

26 JULY 2016

PRESENTATION OF 2016 HALF-YEAR RESULTS



DISCLAIMER

Statements contained in this document, particularly those concerning forecasts on future M6 Group performance, are forward-looking statements that are potentially subject to various risks and uncertainties.

Any reference to M6 Group's past performance should not be interpreted as an indicator of future performance.

The content of this document must neither be considered as an offer document nor as a solicitation to buy or sell M6 Group shares.

The information, tables and financial statements included in this document, especially in the appendices, are currently undergoing audit by the Statutory Auditors and are awaiting AMF registration (registration document including the half-year financial report).

PRESENTATION OF 2016 HALF-YEAR RESULTS

M6 GROUP

- 1. INTRODUCTION**
- 2. TELEVISION**
- 3. PRODUCTION AND AUDIOVISUAL RIGHTS**
- 4. DIVERSIFICATION**
- 5. FINANCIAL STATEMENTS**
- 6. OUTLOOK**
- 7. APPENDICES**



INTRODUCTION

2016 1ST HALF-YEAR HIGHLIGHTS



GROUPE



Television



Prod & Audio-
visual Rights



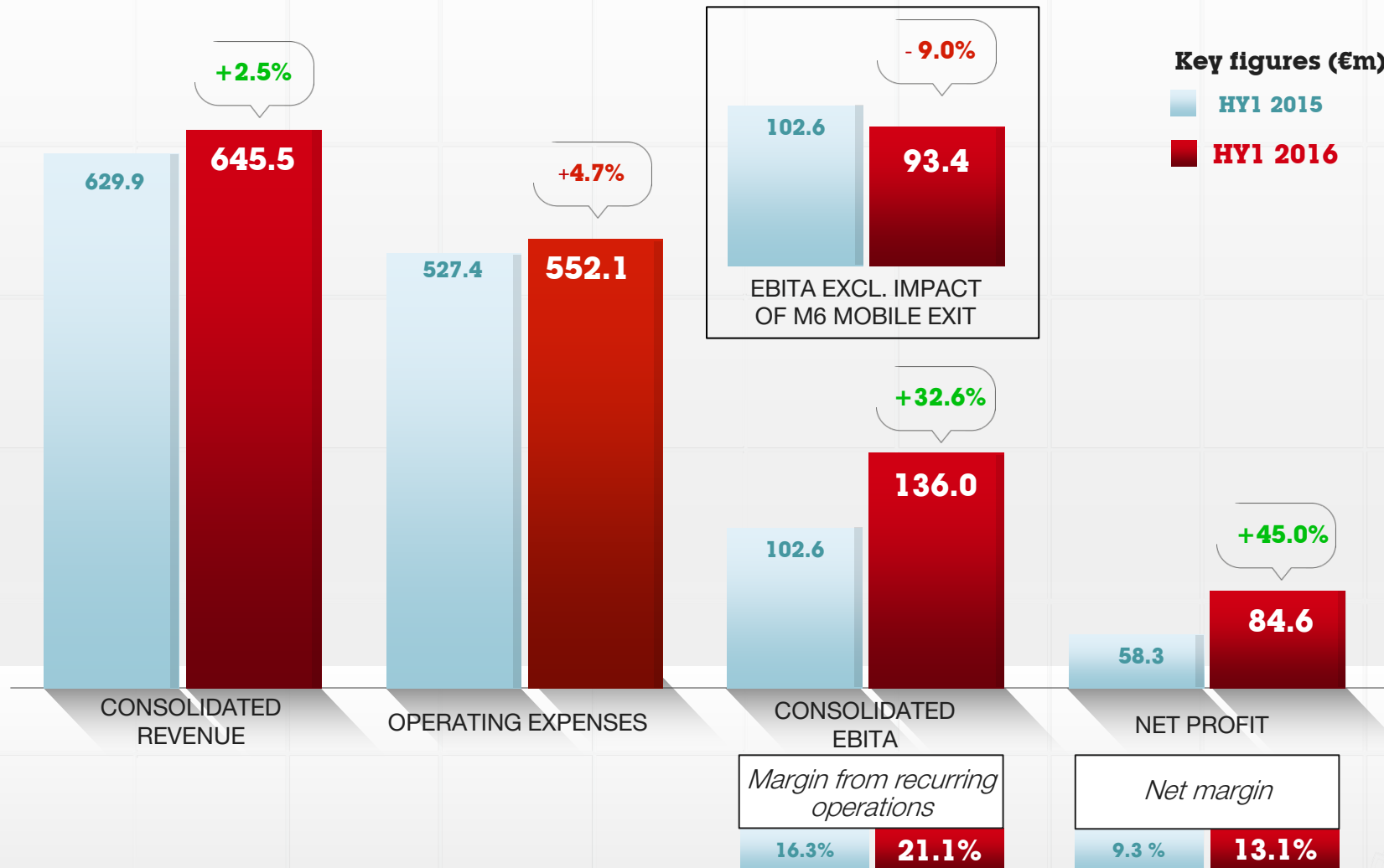
Diversification

- Growth in audience share
- Success of access primetime on M6
- A successful Euro
- Growth in advertising revenue
- Success of the major releases
- Increase in operating profit
- Gradual termination of the M6 Mobile contract
- Strong growth in video viewing on Group websites
- Increase in online advertising revenue



2016 HY1 KEY FIGURES

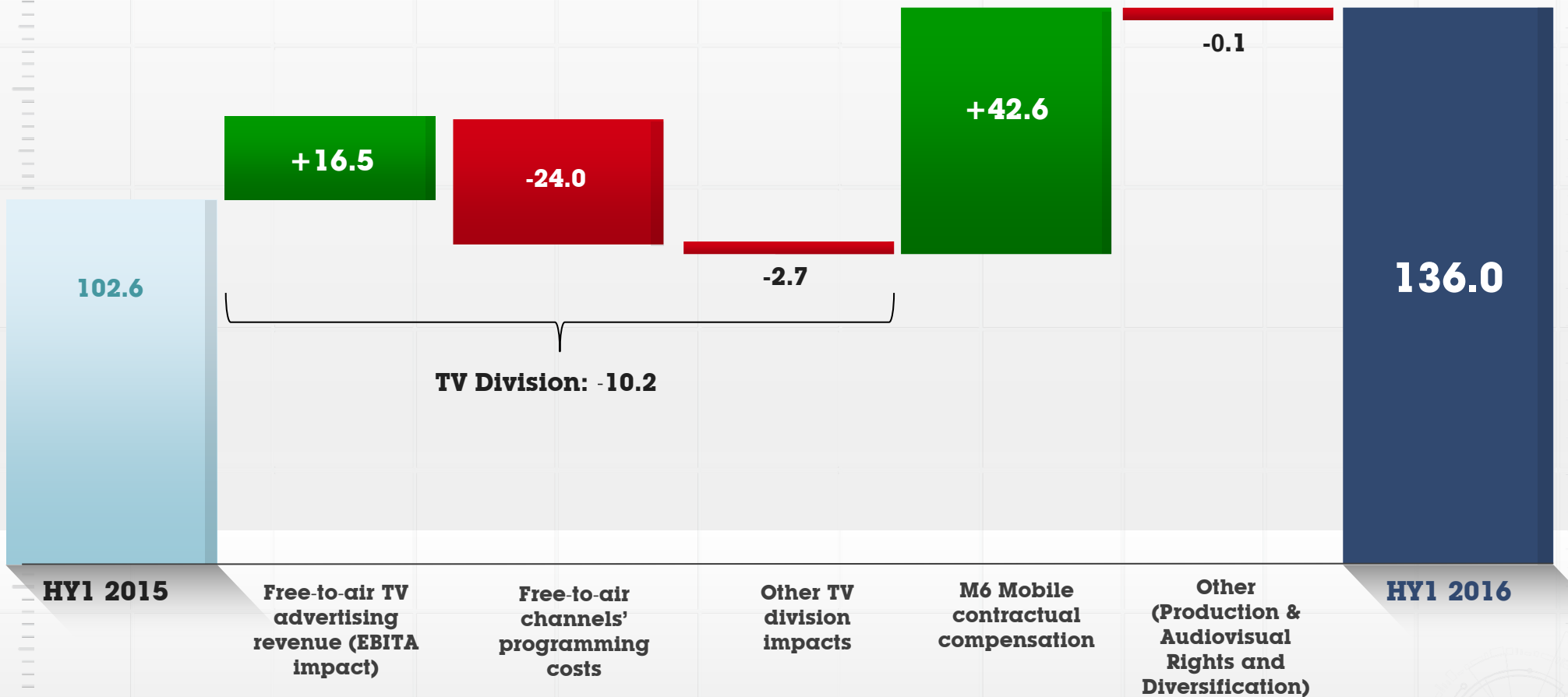
A SOLID PERFORMANCE



INTRODUCTION – KEY FIGURES

EBITA OF €136.0 MILLION

HY1 2016 EBITA vs. HY1 2015 (€m)

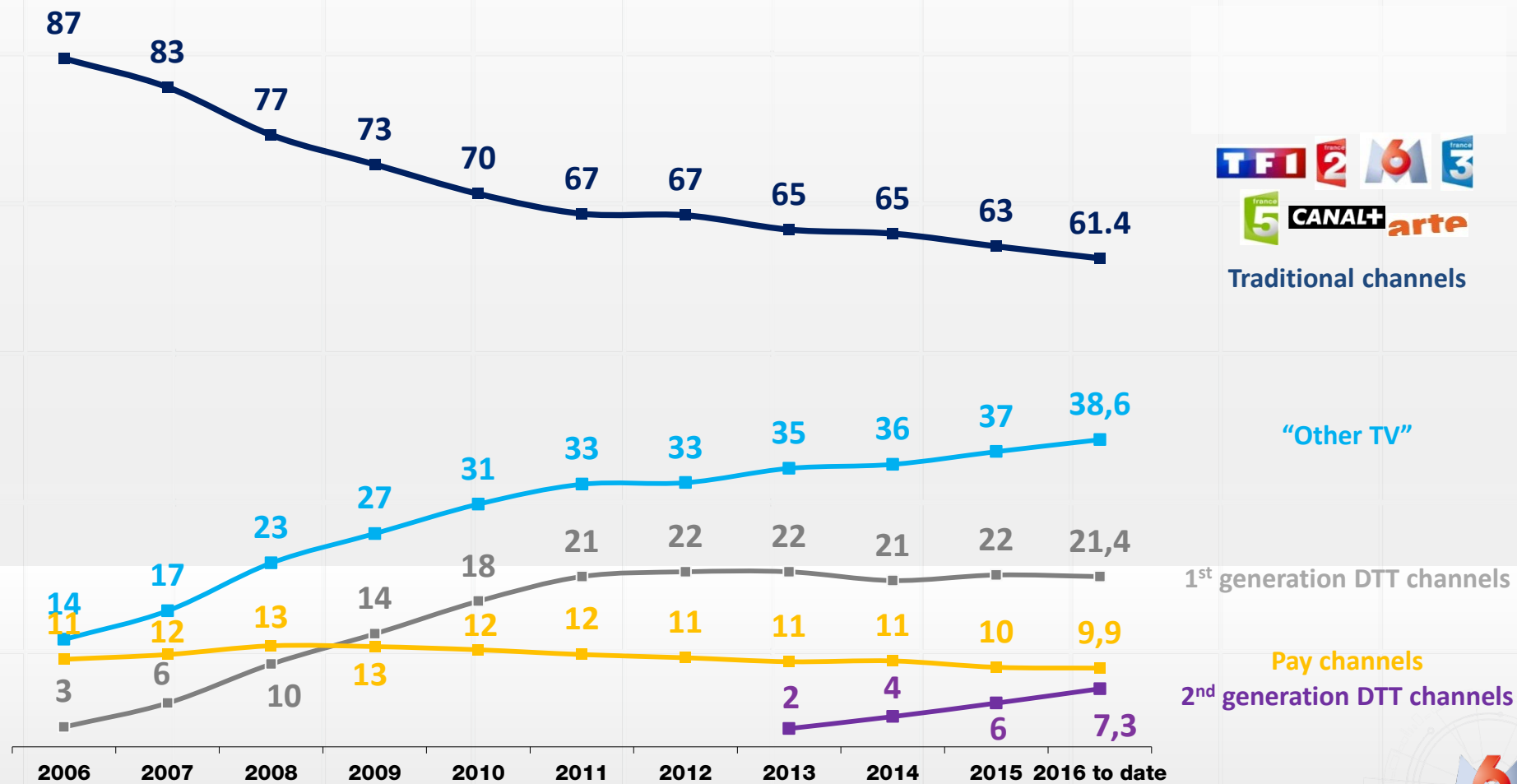


TELEVISION



AUDIENCE FIGURES

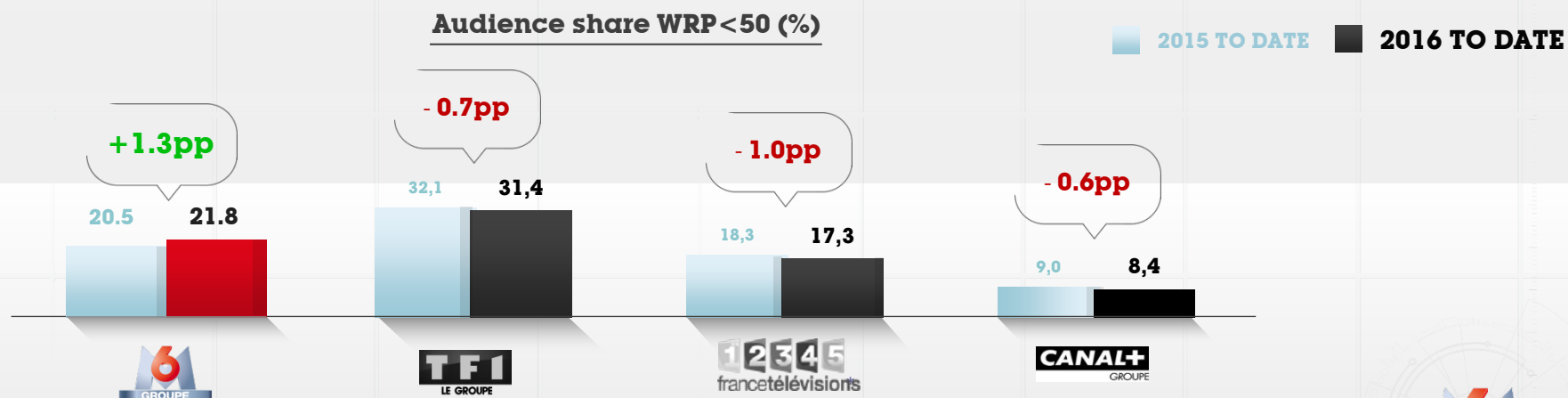
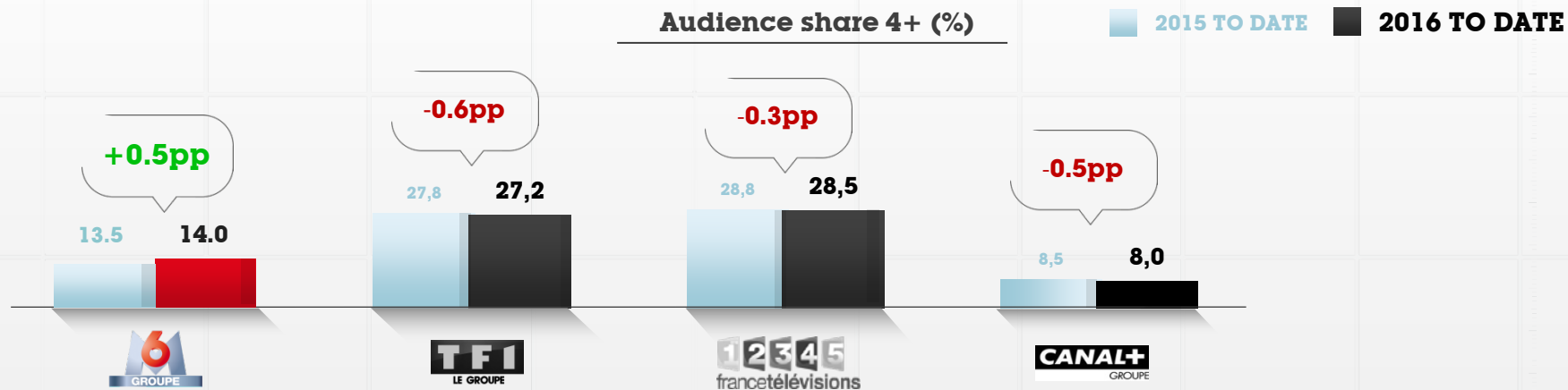
A MARKET THAT IS STILL FRAGMENTING



AUDIENCE FIGURES

M6 GROUP MADE PROGRESS IN HY1 2016

AUDIENCE FIGURES OF HISTORICAL GROUPS



AUDIENCE FIGURES

M6: ONLY TRADITIONAL CHANNEL TO MAKE PROGRESS

AUDIENCE SHARE OF TRADITIONAL CHANNELS

- Euro effect: +0.2 pp

- Other programmes: +0.3 pp

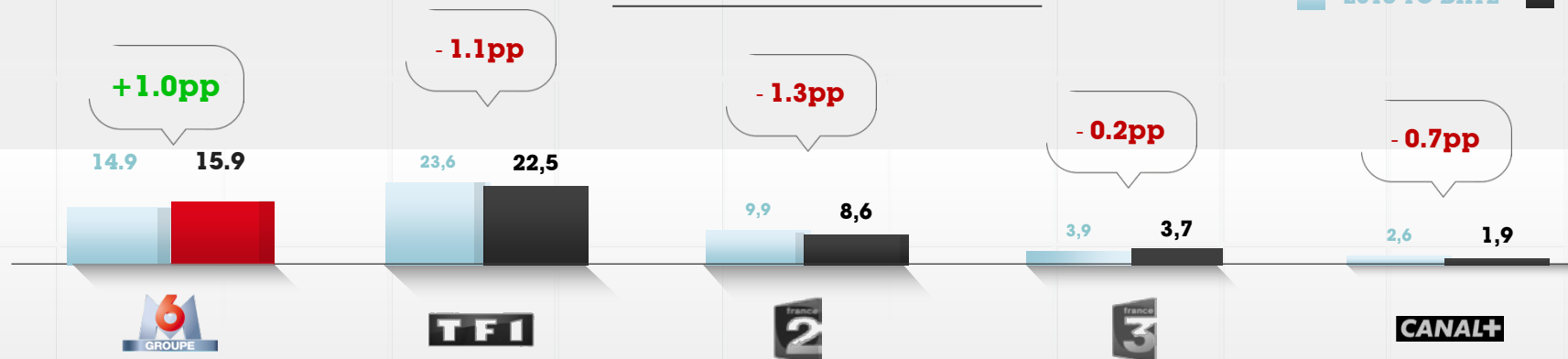
Audience share 4+ (%)

2015 TO DATE 2016 TO DATE



Audience share WRP < 50 (%)

2015 TO DATE 2016 TO DATE



AUDIENCE FIGURES

M6: BRIDGING THE GAP WITH TF1 AND INCREASING THE GAP WITH D8

M6 / TF1 audience share ratio

WRPs < 50 (%)



63%

71%

2015 to date

2016 to date

D8 / M6 audience share ratio

WRPs < 50 (%)



29%

28%

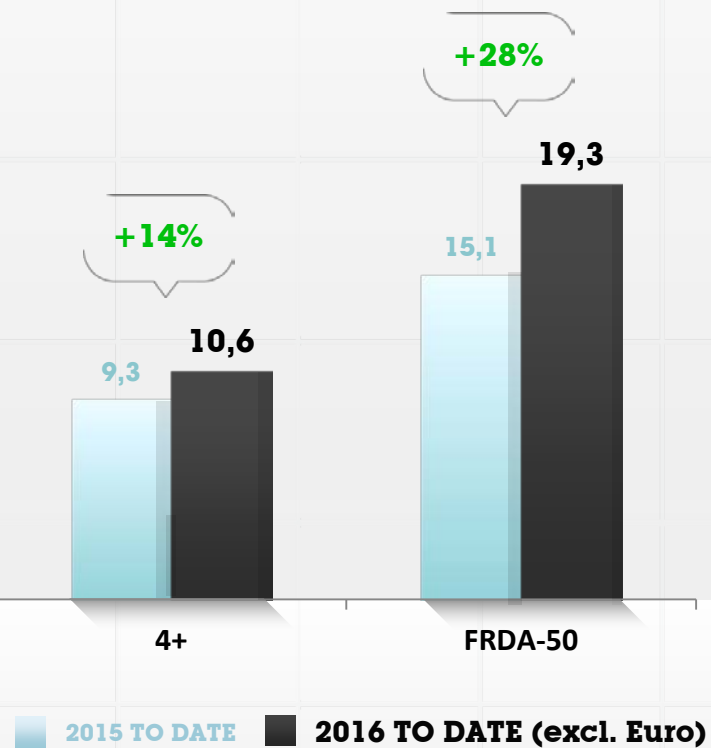
2015 to date

2016 to date

AUDIENCE FIGURES

M6: PROGRESS OF ACCESS PRIMETIME

Audience share 4+ and WRPs<50 at access primetime (5.30pm – 7.30pm)



1.1 m
19% WRPs<50

M6 leader viewers < 50
y.o. and WRPs<50



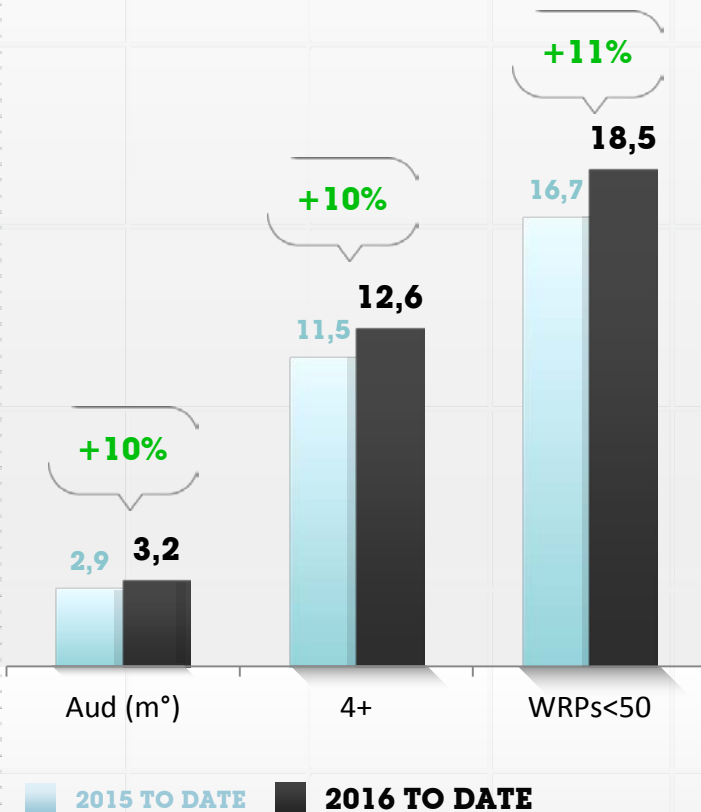
1.8 m
21% WRPs<50

M6 leader viewers < 50
y.o. and WRPs<50

AUDIENCE FIGURES

M6: MANY PRIMETIME SUCCESSES

M6 grew year-on-year at primetime
(9pm – 10.30pm time slot)



Success of major brands



3.3 M
22%
WRPs<50



4.2 M
31%
WRPs<50

All-time record



4.6 M
31%
WRPs<50

To date

Success of new programmes



3.9 m
22%
WRPs<50



3.7 m
27%
WRPs<50

Attractive new US series



4.0 m
26%
WRPs<50



4.9 m
36%
WRPs<50

Best series launch of
the past 10 years on
M6

AUDIENCE FIGURES

WITH THE EURO, M6 ACHIEVED ITS THREE LARGEST AUDIENCE FIGURES IN ITS HISTORY

Top 10 largest audience figures of M6 since its creation (millions of viewers)

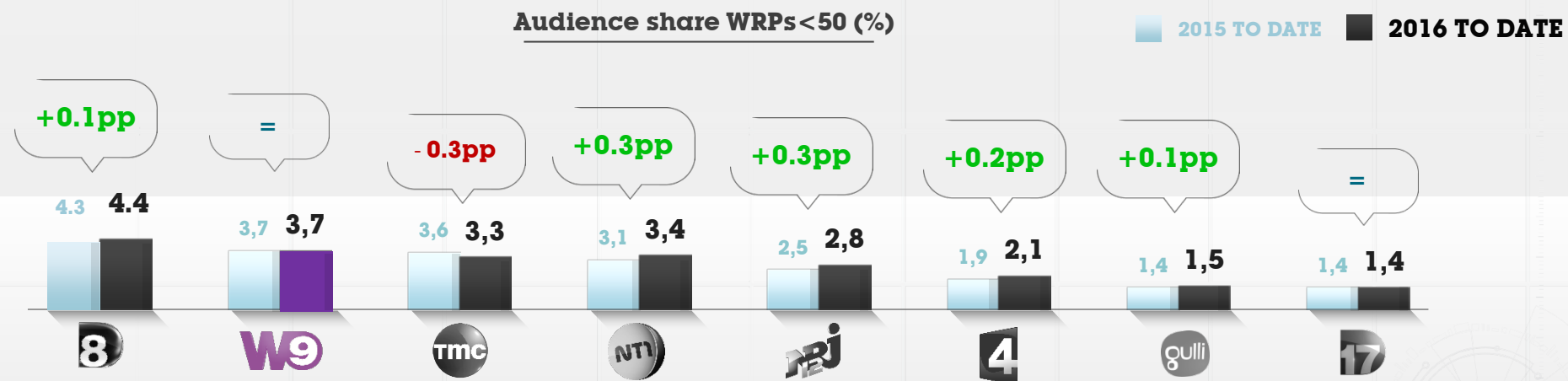
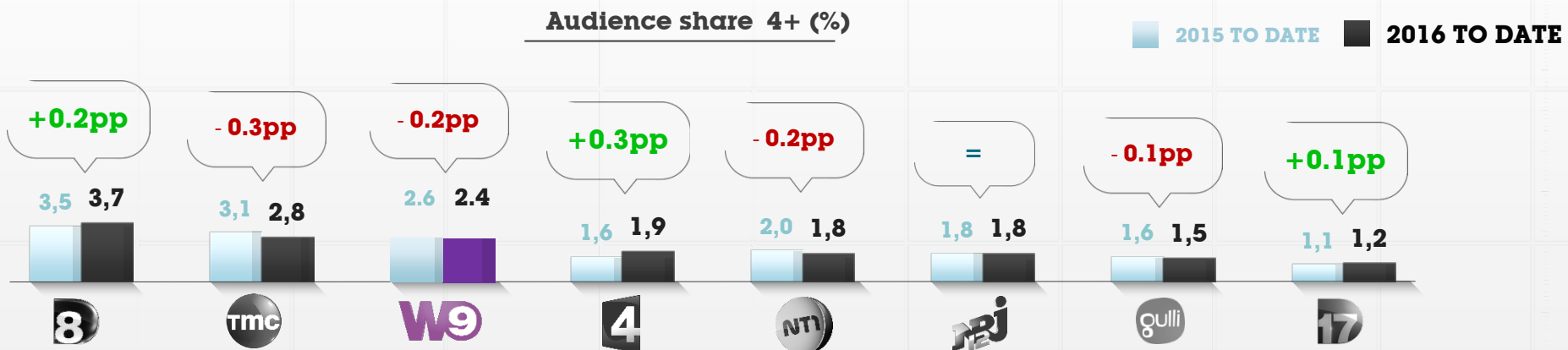




TELEVISION
DTT AUDIENCE
FIGURES

DTT AUDIENCE FIGURES

W9: STABLE FOR WRPS < 50



DTT AUDIENCE FIGURES

W9: 2ND DTT CHANNEL FOR THE COMMERCIAL TARGET

Solid ratings for W9 at access primetime



4% 4+ / 7%
WRPs <50



3% 4+ / 6%
WRPs <50

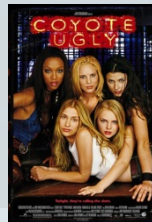
Most attractive film range of DTT for WRP<50



9%
WRPs <50



8%
WRPs <50



8%
WRPs <50

Cinema average: 0.9 m / 5% WRP<50

Very good performance of sports



1.2 m
5% 4+ /
8%
Men <50



+21% 4+ /
audience
up 14%



12% 4+ /
24%
Men <50

Best magazine range of DTT and success of original documentaries



0.7 m
Most attractive DTT
magazine

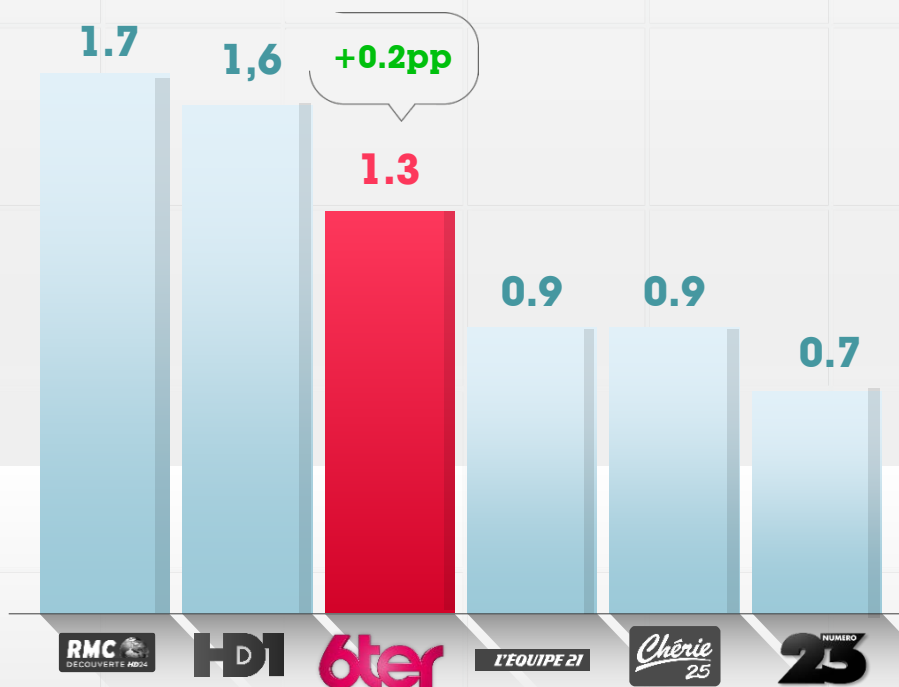


1.0 m
7% WRP<50

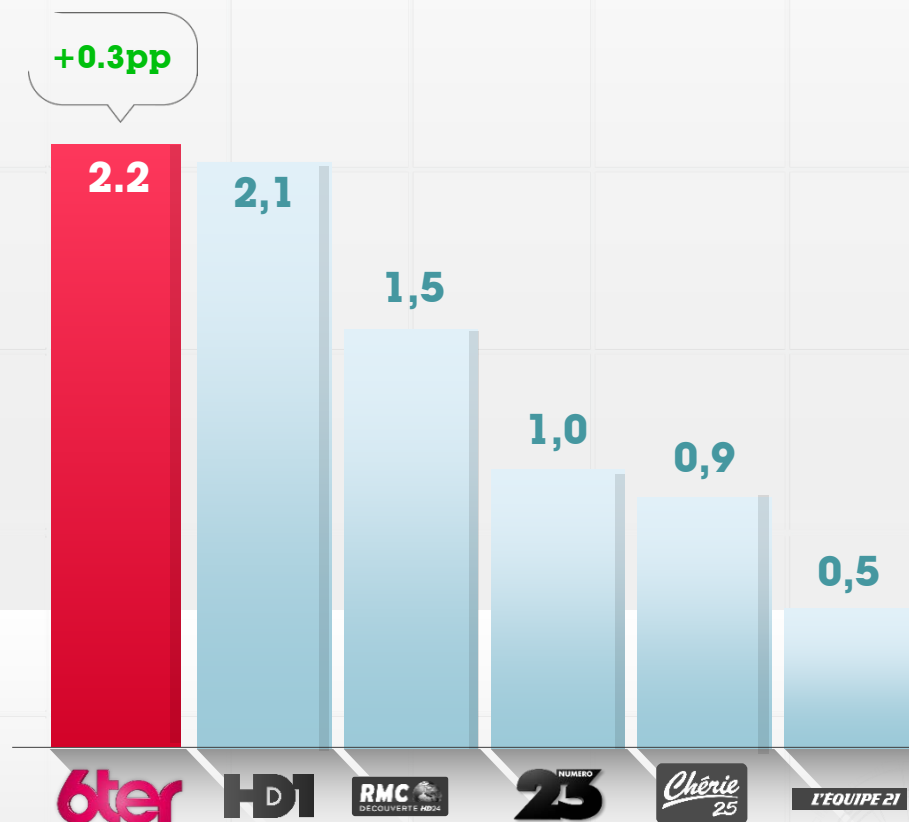
DTT AUDIENCE FIGURES

6TER: THE LEADING NEW DTT CHANNEL FOR THE COMMERCIAL TARGET

Audience share 4+ (%)



Audience share WRPs<50 (%)



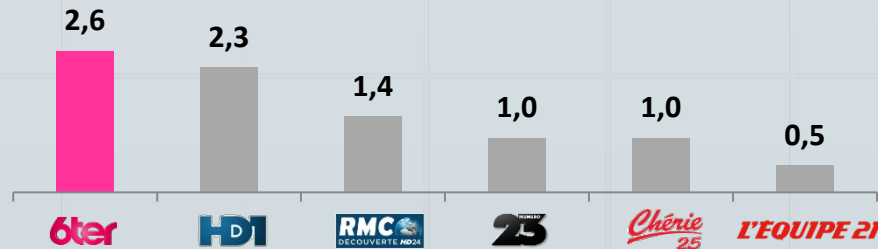
DTT AUDIENCE FIGURES

2016: 6TER HAD A STRONG START TO THE YEAR

Daytime

6ter leading HD DTT channel for WRP<50 ⁽¹⁾

Audience share WRP<50 in 2016 to date – 10am-8pm (%):



Weekday mornings / 3.4% WRP<50
HD DTT leader WRP<50



Weekday lunchtime / 4.7% WRP<50
DTT leader WRP<50 across all generations



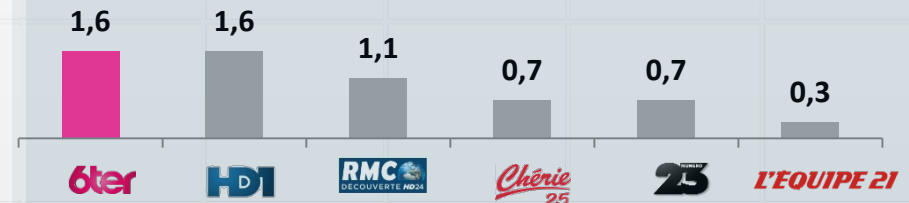
Weekday afternoons / 2.4% WRP<50

Primetime

265,000 viewers on average ⁽²⁾

6ter co-leader of HD DTT channels for WRP<50 ⁽²⁾

Audience share WRP<50 in 2016 to date – 8.45pm-10.30pm (%):



780,000 viewers



760,000 viewers



690,000 viewers

A photograph of two young women sitting on a couch, looking at the camera with wide-eyed, open-mouthed expressions of surprise or excitement. They are both holding their hands up to their cheeks. The woman on the left has long dark hair and is wearing a grey long-sleeved shirt. The woman on the right has long blonde hair and is wearing a white long-sleeved shirt. In the bottom left corner, a glass bowl filled with yellow snacks, likely corn chips, is partially visible. The background is a dimly lit room with a white couch. The entire image has a blue tint and a grid pattern overlay. On the left side, there are some faint, stylized white lines and shapes, including a vertical line with small squares and some curved lines.

TELEVISION ADVERTISING MARKET

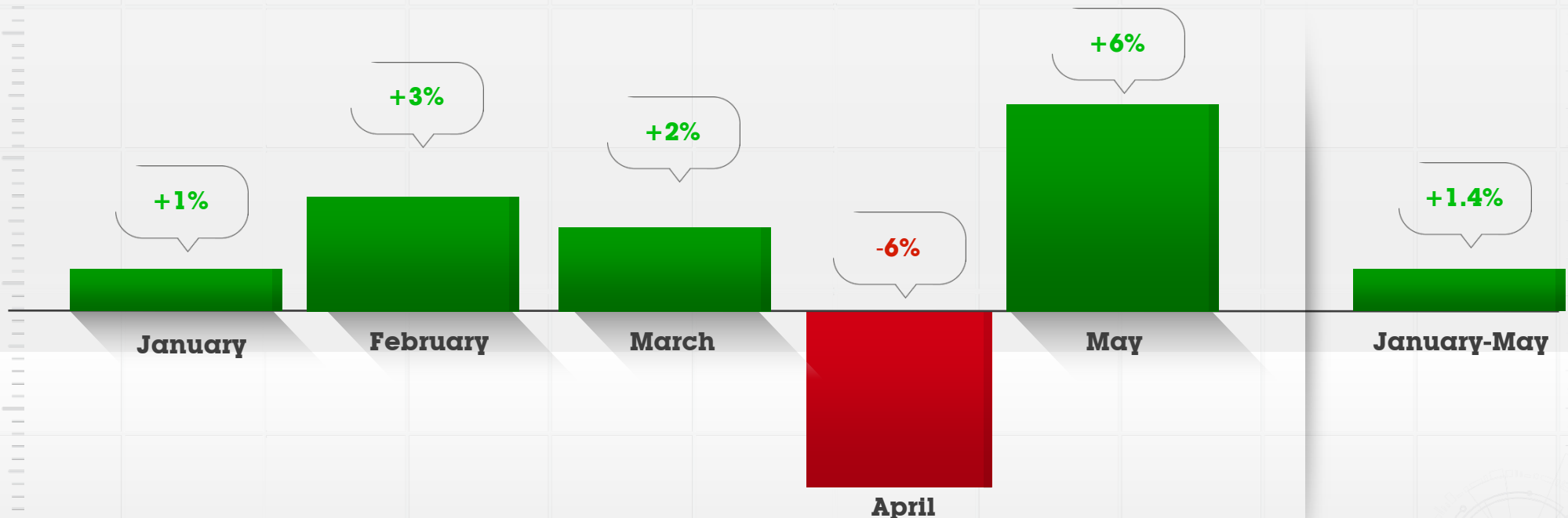
TELEVISION - ADVERTISING MARKET

DESPITE GROWTH AT THE START OF THE YEAR, THE SHARP FALL IN APRIL ILLUSTRATES THE VOLATILITY AND LACK OF VISIBILITY IN THE ADVERTISING MARKET

Change in net TV advertising market in 2016 vs. 2015

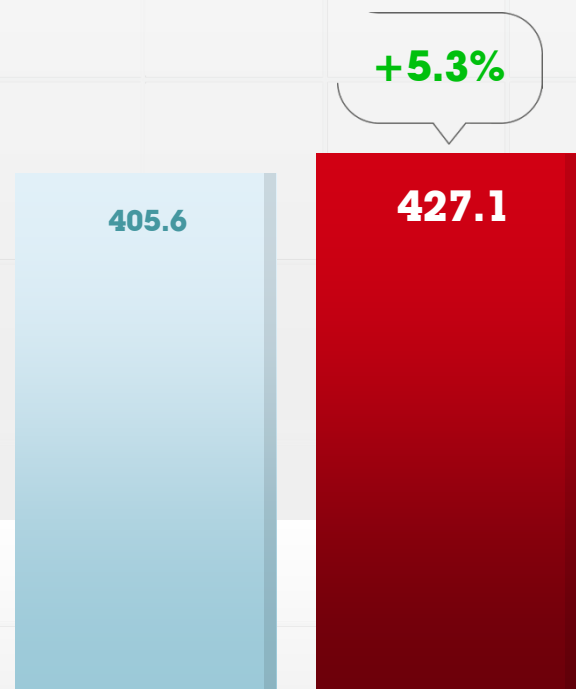
January-May 2016 vs January-May 2015

Kantar Media data



M6 GROUP ADVERTISING REVENUE WAS UP 5.3%

M6 group net advertising revenue (€m)

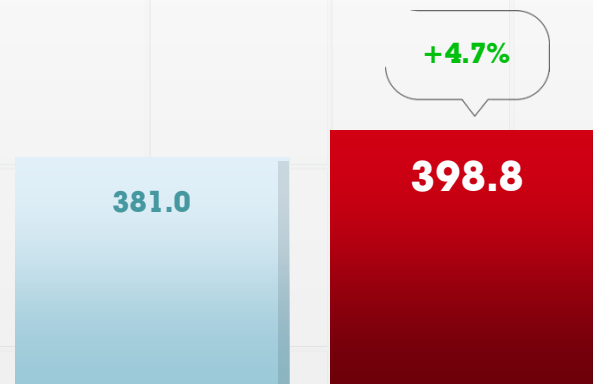


+5.3%

405.6

427.1

Free-to-air channels



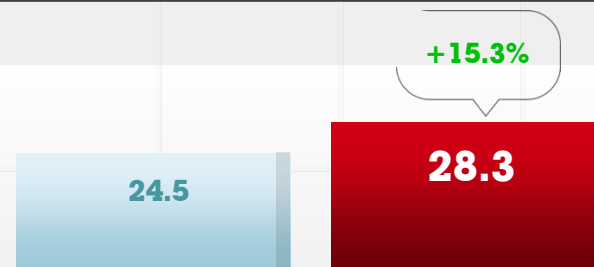
+4.7%

381.0

398.8

Other activities

   Internet



+15.3%

24.5

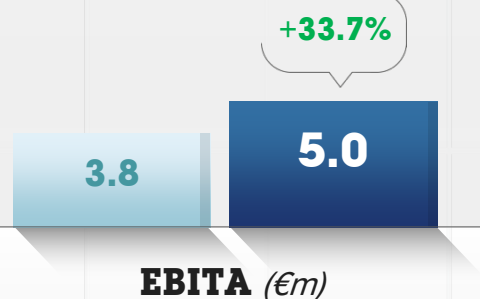
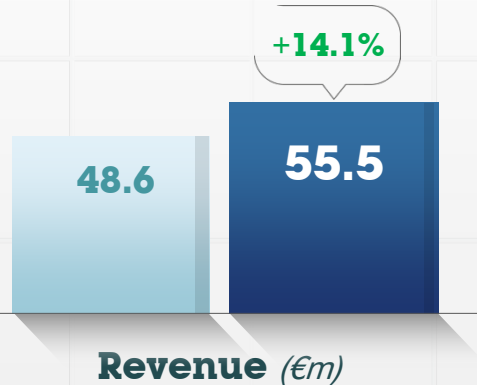
28.3

A man and a woman are sitting on a light-colored sofa, smiling and looking towards the right. The man is holding a clear glass bowl of popcorn. The woman is pointing her finger towards the right. The background shows a staircase and some pillows.

PRODUCTION AND AUDIOVISUAL RIGHTS

A HALF-YEAR MARKED BY THE BOX OFFICE SUCCESS OF SND FILMS

■ HY1 2015 ■ HY1 2016

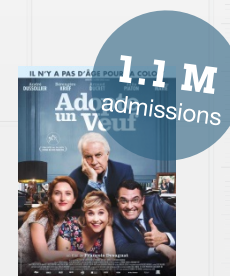
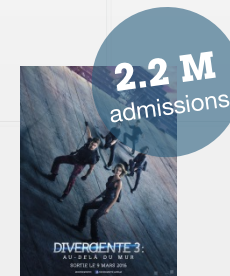
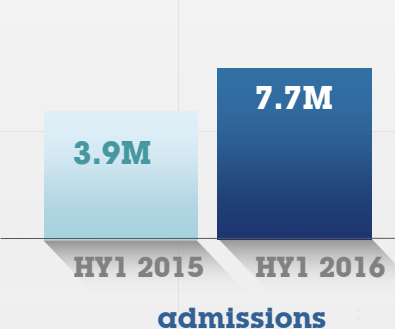


MARGIN
9.1%

CINEMA

Increase in both sales and EBITA due to a more extensive line-up at SND

SND: 11 films released to cinemas vs 4 in HY1 2015



M6 Films:
3 films co-produced

3.3 M admissions





DIVERSIFICATION

M6 MOBILE: GRADUAL TERMINATION OF MARKETING FOR THE SERVICE



**Gradual transfer of M6 mobile by
Orange account holders to equivalent
Orange services**

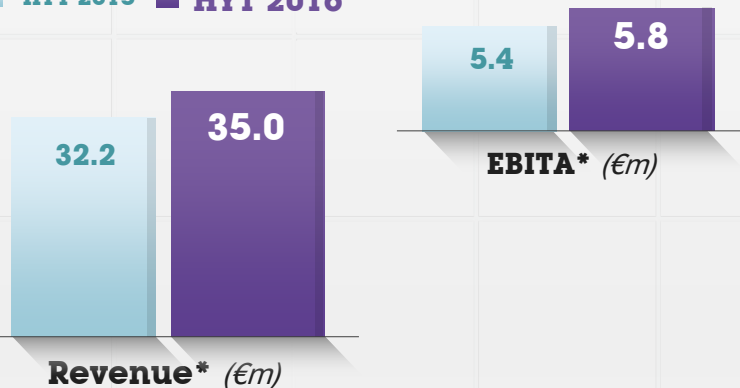
€50 million
compensation received
in respect of the end
of marketing

Excluding contractual
compensation,
€2.4 million
decline in M6 mobile's
contribution over the first half
of 2016

DIVERSIFICATION

M6 WEB EXCLUDING M6 MOBILE: INCREASE IN ONLINE VIDEO ADVERTISING REVENUES

■ HY1 2015 ■ HY1 2016



6play

The Group continues the development of its digital platform

Success of
the new
6play

10 m subscriber mark reached in
June

110 m videos viewed each month
on average (up 50% year on year)

Refresh
by 6play

2 M videos viewed 2 weeks after
its launch

Portals

Due to the integration of
 **OXYGEM**
and synergies developed

73.6 m videos viewed on the
portals (up 90.2% compared to
HY1 2015)

MCN

 **GOLDEN
MOUSTACHE**
 **ROSE
CARPET**

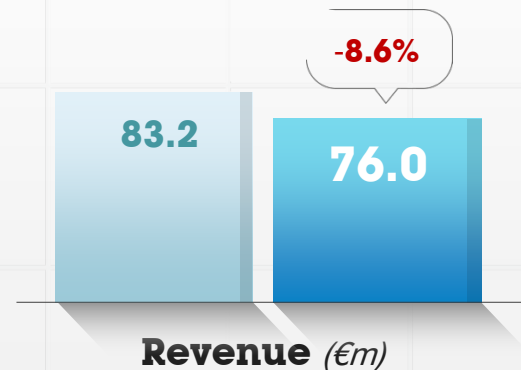
10.9 M subscribers in June 2016
(2x vs June 2015)

EBITA* (€m)

-1.5 -2.2

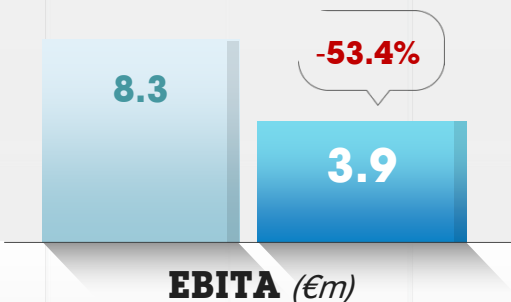
DECLINE IN THE CONTRIBUTION OF VENTADIS

■ HY1 2015 ■ HY1 2016



A market under pressure
Decline in volumes sold

Range undergoing renewal
Decline in margin



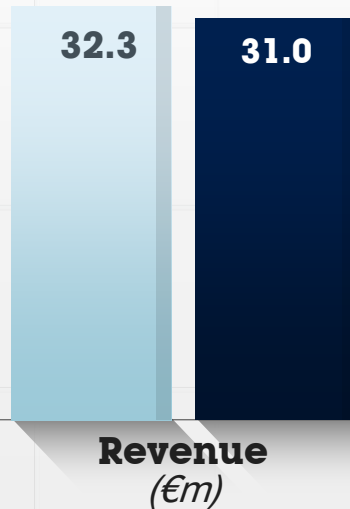
Extension of the range
Increase in sales (development of the photo printing business and momentum of the photo album business)

MARGIN
5.1%

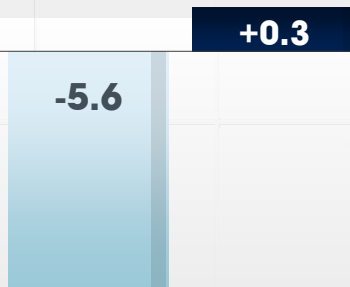
DIVERSIFICATION

F.C.G.B BROKE EVEN

■ HY1 2015 ■ HY1 2016



EBITA (€m)



Weaker sports results offset by the sale of players during the winter transfer window

		
2013/2014	7 th	preliminary round
2014/2015	6 th	Not qualified
2015/2016	11 th	Group stage

Capital gains on transfers



A new manager for the coming season



FINANCIAL STATEMENTS



CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

M6 Group	30 June 2015	30 June 2016	H1 2016/2015 change (€ m)
Revenue	629.9	645.5	15.5
Other operating revenue	4.5	69.9	65.4
Total operating revenue	634.5	715.4	80.9
Materials and other operating expenses	(313.1)	(344.6)	(31.5)
Personnel costs (including profit-sharing contributions)	(124.1)	(132.9)	(8.8)
Taxes and duties	(30.5)	(31.9)	(1.5)
Net depreciation/amortisation/provision charges	(64.2)	(69.9)	(5.7)
Profit from recurring operations [EBITA]	102.6	136.0	33.4
Capital gains on disposals of non-current assets	-	-	-
Operating income and expenses related to business combinations	(0.5)	(0.5)	0.0
Operating profit [EBIT]	102.0	135.4	33.4
Net financial income	0.4	0.1	(0.4)
Share of profit of joint ventures and associates	0.9	0.9	0.0
Profit before tax	103.3	136.4	33.1
Income tax	(45.0)	(52.9)	(7.9)
Net profit from continuing operations	58.3	83.5	25.2
Profit/(loss) from discontinued operations / operations held for sale	-	-	-
Net profit for the period	58.3	83.5	25.2
Attributable to the Group	58.3	83.5	25.2
Attributable to non-controlling interests	-	-	-

CONDENSED BALANCE SHEET

M6 Group	31 December 2015	30 June 2016	H1 2016/2015 change (M€)
Goodwill	89.7	89.7	-
Non-current assets	287.2	298.0	10.8
Current assets	637.3	719.1	81.8
Cash and cash equivalents	175.8	90.3	(85.5)
TOTAL ASSETS	1,190.2	1,197.2	7.0
Group equity	583.9	561.9	(22.0)
Non-controlling interests	(0.3)	(0.3)	(0.0)
Non-current liabilities	39.9	38.2	(1.7)
Current liabilities	566.6	597.4	30.8
TOTAL EQUITY AND LIABILITIES	1,190.2	1,197.2	7.0

CASH FLOW STATEMENT

M6 Group	30 June 2015	30 June 2016	Change (€ m)
Self-financing capacity from operations	150.9	191.3	40.4
WCR movements	(60.0)	(54.5)	5.5
Advances in respect of leases	(20.0)	-	20.0
Taxes	(31.9)	(33.8)	(1.8)
Cash flow from operating activities	39.0	103.1	64.1
Cash flow used in investment activities	(89.2)	(78.5)	10.7
<i>Recurring items</i>	(57.9)	(78.5)	(20.6)
<i>Non-recurring items</i>	(31.3)	-	31.3
Cash flow used in financing activities	(82.9)	(110.0)	(27.1)
<i>Recurring items</i>	(109.4)	(107.9)	1.5
<i>Non-recurring items</i>	26.4	(2.1)	(28.5)
Effect of translation adjustment on cash and cash equivalents	0.1	(0.0)	(0.2)
Net change in cash and cash equivalents	(133.1)	(85.5)	
Cash and cash equivalents - opening balance	260.9	175.8	(85.1)
Cash and cash equivalents - closing balance	127.8	90.3	(37.5)
<i>Net cash and cash equivalents - closing balance</i>	129.0	91.6	(37.4)

APPENDICES



M6 GROUP ANALYTICAL CONSOLIDATED INCOME STATEMENT

(€ millions)	30/06/2016	30/06/2015	2016/2015 change	
			€ m	%
TV				
Revenue - Free-to-Air TV advertising	398.8	381.0	17.8	4.7%
Revenue - Other TV	30.7	30.8	(0.1)	-0.3%
EBITA	69.6	79.7	(10.2)	-12.7%
Production and Audiovisual Rights				
Revenue	55.5	48.6	6.8	14.1%
EBITA	5.0	3.8	1.3	33.7%
Diversification				
Revenue	160.3	169.4	(9.1)	-5.3%
EBITA	70.6	21.4	49.2	230.5%
Other revenue	0.2	0.2	0.0	9.7%
Eliminations and unallocated items	(9.2)	(2.3)	(7.0)	306.4%
Consolidated revenue from continuing operations	645.5	629.9	15.5	2.5%
EBITA from continuing operations	136.0	102.6	33.4	32.6%
Operating income and expenses related to business combinations	(0.5)	(0.5)	0.0	-2.1%
Operating profit (EBIT) from continuing operations	135.4	102.0	33.4	32.7%
Net financial income	0.1	0.4	(0.4)	-87.5%
Share of profit of joint ventures and associates	0.9	0.9	0.0	3.2%
Profit before tax (EBT) from continuing operations	136.4	103.3	33.1	32.0%
Income tax on continuing operations	(52.9)	(45.0)	(7.9)	17.6%
Net profit from continuing operations	83.5	58.3	25.2	43.1%
Net profit/(loss) from discontinued operations	-	-	-	-
Net profit	83.5	58.3	25.2	43.1%
Minority interests	0.0	0.0	(0.0)	(0.3)
Net profit - Group share	83.5	58.3	25.1	43.1%

SEGMENT CONTRIBUTION ANALYSIS

TELEVISION

(€ millions)

	30/06/2016			30/06/2015			2016 / 2015 change		
	Business segment total revenue	External revenue	EBITA	Business segment total revenue	External revenue	EBITA	Business segment total revenue	External revenue	EBITA
Total TV division	438.9	429.5	69.6	421.9	411.8	79.7	17.0	17.7	(10.2)

PRODUCTION AND AUDIOVISUAL RIGHTS

(€ millions)

	30/06/2016			30/06/2015			2016 / 2015 change		
	Business segment total revenue	External revenue	EBITA	Business segment total revenue	External revenue	EBITA	Business segment total revenue	External revenue	EBITA
Total Production & Audiovisual Rights division	63.7	55.5	5.0	52.8	48.6	3.8	10.9	6.8	1.3

DIVERSIFICATION

(€ millions)

	30/06/2016			30/06/2015			2016 / 2015 change		
	Business segment total revenue	External revenue	EBITA	Business segment total revenue	External revenue	EBITA	Business segment total revenue	External revenue	EBITA
Interactions	5.1	4.2	2.2	4.9	3.8	1.9	0.2	0.4	0.3
Ventadis	79.5	76.0	3.9	86.1	83.2	8.3	(6.5)	(7.2)	(4.4)
M6 Web	50.3	49.2	64.2	51.3	50.1	16.8	(1.0)	(1.0)	47.4
F.C.G.B	31.2	31.0	0.3	32.5	32.3	(5.6)	(1.3)	(1.3)	6.0
Intra-Group eliminations	(4.8)	-	-	(4.2)	-	-	(0.6)	-	-
Total Diversification division	161.2	160.3	70.6	170.6	169.4	21.4	(9.3)	(9.1)	49.2

ANALYTICAL PRESENTATION OF SEGMENT CONTRIBUTIONS

FREE-TO-AIR TV

(€ millions)	30/06/2016	30/06/2015	2016 / 2015 change	
			€ m	%
Advertising revenue - non-Group	398.8	381.0	17.8	4.7%
Advertising revenue - Group	4.6	5.7	(1.1)	-19.8%
Advertising agency cost, taxes and broadcasting costs	(91.4)	(93.8)	2.4	-2.6%
Free-to-Air net revenue	312.0	292.9	19.1	6.5%
Programming costs	(232.6)	(208.6)	(24.0)	11.5%
Gross margin on programming	79.5	84.3	(4.9)	-5.8%
%	25.5%	28.8%		



QUESTIONS & ANSWERS