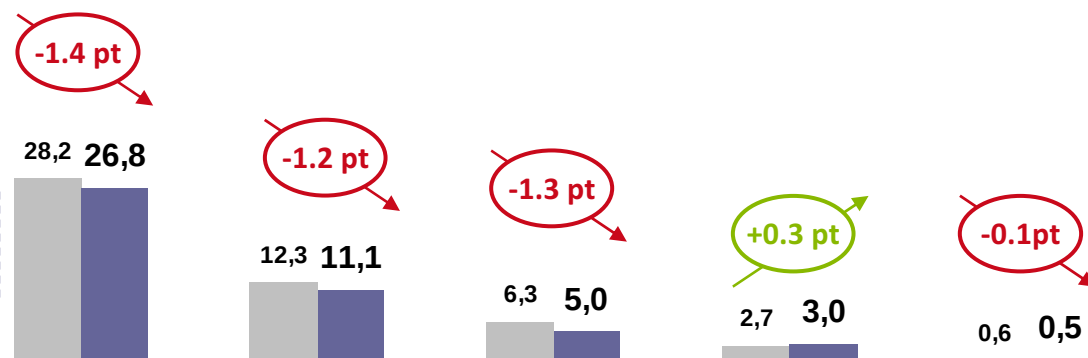


Jan-Jun 2010
Jan-Jun 2011

4+ y.o audience ratings (%)



Housewives < 50 y.o audience ratings



M6 success in the first half-year is the result of growth in several areas



Audience 4+

Audience H<50

Morning (9.00am-12.00am)

+5%

+37%

Lunchtime (12.00am- 1.30pm)

-20%

-11%

Afternoon (1.30pm-5.00pm)

-6%

=

Access (5.00pm-8.30pm)

Un dîner parfait

100% mag

D&CO

66

UN TRÉSOR DANS VOTRE MAISON

+10%

+15%

of which the slot 7.45pm-8.30pm

LE 1945

SCÈNES de ménages

e-m6

+28%

+31%

Evening (8.45pm-0.30am)

+2%

+3%

The Access Prime-Time is a real driving force of programmes in the 1st half 2011



M6 leader amongst all targets in 2011

Performances keep on with their very good levels in the 1st half of 2011



+10% of audience share among housewives under 50 within one year

Success of **special weeks** such as the Côte d'Azur week = best week for the magazine



The 2nd most watched evening news programme for < 50

The TV news programme with the biggest increase: **+400,000 viewers** in one year (Monday-Friday)



Best levels in the 8pm slot since March 2005

4.1 million viewers on the 2nd of March 2011

Elected favourite French series by French people*

TH 5.45-8.30pm

+300 000 viewers

vs. Jan-Jun 2010

TH 7.45-8.30pm

+800,000 viewers

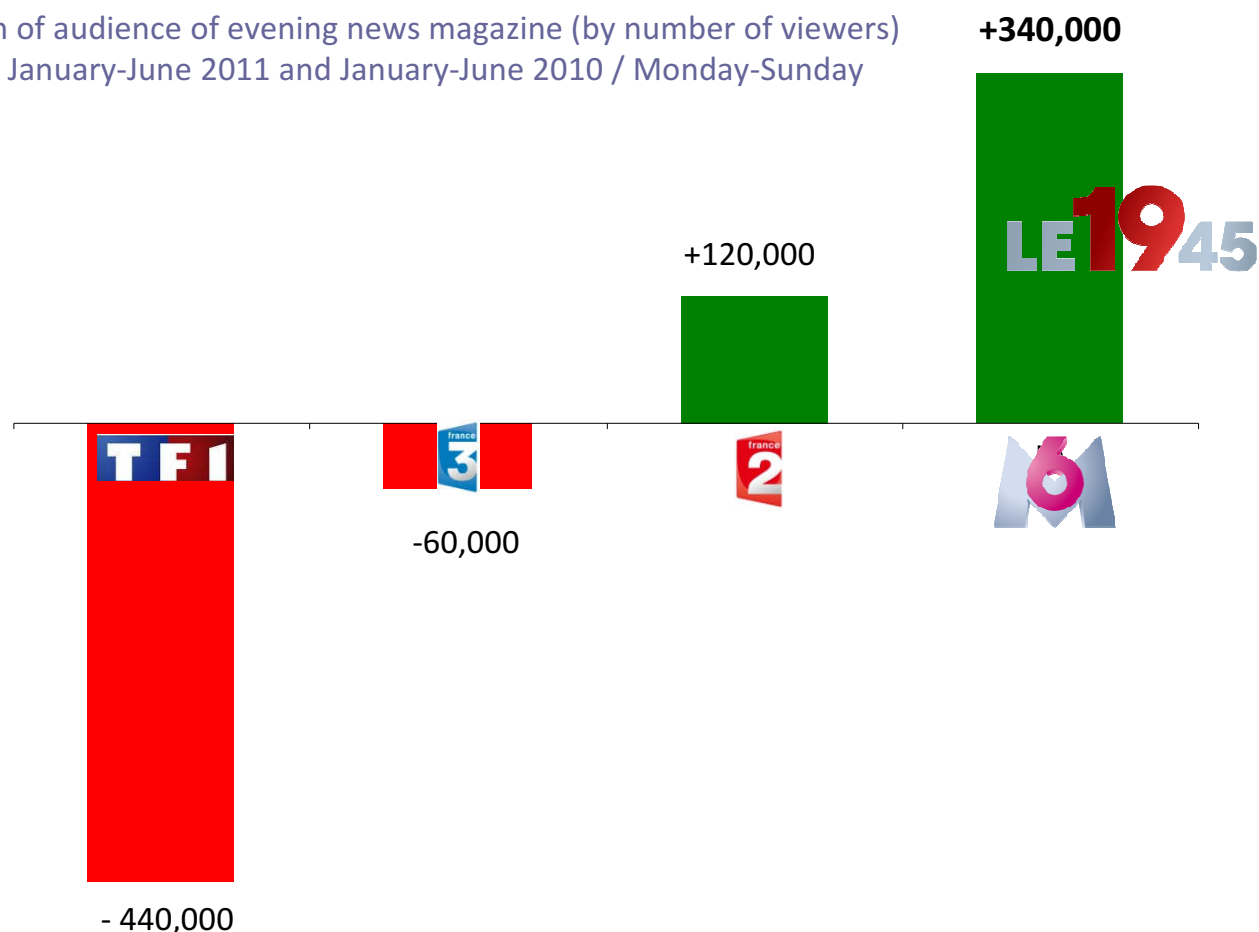
vs.. Jan-Jun 2010

*Source: RTL survey, 20 min, Pure medias

The 19 45: the evening news programme that increased the most within a year

In 2011, the 19 45 posted a better performance than TF1's 20 Heures 64 times among housewives under 50 (more than 1 evening out of 3)

Evolution of audience of evening news magazine (by number of viewers)
between January-June 2011 and January-June 2010 / Monday-Sunday



M6 relies upon strong brands on Prime-Time



Set-up brands preserve high levels



L'AMOUR EST DANS LE PRE season 6:

Best audience in 2011

25.6% 4+ / 37.0% H<50 / 6.3M°

TOP CHEF season 2:

Elected French viewers' favourite reality-documentary*

+ 300,000 viewers vs season 1

17.3% 4+ / 29.2% H<50 / 3.8M°

PEKIN EXPRESS

LA ROUTE DES GRANDS FAUVES:

**+100,000 viewers vs the previous season:
"Duos de choc"**

M6 2ndchannel on all targets

Lifestyle magazines stand up well against competition's US series



D&CO:

M6 2ndchannel on all targets

12.1% 4+ / 20.9% H<50 / 3.0M°

MAISON A VENDRE +

RECHERCHE APPARTEMENT OU MAISON

The best offer against US series on Wednesdays

11.2% 4+ / 19.7% H<50 / 3.0M°

Every new season of L'AMOUR EST DANS LE PRE gets better ratings



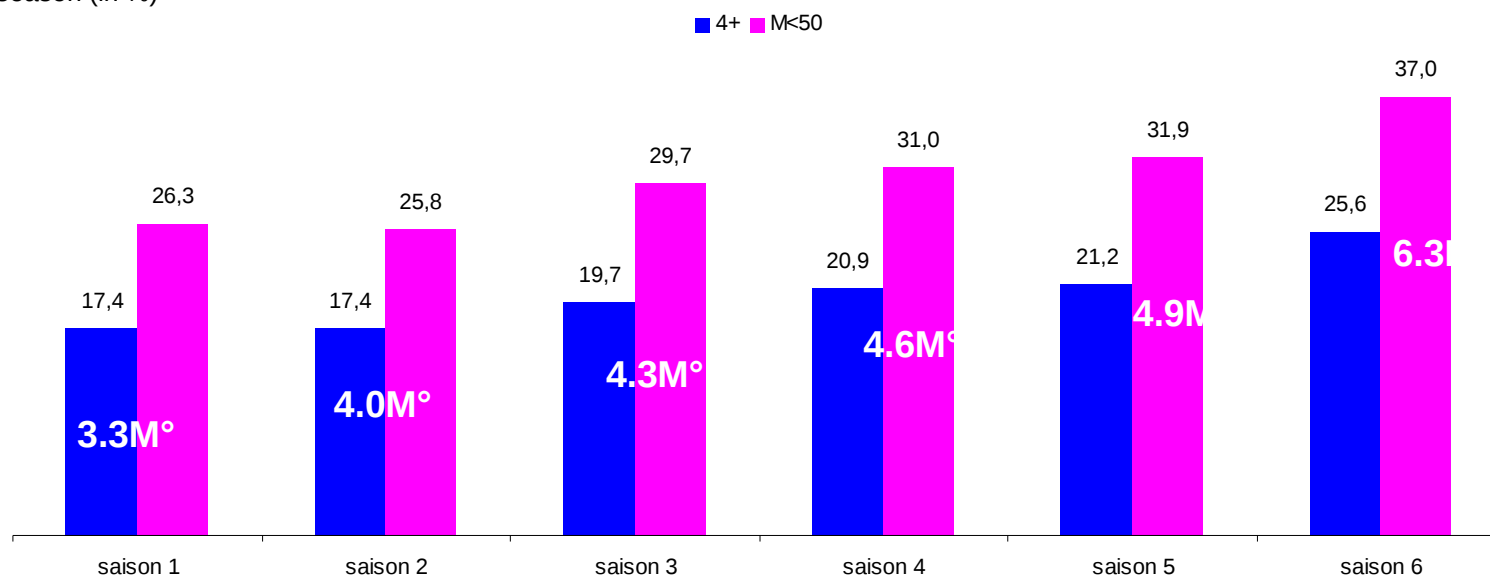
L'AMOUR EST DANS LE PRE season 6:

M6 leader amongst all targets every Monday

Best audience for a Prime-Time broadcast since 2002 (LOFT STORY 2)

6.5 million viewers on Monday, 20 June 2011

Development of L'AMOUR EST DANS LE PRE's score
by season (in %)



Free-to-Air TV – Audience ratings

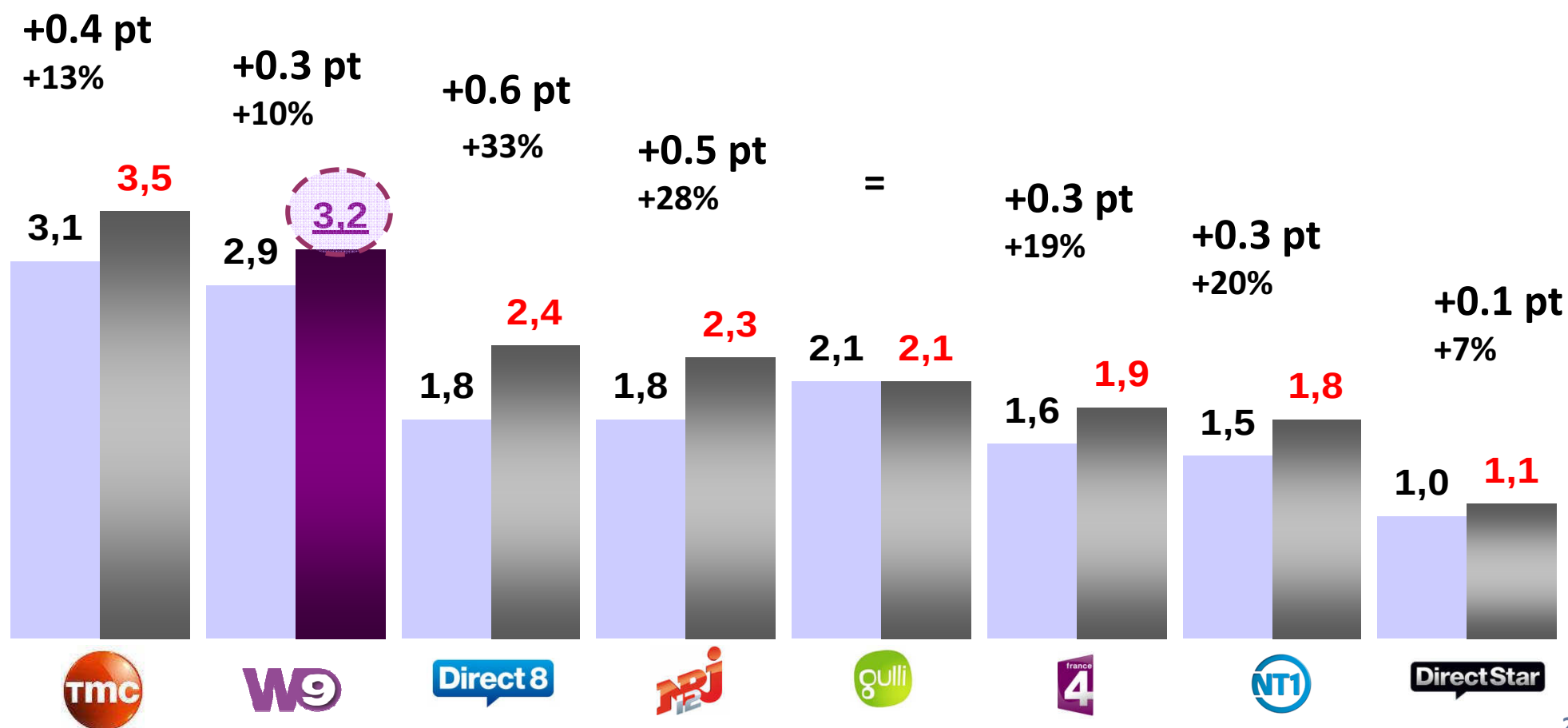
W9 keeps increasing its audience ratings on 4+



4+ y.o audience ratings (All France)

■ January-June 2010

■ January-June 2011

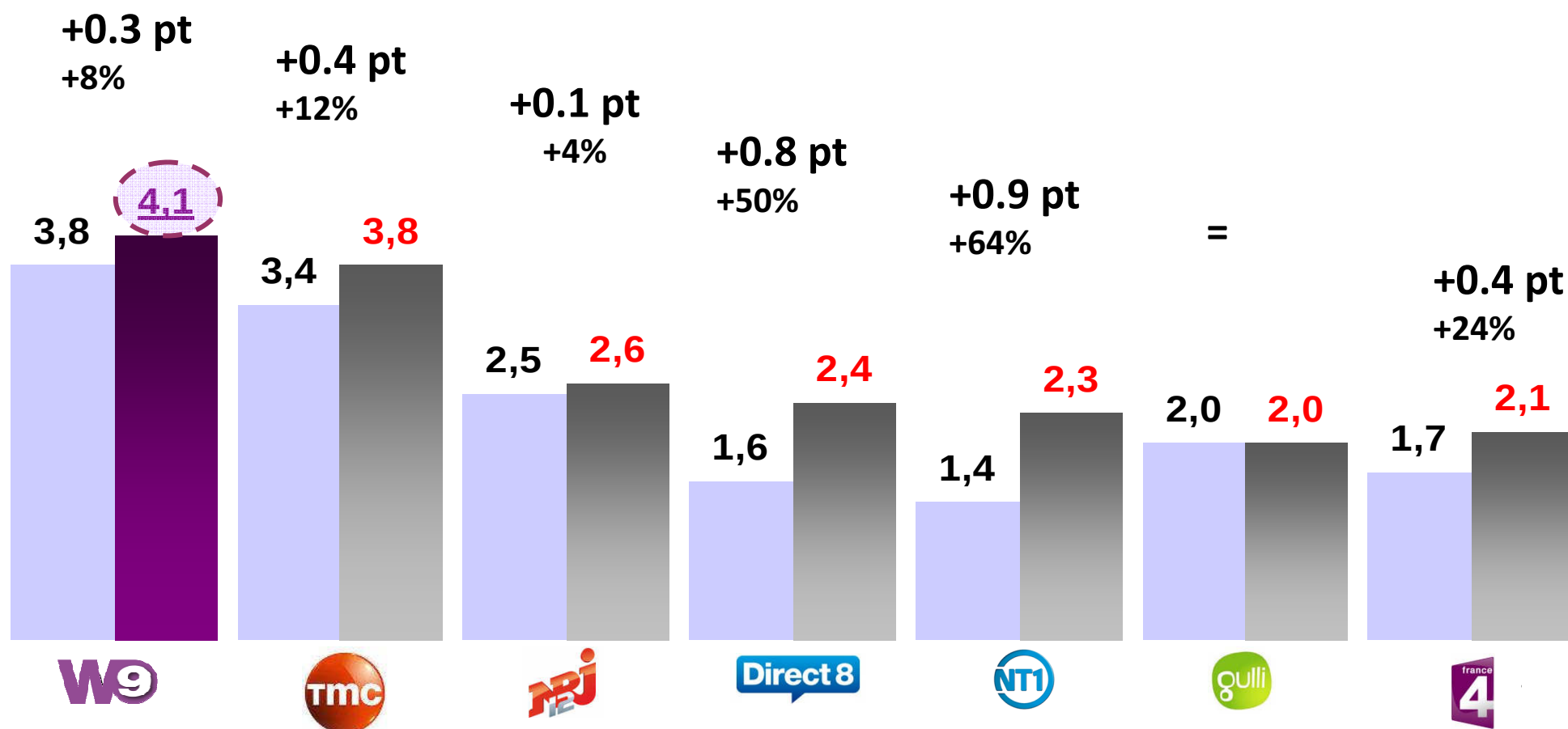


W9 reinforces its leadership on the commercial target



Housewives<50 audience ratings (All France)

■ January-June 2010
■ January-June 2011



A successful 1st half-year for W9 in every kind of programme



CINEMA

1.7M° for NANNY MCPHEE

1.7M° for I ROBOT

1.7M° for MEN IN BLACK II



SPORTS

1.8M° for the match PSG / BATE BORISOV

1.6M° for the match LILLE / PSV EINDHOVEN

1.6M° for the match BENFICA / PSG



SERIES

GLEE: 

Best audience for an unreleased series on DTT: 1.3M° on 27/04/11

W9 2nd national channel amongst 15-24 y.o

EVENTS

Success for M6 MOBILE MEGA JUMP of THAIG KRIS

W9 DTT leader amongst all targets

W9 2nd national channel among the under 25s



MAGAZINES

W9 is the DTT leader among the under 50s with:

ENQUETE D'ACTION

ENQUETES CRIMINELLES

VIES CROISEES

→ **3 of the 5 strongest DTT magazines are on W9**

DOCU-REALITY

LE CONVOI DE L'EXTREME: **W9 DTT leader amongst all targets**

RAMSAY CAUCHEMAR EN CUISINE: W9 is the DTT leader among the under 50s

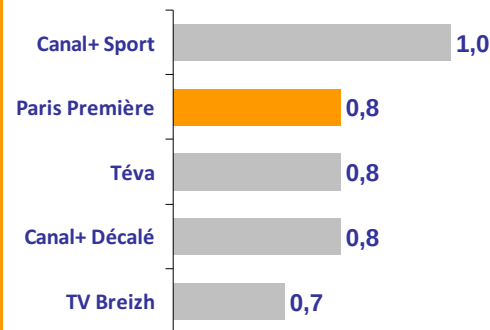
Television – Audience ratings

Confirmation of strong performances by Paris Première and Téva

**PARIS
PREMIERE**

Paris Première is **the most watched paying channel on all targets** : almost 15 million viewers, and the **2nd general channel in with CSP+** (equal with Téva and Canal + Décalé)

Audience share CSP+



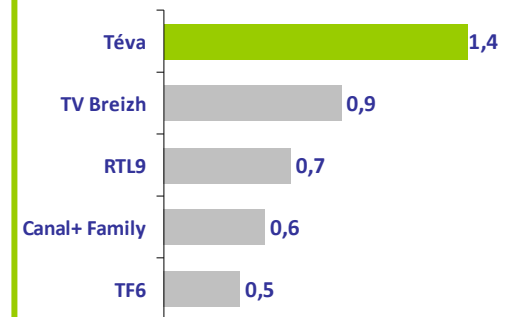
Success of powerful and original programmes:



téva

In the first half of 2011, Téva confirmed its **Leader position among Women<50** over 87 pay channels, with a **record audience ratings of 1.4 points**

Audience share Women<50



Success of powerful women and family programmes:

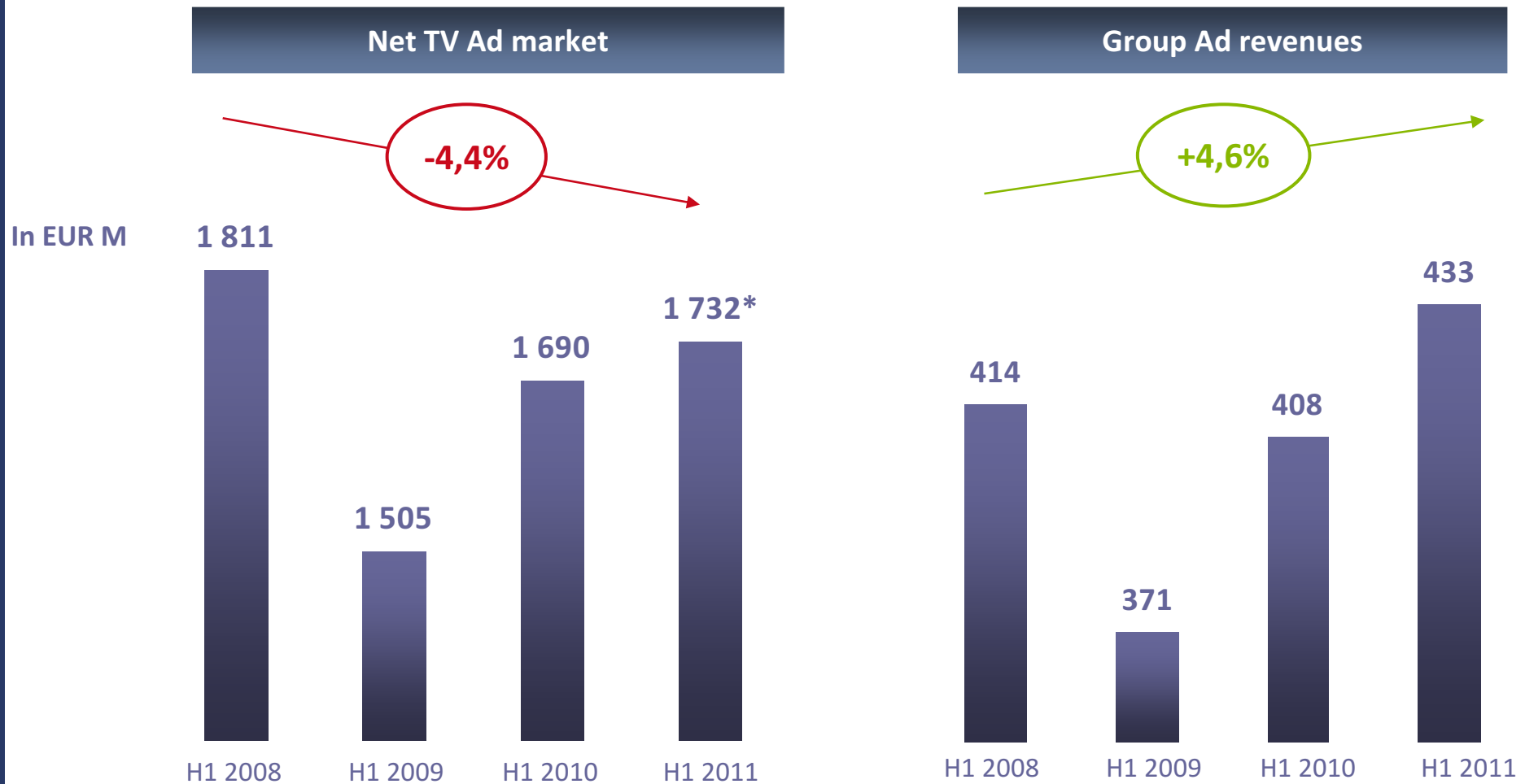




TELEVISION

Advertising

2008 - 2011: Increase of the Group Advertising revenues (TV + internet) in a declining TV Ad market



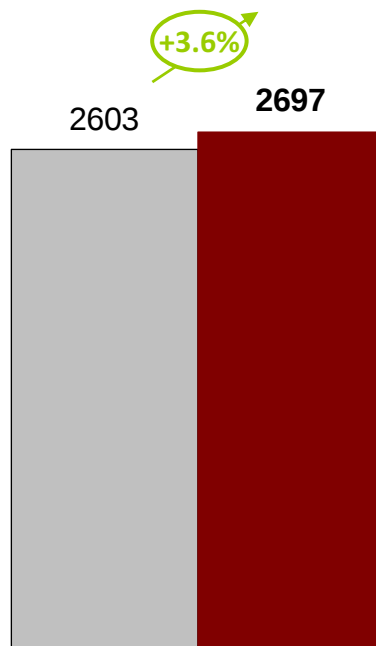
*: M6 estimates

2011 : DTT channels boost the TV market



OVERALL TV advertising market (H1 2011 vs. H1 2010)

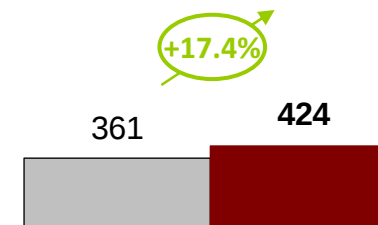
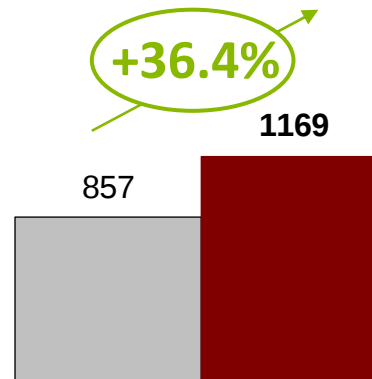
TOTAL TV: EUR 4,290M in S1 2011 (+12.2% vs. 2010)



HISTORICAL TV CHANNELS

Gross Revenues H1 2011

	:	+7.3%
	:	+2.1%
	:	Stable



CABLE & SATELLITE

Key points about the TV advertising market in first half of 2011



Online gaming (sports betting and poker), which represented 2% of the gross advertising market Jun-Dec 2010 weakened in the 1st half of 2011 (less than 1%). The sector **dropped by 86%** between June 2010 and June 2011.



In the food sector, uncertainties related to raw materials price increases explain the weak growth in investments **(+1%)**.



The car industry still remains solid and is outperforming the market **(+4% vs 3.6%)**, despite the end of the government support.



Despite exiting the crisis, the financial industry kept up its advertising investment in television **(stable)**.

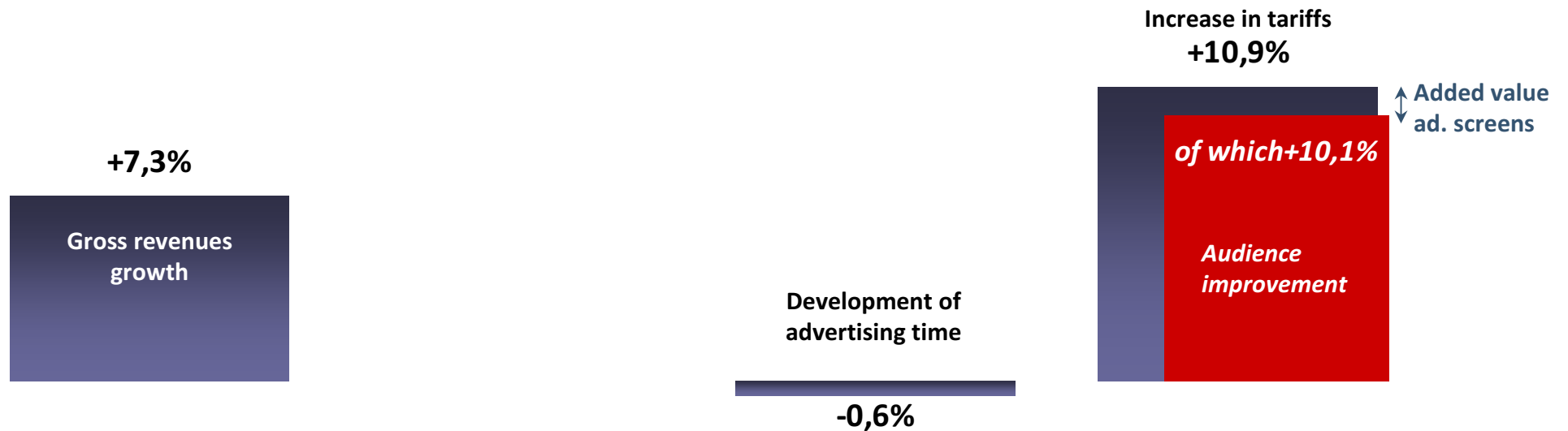


The significant weight of government departments will not carry on into the second half of 2011 and 2012 because of elections **(1.6% of M6 gross revenues)**.

M6 revenues are up thanks to tariffs increase, made possible by audience ratings



■ Devel H1 2011 vs H1 2010



Gross revenues

**Advertising
time**

**Average gross
tariffs***
(correlated to advertising
audience*)

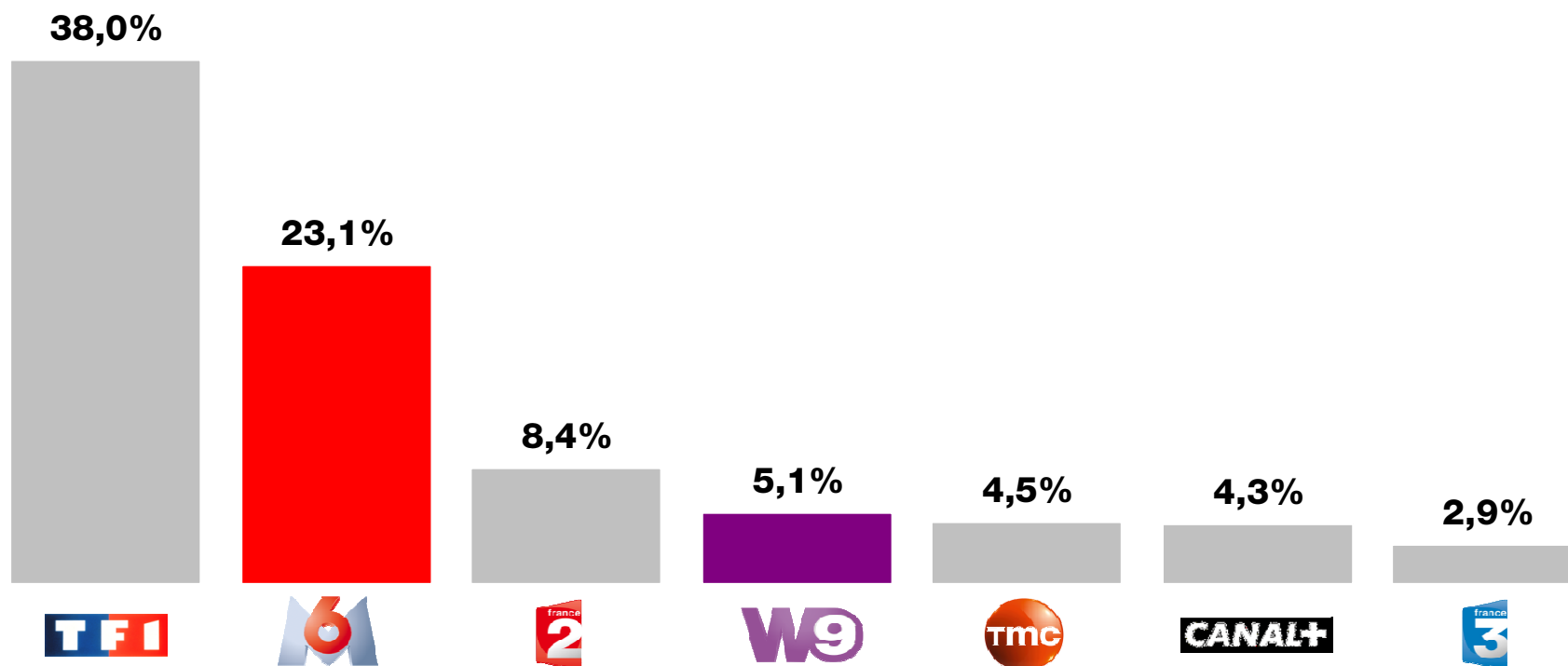
* : based on equivalent screens

Source: Kantar Media / PopCorn

W9: 4th national channel in terms of advertising supply, before Canal+ and France 3



Breakdown of audience screens in 1st half of 2011
Share of GRP H<50 offering:



Evolution of share on constant basis of Mediamat channels in 2010 (H1 2011 vs. H1 2010)

-1.9pt

+2.3pts

-0.5pt

+0.1pt

+0.9pt

-0.1pt

-0.9pt



TELEVISION

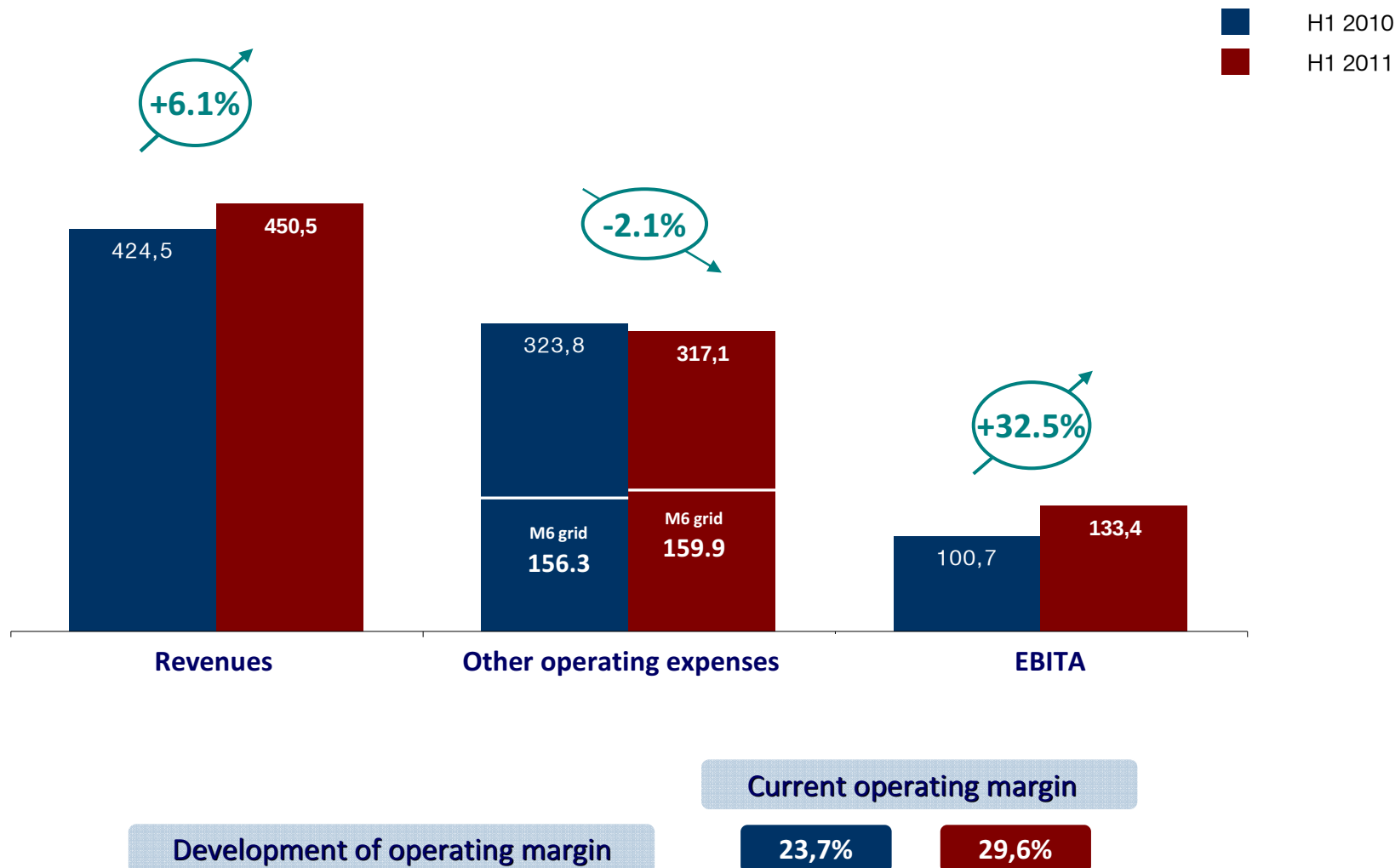
Key figures

Television - Key figures

Sharp increase in profitability of TV business



In EUR M





APPENDIX

Appendix

Simplified consolidated balance sheet



GROUPE

(In EUR M)	31 december 2010	30 june 2011	Change Q2 2011/FY 2010 (M€)
Goodwill	76,2	74,8	(1,4)
Non-current assets	288,5	276,9	(11,6)
Current assets	619,7	684,3	64,6
Cash and cash equivalents	376,9	281,3	(95,6)
TOTAL ASSETS	1 361,3	1 317,2	(44,1)
Equity	681,8	646,2	(35,6)
Minority interests	-	-	-
Non current liabilities	16,8	17,0	0,2
Current liabilities	662,7	654,0	(8,7)
TOTAL EQUITY AND LIABILITIES	1 361,3	1 317,2	(44,1)

Appendix

Simplified consolidated income statement



In EUR M

	30/06/2010	30/06/2011
Revenues	742,1	719,7
Other operating revenues	3,2	5,6
Total revenues	745,3	725,3
Consumables and other operating expenses	(401,8)	(391,4)
Payroll expenses (incl. profit sharing)	(127,9)	(125,7)
Taxes and sundry payments	(34,9)	(32,3)
Allocations to amortisation and depreciation (net of write backs)	(48,9)	(31,0)
Impairment of non-depreciable assets	-	(0,4)
Total operating expenses	(613,5)	(580,8)
Operating income	131,8	144,5
Net financial income	0,4	1,5
Share of income in associated companies	0,6	-
Operating profit before taxes	132,8	146,0
Corporation tax	(48,5)	(54,5)
Profit for the period	84,3	91,5

Appendix

Consolidated analytical income statement



Analytical consolidated statement of profit and loss

<i>In EUR M</i>	30/06/2011	30/06/2010	Change 2011 / 2010 In EUR M	In %
M6 TV Network				
Revenues - Advertising revenues	356,5	338,5	18,0	5,3%
Revenues - other activities	5,3	4,3	0,9	21,8%
Current operating income (EBITA)	113,4	86,0	27,4	31,8%
Digital channels				
Revenues	88,8	81,7	7,1	8,7%
Current operating income (EBITA)	20,0	14,7	5,3	36,1%
Diversification & Audiovisual Rights				
Revenues	269,1	317,5	(48,4)	-15,3%
Current operating income (EBITA)	16,0	32,3	(16,3)	-50,5%
Other revenues	0,1	0,2	(0,0)	-21,0%
Eliminations and unallocated items	(2,5)	(0,5)	(2,0)	376,8%
Revenues from continuing operations	719,7	742,1	(22,4)	-3,0%
EBITA from continuing operations	146,9	132,5	14,4	10,9%
Operating income and expenses related to corporate groupings	(2,4)	(0,7)	(1,8)	
Income from disposal of subsidiaries and holdings	-	-	-	
Operating income (EBITA) from activities	144,5	131,8	12,7	9,6%
Net financial income	1,5	0,4	1,1	
Variance of fair value of financial asset Canal + France	-	-	-	
Share in companies accounted for by the equity method	-	0,6	(0,6)	
"Current" income (EBT)	146,0	132,8	13,2	9,9%
Corporation tax	(54,5)	(48,5)	(6,1)	
Net profit from continuing operations	91,5	84,3	7,2	8,5%
Net profit from discontinued operations	-	-	-	
Net profit for the period	91,5	84,3	7,2	8,5%
Non-controlling interests	(0,0)	0,1	(0,1)	
Profit for the period - Group share	91,5	84,4	7,1	8,4%

Details of segment contributions - M6 TV Network



<i>In EUR M</i>	30/06/2011			30/06/2010			Change 2011 / 2010		
	Total revenues	Revenues outside Group	EBITA	Total revenues	Revenues outside Group	EBITA	Total revenues	Revenues outside Group	EBITA
Channel M6 *	401,7	357,9	110,0	381,2	339,3	86,2	20,5	18,6	23,8
Audiovisual and cinematographic production subsidiaries	57,6	3,9	3,4	59,7	3,5	(0,2)	(2,1)	0,4	3,6
Intra-segment transactions	(78,7)	-	-	(79,1)	-	-	0,3	-	-
Total M6 TV Network	380,6	361,8	113,4	361,8	342,8	86,0	18,7	18,9	27,4

* incl. M6 Advertising (space broker)

Analysis of segment contributions - M6 TV Network



<i>In EUR M</i>	30/06/2011	30/06/2010	Change 2011/ 2010 In EUR M	In %
Net receipts from distributors	297,5	272,4	25,1	9,2%
Cost of schedule	(159,9)	(156,3)	(3,6)	+2,3%
Gross margin of the schedule	137,7	116,1	21,5	18,5%
In %	46,3%	42,6%		
Channels's other operating expenses net of related receipts	(33,6)	(35,1)	1,4	-4,1%
Commissions outside of segment net of cost not allocated to M6	6,0	5,1	0,8	+16,3%
Current operating income (EBITA) of other Antenne M6 subsidiaries	3,4	(0,2)	3,6	-
Current operating income (EBITA)	113,4	86,0	27,4	31,8%

Net receipts from distributors - net invoiced revenues - taxes - distribution costs - advertising costs (share)

Appendix

Detail of segments' contributions - Digital channels, Diversification and Audiovisual Rights



<i>In EUR M</i>	Total Revenues	30/06/2011 Revenues outside Group	EBITA	Total Revenues	30/06/2010 Revenues outside Group	EBITA	Change 2011 / 2010 Total Revenues	Revenues outside Group	EBITA
Total Digital Channels	90,5	88,8	20,0	83,0	81,7	14,7	7,5	7,1	5,3

<i>In EUR M</i>	Total Revenues	30/06/2011 Revenues outside Group	EBITA	Total Revenues	30/06/2010 Revenues outside Group	EBITA	Change 2011 / 2010 Total Revenues	Revenues outside Group	EBITA
Audiovisual rights	52,2	38,7	(0,8)	65,0	54,0	2,7	(12,8)	(15,3)	(3,5)
Interactions Division	20,3	18,0	2,9	23,6	20,9	2,1	(3,3)	(2,9)	0,7
Ventadis Division	131,8	127,5	3,2	142,9	138,6	8,2	(11,1)	(11,1)	(5,0)
Interactivity Division	53,2	51,7	15,4	51,8	48,4	15,0	1,4	3,3	0,3
FCGB	33,5	33,2	(4,6)	56,0	55,6	4,3	(22,5)	(22,4)	(8,9)
Intra-segment transactions eliminated	(9,6)	-	-	(9,0)	-	-	(0,6)	-	-
Total Diversification & Audiovisual Rights	281,3	269,1	16,0	330,2	317,5	32,3	(49,0)	(48,4)	(16,3)

Simplified consolidated cash flow statement



(In EUR M)	Cash Flow Statement	30 june 2010	30 june 2011	Change (M€)
	Cash Flow from operations (self-financing capability)	192,2	180,9	(11,3)
	WCR movements	(12,0)	(43,7)	(31,7)
	Taxes	(49,3)	(64,5)	(15,2)
	Cash flow from operating activities	130,9	72,7	(58,2)
	Cash flow from investing activities	(41,7)	(37,7)	4,0
	Cash flow from financing activities	(303,3)	(130,6)	172,7
	Gain from disposal of Canal + France	384,2	-	(384,2)
	Net change in cash and cash equivalents	170,0	(95,7)	
	Cash and cash equivalents - opening balance	85,6	376,9	291,3
	Cash and cash equivalents - closing balance	255,6	281,3	25,6



QUESTIONS & ANSWERS