



PRESENTATION OF

2019

— HALF-YEAR
RESULTS —



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THE INFORMATION, TABLES AND FINANCIAL STATEMENTS INCLUDED IN THIS DOCUMENT, ESPECIALLY IN THE APPENDICES, REFLECT THE FINANCIAL INFORMATION AVAILABLE IN THE HALF-YEAR FINANCIAL REPORT AS CERTIFIED BY THE STATUTORY AUDITORS AND TO BE FILED WITH THE AMF.

M6 GROUP

PRESENTATION OF 2019 HALF-YEAR RESULTS

1. KEY FIGURES
2. OPERATIONS
3. FINANCIAL STATEMENTS
4. ACQUISITION OF LAGARDÈRE'S
TELEVISION DIVISION





KEY FIGURES



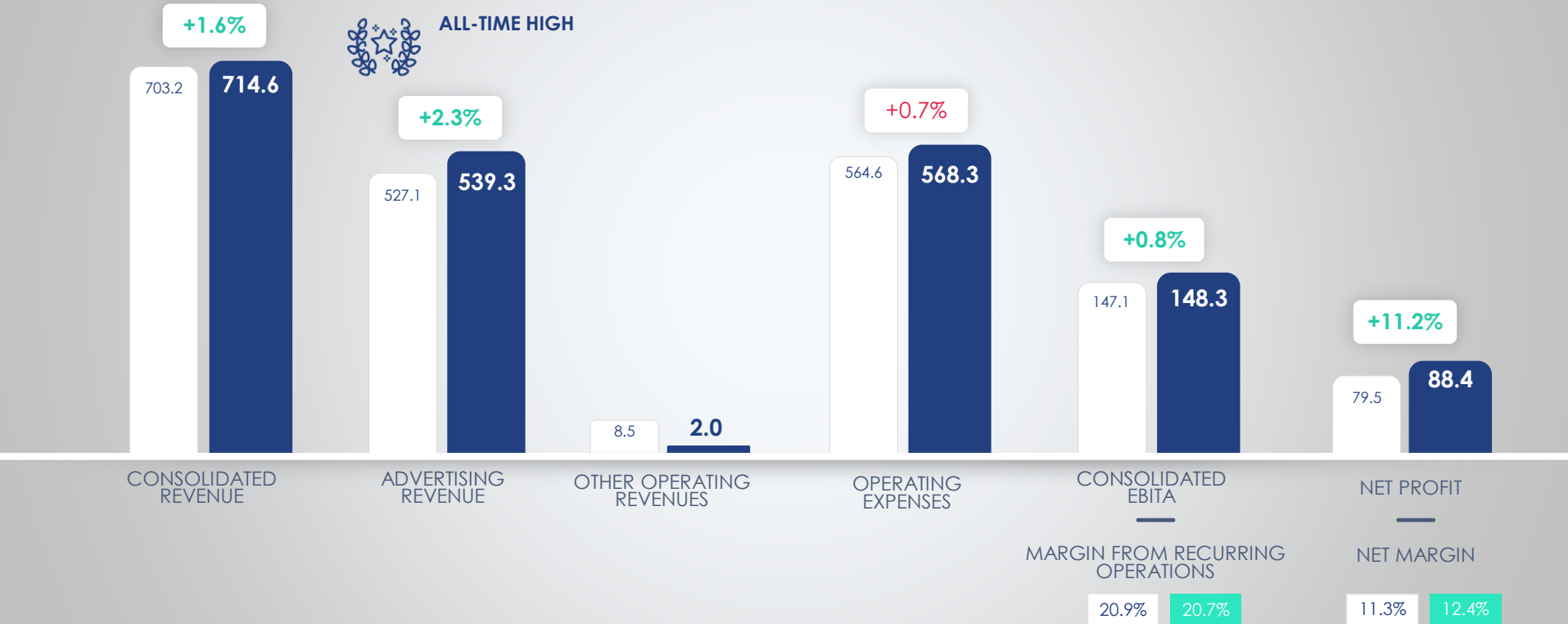
1. INTRODUCTION - KEY FIGURES

SOLID RESULTS

KEY FIGURES (€ millions)

■ H1 2018

■ H1 2019



1. INTRODUCTION - KEY FIGURES

THE PERFORMANCE OF THE OTHER DIVISIONS ABSORBED THE INCREASE IN INVESTMENTS IN THE CORE TV BUSINESS

TELEVISION



RADIO



PRODUCTION &
AUDIOVISUAL RIGHTS



DIVERSIFICATION



OTHER



TOTAL

2019 VS 2018
REVENUE
GROWTH

+€6.8m

+€4.5 m

+€8.1m

-€8.1m

+€3.1m*

+€11.4m

2019 VS 2018
EBITA
GROWTH

-€6.6m

+€1.6m

+€4.2 m

+€2.6m

-€0.6m

+€1.2m

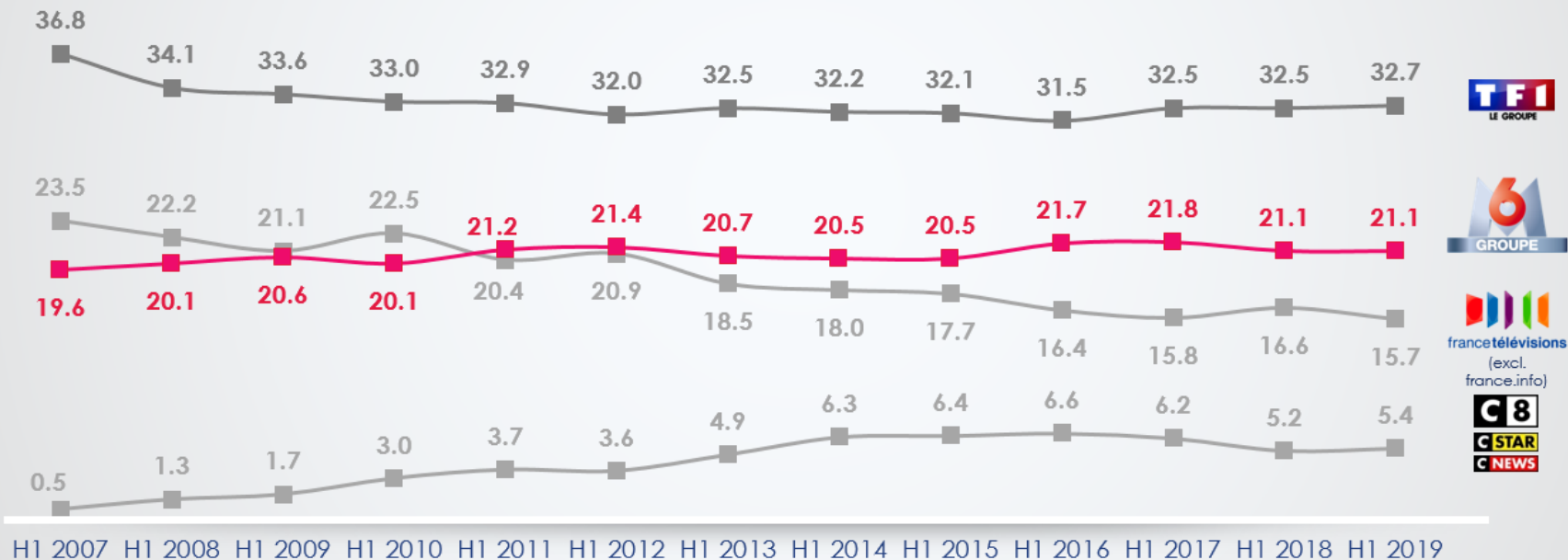


TELEVISION AUDIENCE RATINGS



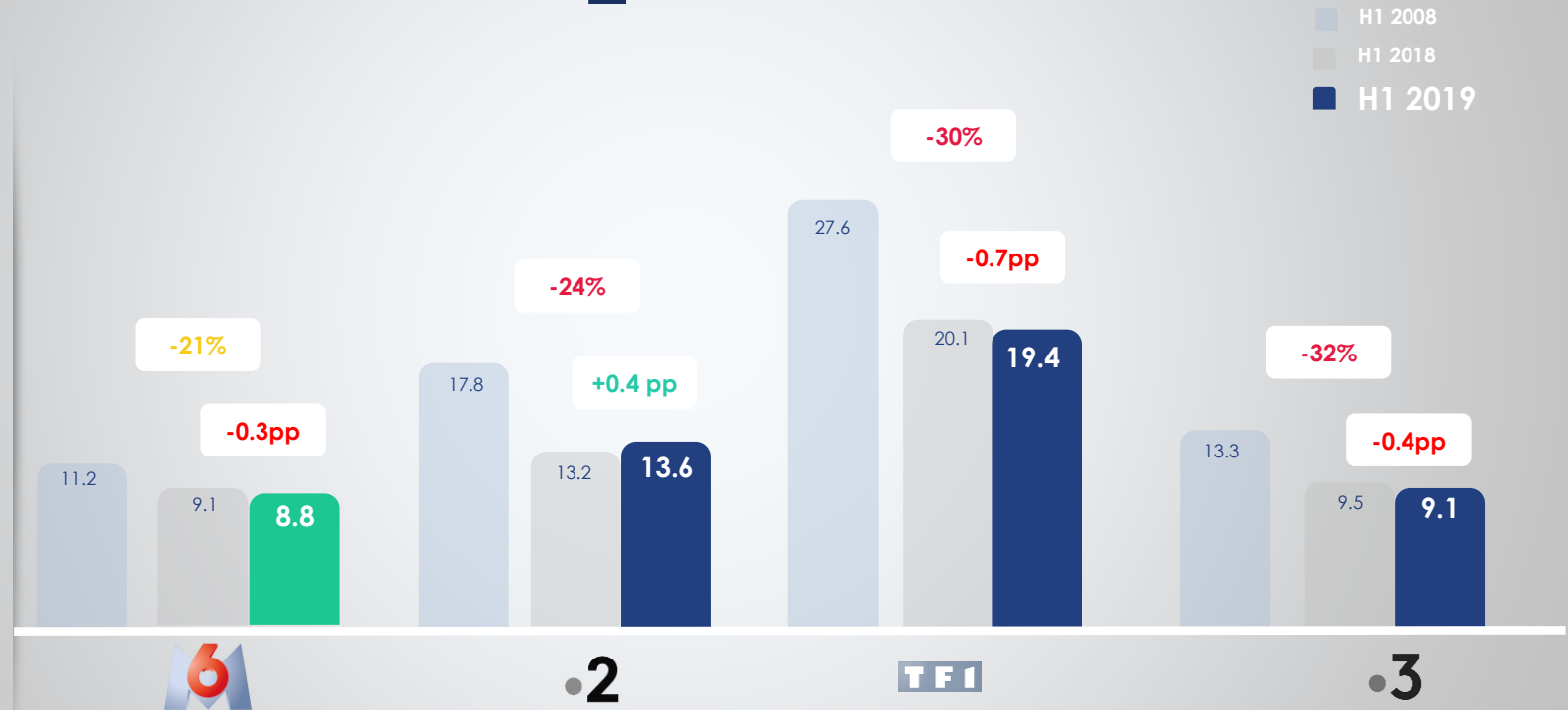
2019: M6, THE 2ND RANKED GROUP ON THE COMMERCIAL TARGET

WRP<50 AUDIENCE SHARES OF THE GROUPS (%)



2. AUDIENCE RATINGS - TELEVISION

M6 IS THE TRADITIONAL CHANNEL THAT HAS PROVED MOST RESILIENT TO MARKET FRAGMENTATION



CHANGE IN
4+ AUDIENCE
SHARE
BETWEEN
H1 2008 AND
H1 2019 (%)



.2

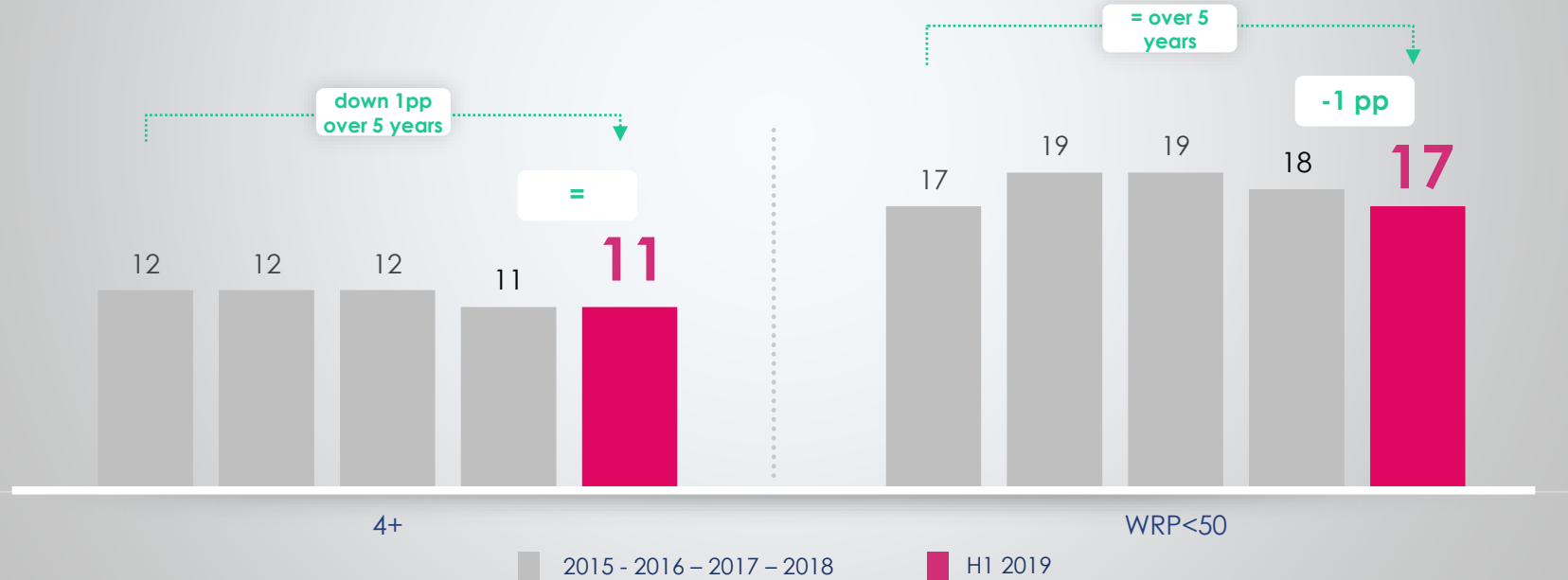
TF1

.3

2. AUDIENCE RATINGS - TELEVISION

2019: THE M6 CHANNEL DELIVERS A SOLID PRIMETIME PERFORMANCE DUE TO THE STRENGTH OF ITS BRANDS

AUDIENCE SHARE 4+ / WRP-50 (%) / AUDIENCE IN MILLIONS OF VIEWERS
9.10PM-11PM TIME SLOT - CONSOLIDATED AUDIENCE FIGURES



2. AUDIENCE RATINGS -
TELEVISION

**2018-2019 SEASON:
M6'S LONG-STANDING
BRANDS GREW EVEN
STRONGER**



2. AUDIENCE RATINGS - TELEVISION

M6 DOMINATES TF1 IN ACCESS PRIMETIME AMONGST WRP<50

WRP<50 PREVIOUS DAY AUDIENCE SHARE MONDAY - FRIDAY IN H1 2019
7.45PM – 9PM



18.7%



17.4%



RECORD SEASON FOR 7 YEARS

22% WRP<50
4.0M



RECORD SEASON FOR 3 YEARS

20% WRP<50
2.6M

2

W9 6ter

TELEVISION

DTT

AUDIENCE RATINGS



W9 AND 6TER AMONG THE LEADING DTT CHANNELS ON THE COMMERCIAL TARGET

4+ AUDIENCE SHARE (%)



WRP <50 AUDIENCE SHARE (%)



2019: W9 AND 6TER POST YEAR-ON-YEAR GROWTH



W9 GAINED GROUND YEAR-ON-YEAR AMONGST WRP<50

+0.1PP WRP<50 YEAR-ON-YEAR

The most powerful reality TV offering on television

Consolidated audiences – 4 screens



18/19 season
1.1 M viewers
on average each evening

W9 is the 2nd largest DTT channel in primetime



5TH RANKED DTT CHANNEL ON THE COMMERCIAL TARGET

+0.2PP WRP<50 YEAR-ON-YEAR



Growing success for LES MAMANS

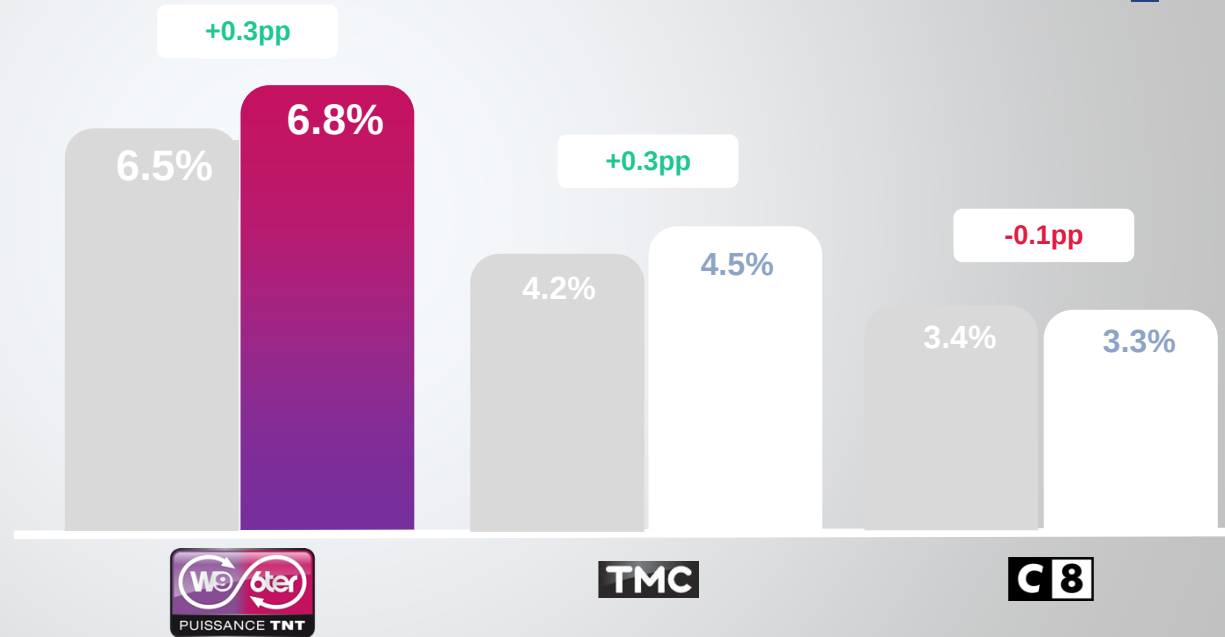
0.2M viewers for the brand new episode
4% WRP<50 for the whole series

PUISSANCE TNT – THE LEADING DTT SERVICE



THE LEADING ADVERTISING
SERVICE ON DTT

H1 2018 / H1 2019 AUDIENCES
(WRP<50)

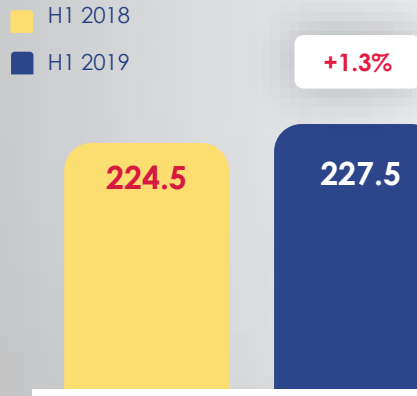


2. PROGRAMMING COSTS OF FREE-TO-AIR CHANNELS

CONTINUED INVESTMENT IN CONTENT



PROGRAMMING COSTS OF FREE-TO-AIR CHANNELS (€M)



OFFICIAL
BROADCASTER



AUDIENCES
FOR THE 2
MATCHES
SHOWN IN H1
2019



vs.



6.1 M



vs.



5.1 M

STRONG
EXPOSURE TO
FRENCH SERIES



2 6play TELEVISION 6PLAY AUDIENCE RATINGS



2. 6PLAY AUDIENCE HIGH VIEWING FIGURES ON 6PLAY



Strengthening of the
Group's digital
presence with

639 M videos

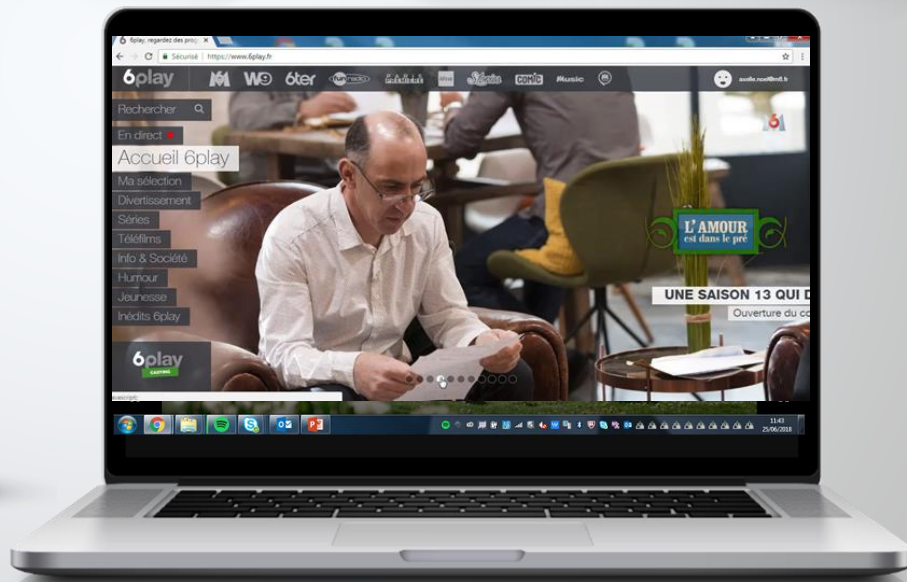
viewed over the half-year

+12% year-on-year



A **6%** contribution to the
TV audiences of Group
channels on the **Millennial**
target

significantly higher than
other channels' replay
services.





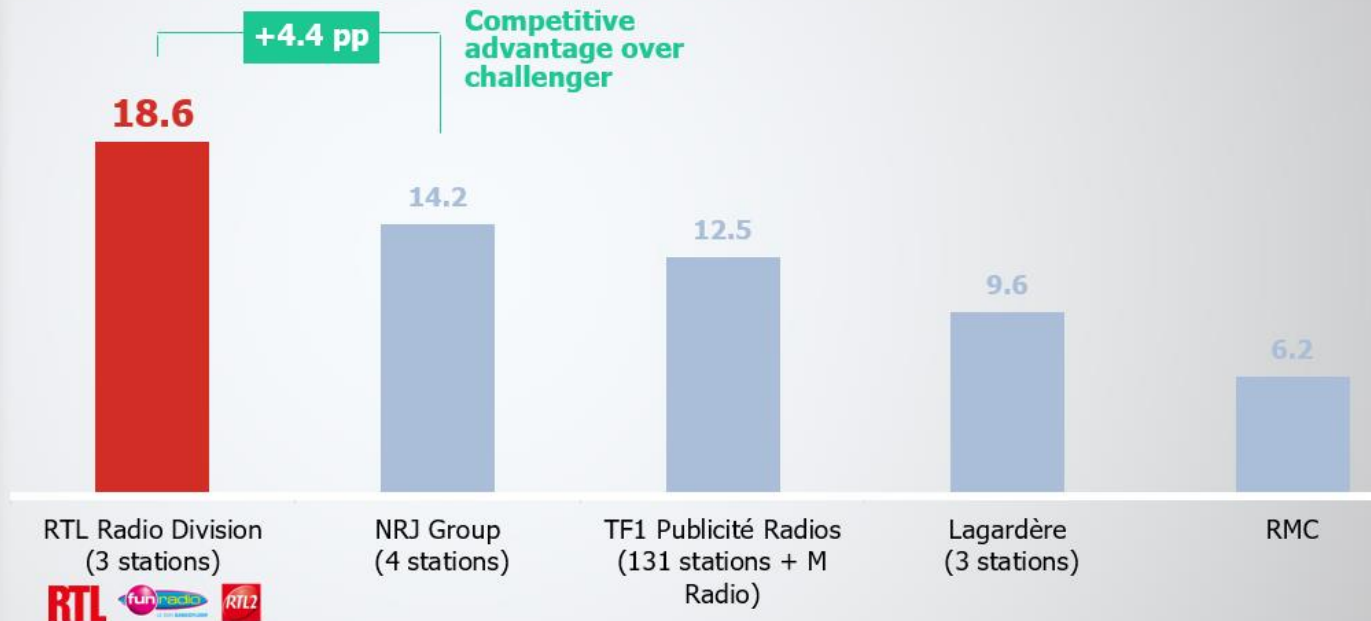
RADIO AUDIENCE RATINGS



2. AUDIENCE RATINGS - RADIO

**JANUARY – JUNE
2019: THE RTL
RADIO DIVISION
4.4 POINTS
AHEAD OF
NEAREST PRIVATE
RIVAL**

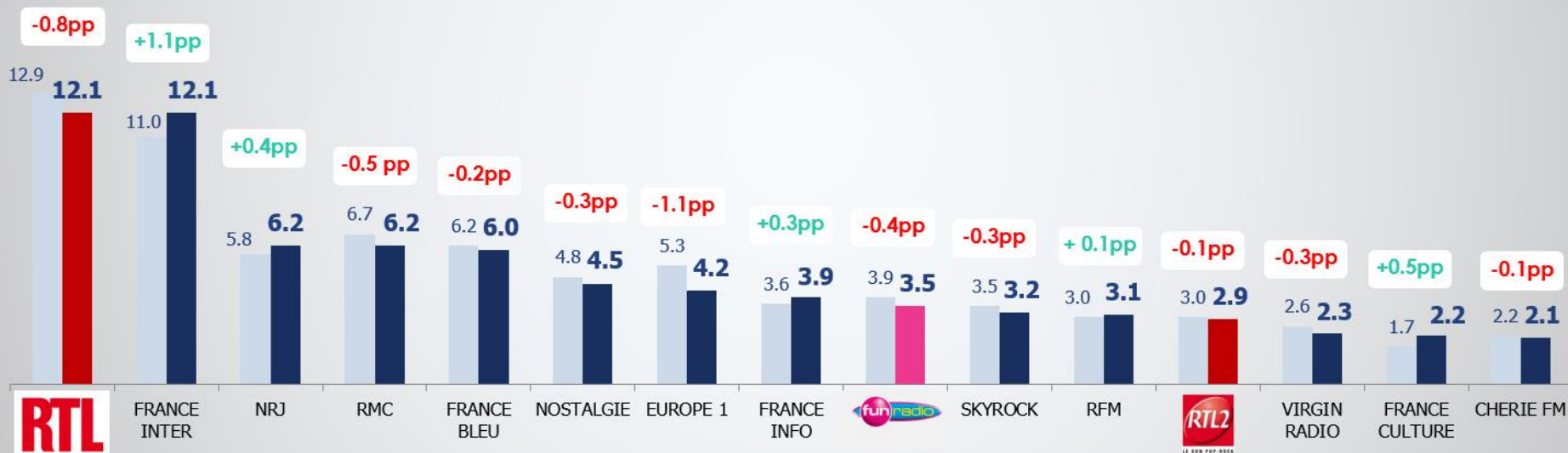
AUDIENCE SHARES BY PRIVATE GROUP (%)



2. AUDIENCE RATINGS - RADIO

JANUARY – JUNE 2019: RTL RETAINS ITS LEADERSHIP, LEVEL WITH FRANCE INTER

GROWTH IN AUDIENCE SHARE OF LEADING STATIONS (%)

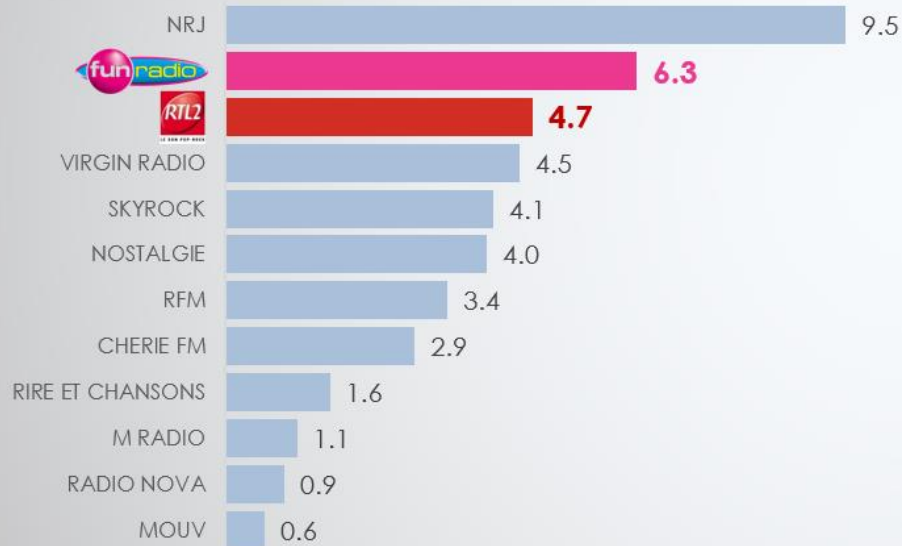


2. AUDIENCE RATINGS - RADIO

FUN RADIO AND RTL2 WELL PLACED ON THE COMMERCIAL TARGETS

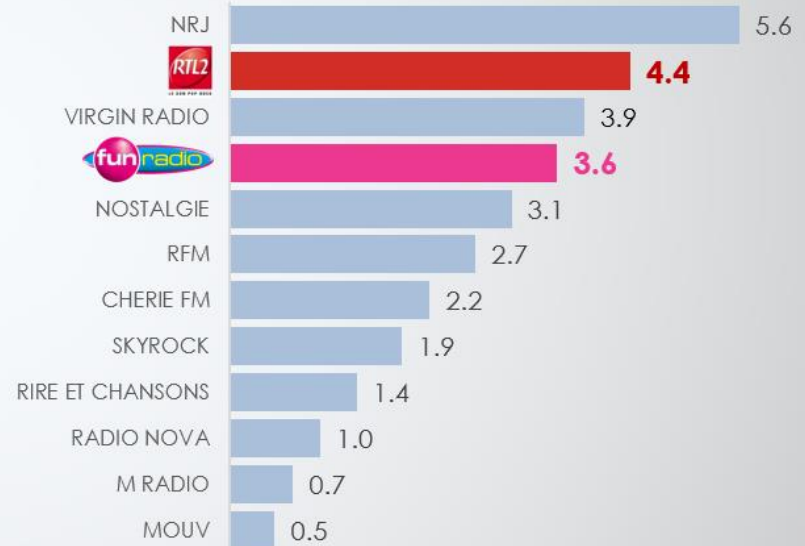
AUDIENCE SHARE 25-49 YEAR OLDS

(MUSIC AGGREGATE)



AUDIENCE SHARE UPPER SOCIO-PROFESSIONALS

(MUSIC AGGREGATE)





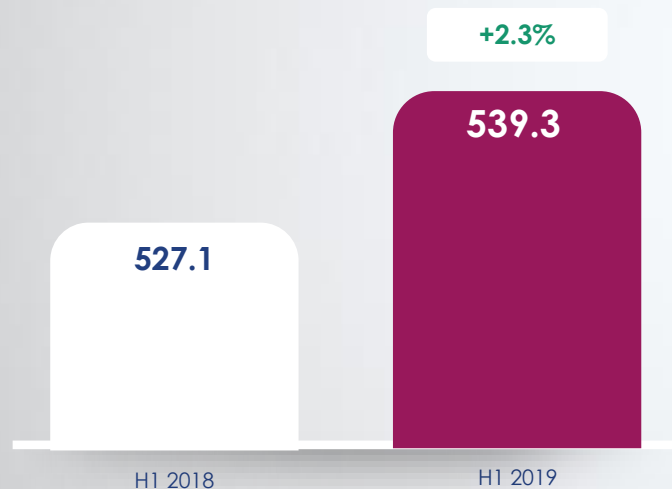
TV & RADIO KEY FIGURES



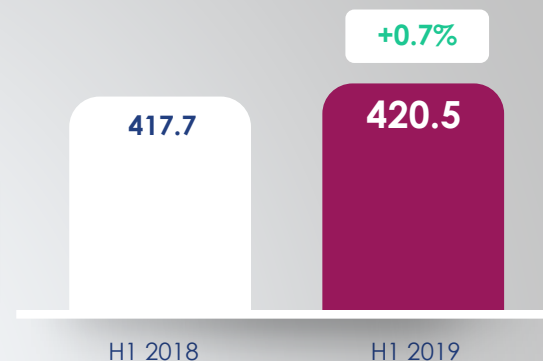
2. ADVERTISING

M6 GROUP ADVERTISING REVENUE REACHED AN ALL-TIME HIGH

M6 GROUP NET ADVERTISING REVENUES (€ MILLIONS)



FREE-TO-AIR CHANNELS



OTHER OPERATIONS



2. TELEVISION KEY FIGURES



Growth in advertising
revenue



Increase in
technological
investments



Increase in
programming
costs

REVENUE (€ M)

+1.4%

482.7

489.5

EBITA (€ M)

-5.5%

120.1

113.5

■ H1 2018 ■ H1 2019

2. RADIO KEY FIGURES

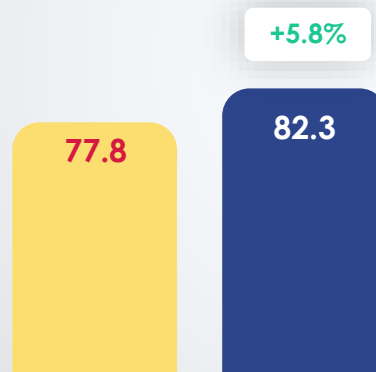


Growth in advertising
revenue

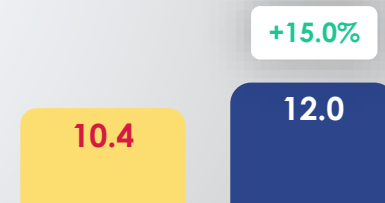


Continued
implementation of
synergies linked to
the integration into
M6 Group

REVENUE (€ M)



EBITA (€ M)



■ H1 2018 ■ H1 2019

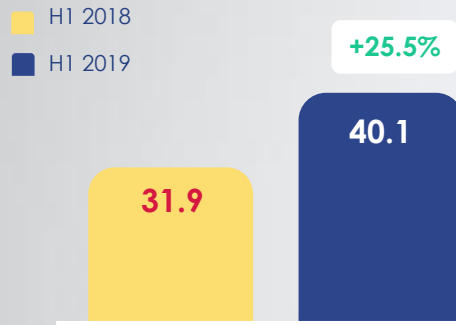


PRODUCTION & AUDIOVISUAL RIGHTS

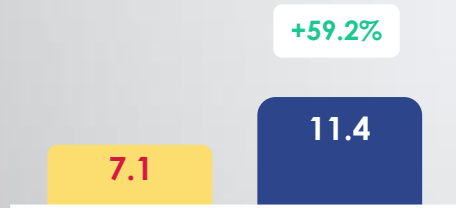


2. PRODUCTION & AUDIOVISUAL RIGHTS

REVENUE (€ M)



EBITA (€ M)



DISTRIBUTION

A STRONGER LINE-UP OF
DISTRIBUTED FILMS THAN
IN H1 2018



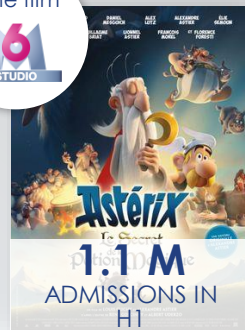
6 FILMS

RELEASED IN CINEMAS
(VS. 9 IN H1 2018)

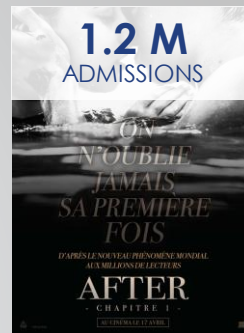
4.7 M

ADMISSIONS IN FRANCE
(VS 2.9 M IN H1 2018)

One film



Biggest box office success for
a French animated film in 12
years (more than 4 million
admissions in total)





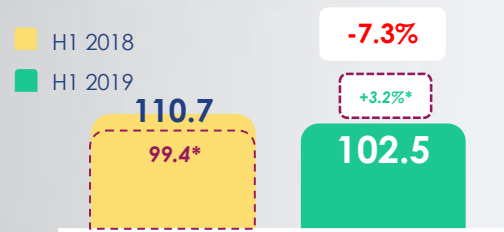
DIVERSIFICATION



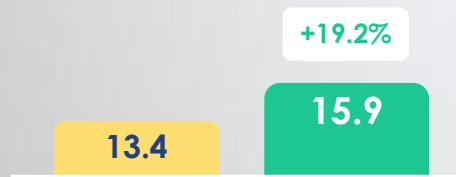
2. DIVERSIFICATION

INCREASE IN BUSINESS VOLUME EXCLUDING DECONSOLIDATION EFFECT OF MONALBUMPHOTO

REVENUE (€ M)



EBITA (€ M)



DECLINE IN REVENUE AND EBITA*



Lower revenues partially offset by the arrival within the scope of HSS Belgique, now fully owned



Improved sales



DIGITAL SERVICES

INCREASE IN REVENUE AND EBITA

Momentum in cashback



Improved advertising performance of portals



FINANCIAL STATEMENTS



3. FINANCIAL STATEMENTS

CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

M6 Group	30 June 2018 restated	30 June 2019	H1 2019 / H1 2018 change (€ millions)
Revenue	703.2	714.6	11.4
Other operating revenues	8.5	2.0	(6.5)
Total operating revenues	711.7	716.5	4.8
Materials and other operating expenses	(348.7)	(338.6)	10.1
Personnel costs (including profit-sharing plan contributions)	(140.7)	(138.4)	2.2
Taxes and duties	(29.0)	(35.5)	(6.5)
Amortisation, depreciation and impairment charges (net of reversals)	(46.3)	(55.8)	(9.5)
Profit from recurring operations [EBITA]	147.1	148.3	1.2
Capital gains on disposal of subsidiaries	-	0.4	0.4
Operating income and expenses related to business combinations	(1.4)	(6.5)	(5.1)
Operating Profit [EBIT]	145.7	142.2	(3.5)
Net financial income	(1.0)	(2.8)	(1.7)
Share of profit of joint ventures and associates	(1.7)	3.1	4.8
Profit before tax	143.0	142.5	(0.5)
Income tax	(51.6)	(53.8)	(2.2)
Net profit from continuing operations	91.4	88.7	(2.6)
Net profit/(loss) from operations sold	(11.9)	(0.3)	11.5
Net profit for the period	79.5	88.4	8.9
Attributable to the Group	79.5	88.4	8.9
Attributable to non-controlling interests	-	-	-

3. FINANCIAL STATEMENTS

CONDENSED BALANCE SHEET

M6 Group	31 December 2018	30 June 2019	2019 / 2018 change (€ millions)
Goodwill	193.6	193.6	-
Non-current assets	363.0	383.3	20.2
Current assets	820.0	825.1	5.0
Cash and cash equivalents	132.8	76.8	(56.1)
TOTAL ASSETS	1,509.5	1,478.7	(30.8)
Group equity	716.6	680.8	(35.8)
Non-controlling interests	0.1	0.1	(0.0)
Non-current liabilities	125.9	166.3	40.4
Current liabilities	666.9	631.5	(35.3)
TOTAL EQUITY AND LIABILITIES	1,509.5	1,478.7	(30.8)

3. FINANCIAL STATEMENTS

CASH FLOW STATEMENT

M6 Group	30 June 2018 restated	30 June 2019	2019 / 2018 change (€ m)
Self-financing capacity from operations	184.7	204.9	20.2
Operating WCR movements	(68.2)	(45.1)	23.1
Income tax	(10.6)	(42.4)	(31.8)
Cash flow from operating activities	105.9	117.4	11.4
Cash flow from investment activities	(58.1)	(43.3)	14.8
Recurring items	(54.5)	(42.8)	11.7
Non-recurring items	(3.6)	(0.5)	3.1
Cash flow from financing activities	(67.7)	(130.2)	(62.5)
Dividends paid	(119.6)	(125.8)	(6.1)
Share capital transactions	(0.9)	0.0	0.9
Drawdown of credit facilities	61.0	-	(61.0)
Lease repayments	-	(3.9)	(3.9)
Other	(8.2)	(0.5)	7.7
Cash and cash equivalents of operations held for sale / sold	(13.8)	-	13.8
Translation effect on cash and cash equivalents	0.0	0.0	(0.0)
Net change in cash and cash equivalents	(33.7)	(56.1)	(22.4)
Reclassification of cash and cash equivalents of operations held for sale / sold	(0.2)		0.2
Cash and cash equivalents - start of year	54.3	132.8	78.5
Cash and cash equivalents - closing balance	20.4	76.8	56.3
Net cash and cash equivalents - closing balance	(115.4)	39.4	154.8



ACQUISITION OF LAGARDÈRE'S TELEVISION DIVISION



4. ACQUISITION OF LAGARDÈRE'S TELEVISION DIVISION

COMPLETION OF THE ACQUISITION OF LAGARDÈRE GROUP'S TELEVISION DIVISION EXPECTED ON 2 SEPTEMBER 2019

A LEADING TV DIVISION FOR CHILDREN WITH A FREE-TO-AIR CHANNEL THAT COMPLEMENTS THOSE OF M6 VERY WELL

GULLI Free-to-air children's TV channel	 Leading and key DTT channel for kids Catch-up TV platform International distribution activities	Canal J & Tiji Kids and pre-school pay TV channels		Music & millennials Music & entertainment pay TV channels	
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COMPETITION AUTHORITY
AUTHORISATION:

**25 JUNE
2019**

CSA APPROVAL:

**17 JULY
2019**

COMPLETION
(TRANSACTION VALUE -
€215 M*):

**2 SEPTEMBER
2019**

QUESTIONS ANSWERS

