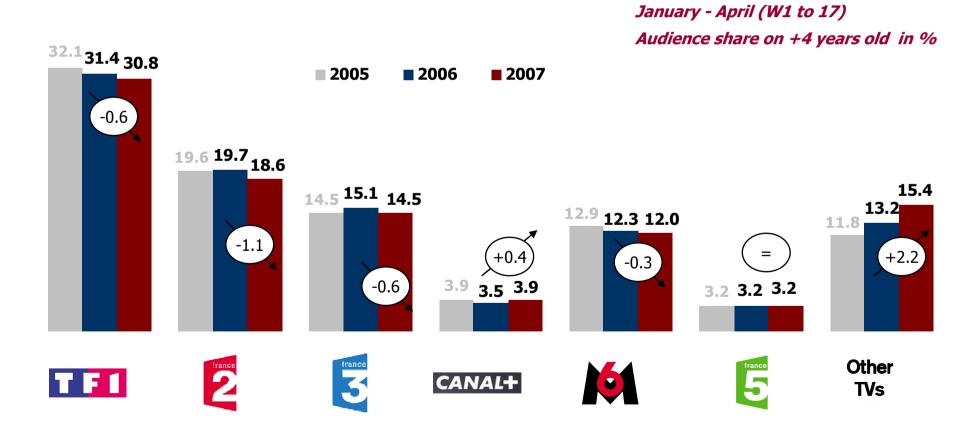




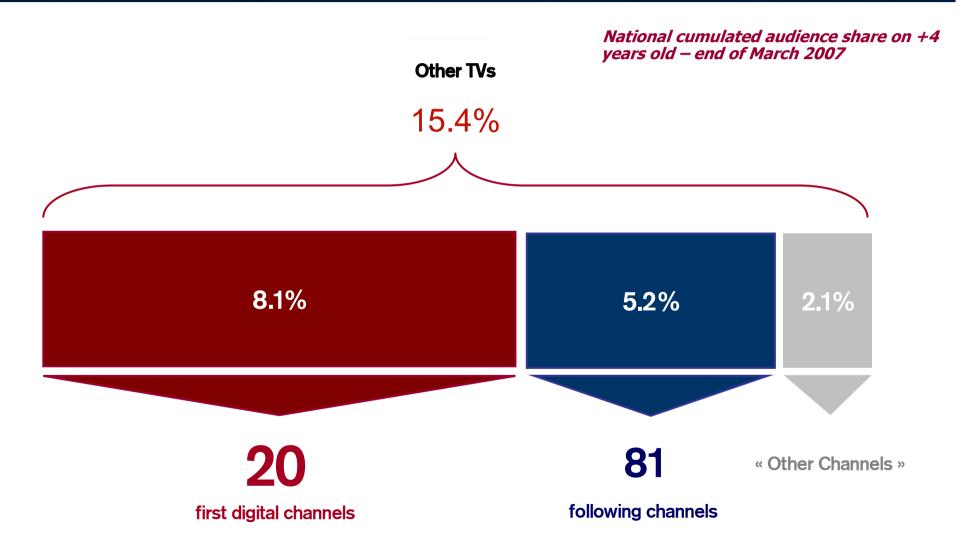
# Among historical channels, M6 posts the best resistance to «Other TVs»





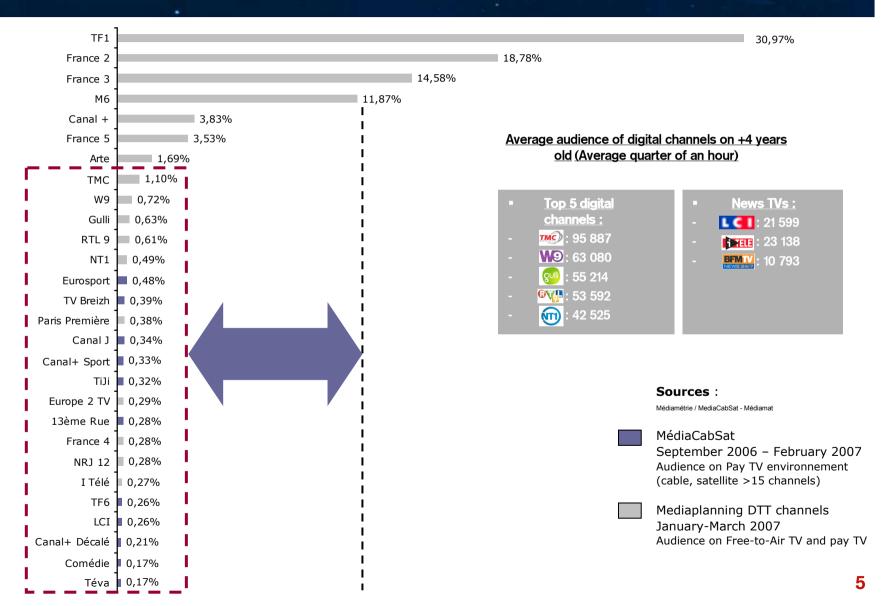
# The audience share of Other TVs remains fragmented





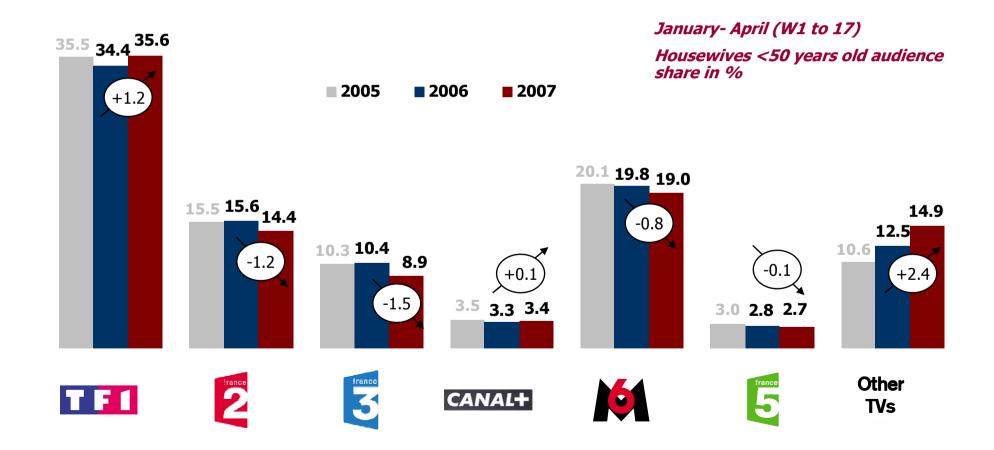
## Estimations of national audience share on +4 years old

Audience share comparison between historical channels and the top 20 digital channels - National audience share on +4 years old (in %)



# M6: Housewives < 50 years old audience share still at a very high level



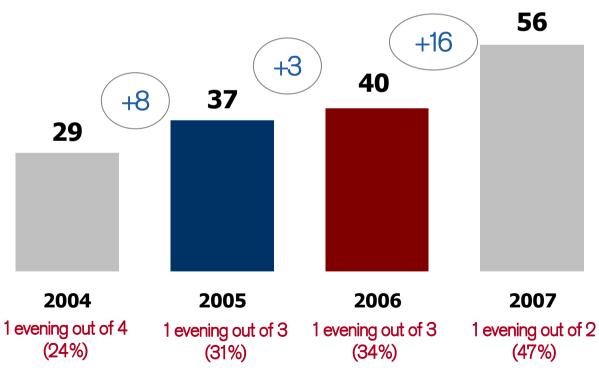


# **Ever more powerful and federative Prime Times**



56 Prime Times over 4.0M viewers in 2007 One PT out of two (47% of Prime Times) Against 40 Prime Times in 2006

#### <u>Prime time > 4 million viewers</u> <u>January – April (W1 to 17)</u>



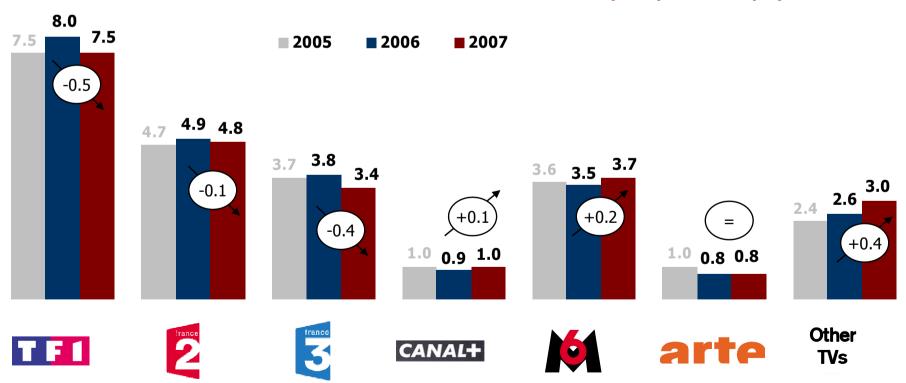
Source: Médiamétrie: Week 1 to 17

# M6: Only channel to improve its average audience in Prime Time





Average audience in prime time in million of viewers (8h55pm - 10h40pm)



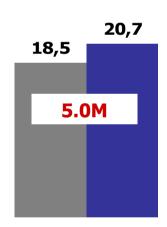
## Success for M6's entertainment



■ 4+ y.o.

■ Hswes-50

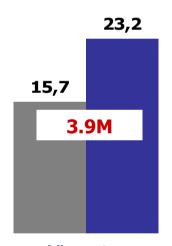
Average audience share in %



Magiciens, leurs plus grands secrets 8.50 pm



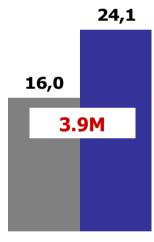
Tuesday



L'inventeur de l'année 8.50 pm



Wednesday

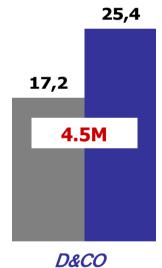


Pekin Express





Tuesday



Une semaine pour tout changer

8.50 pm



Monday / Tuesday

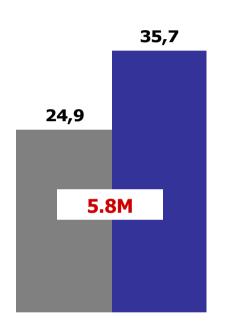
## Success for M6's US series



■4+ y.o.

#### ■ Hswes-50

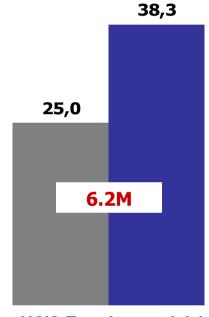
Average audience share in %



Prison Break 8.50 pm



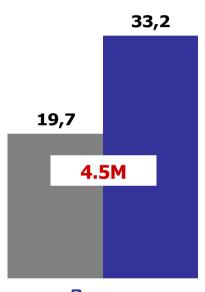
Wednesday



NCIS Enquêtes spéciales 8.50 pm



Friday



Bones 8.50 pm



Friday



# M6 manages to outperform the French TV advertising market

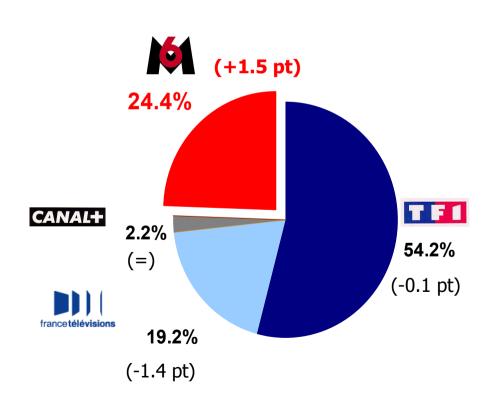


January - April 2007 vs January - April 2006

# TV advertising market is up +2.1% to 1,823 M€ Jan - Apr 2007 vs Jan - Apr 2006

TV advertising market shares and evolution
Jan - Apr 2007 vs Jan - Apr 2006

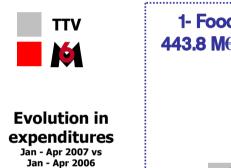
	Gross expenditures Janv - Apr 2007	% change Jan - Apr 2007 vs Jan - Apr 2006
TFI	987.4 M€	+1.8%
francetélévisions	350.2 M€	-4.6%
CANAL+	40.8 M€	+5.6%
161	444.6 M€	+8.5%



# The FMCG sectors have increased their TV investments



#### **Evolution in expenditures and market shares** January - April 2007 vs January - April 2006

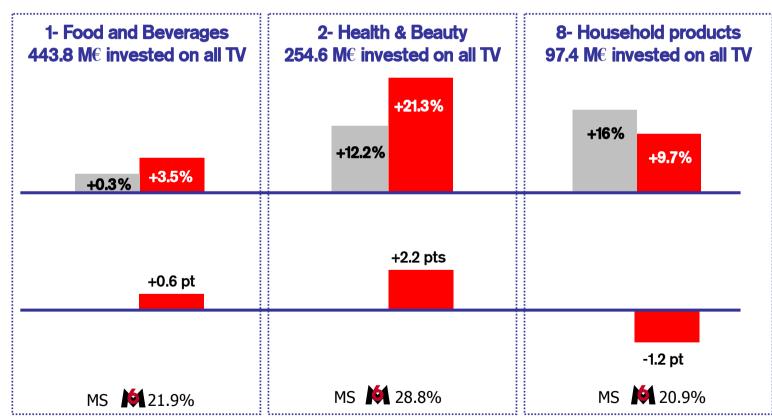


#### **Evolution in** market shares

Jan - Apr 2007 vs Jan - Apr 2006

#### **Market share**

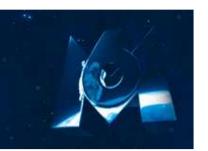
Jan - Apr 2007 vs Jan - Apr 2006



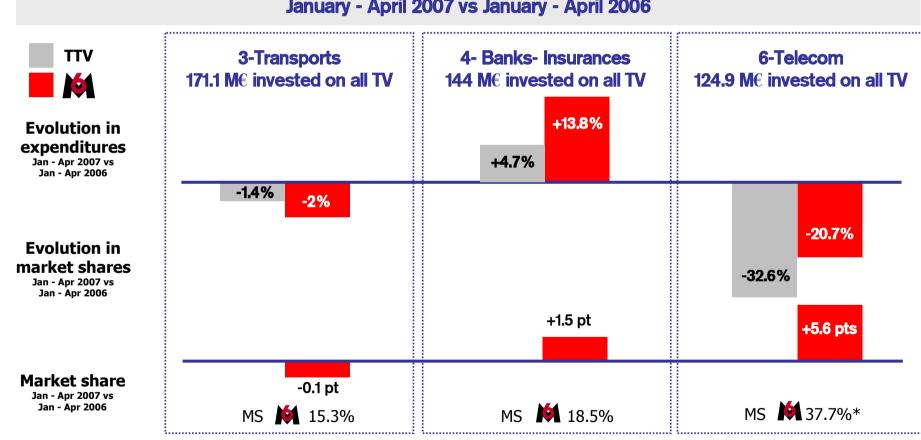
These 3 sectors represent 43.7% of the total TV expenditures (vs 42.2% in Jan – Apr 2006) and 43% of M6's advertising revenues (vs 42.2% in Jan – Apr 2006)

## **Contrasted changes:**

strong dynamism for Banks and Insurances stability for Transports significant drop for Telecom



# **Evolution in expenditures and market shares January - April 2007 vs January - April 2006**



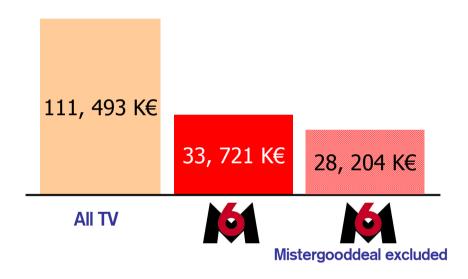
<sup>\*</sup> M6 mobile by Orange excluded, M6's Market Shares on Telecom industry is 34.4% vs 30.6% in Jan - Apr 2006

# The retail industry coming on Free-to-Air TVs is favorable to M6



January - April 2007 vs January - April 2006

#### Gross expenditures from the retail industry



Share of the retail industry in M6's advertising revenues: 7.7%

Share of the retail industry in M6's advertising revenues (MGD excluded) : 6.4%

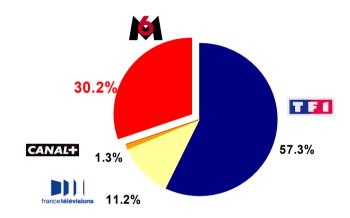
83 out of 94 advertising campaigns of the retail industry have been broadcasted on M6



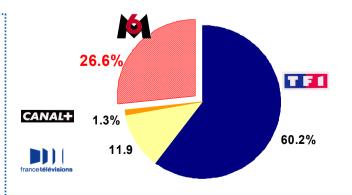
Attendance rate on M6:88.3%

Attendance rate on M6 (MGD excluded): 88.2%

#### TV advertising market shares



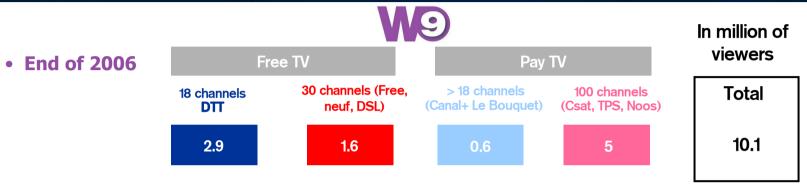
## TV advertising market shares, Mistergooddeal excluded



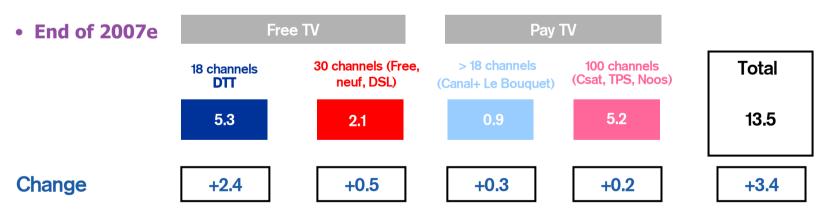


## W9, a widely received channel





 At March, 31 2007, more than 11 million of households (nearly 27 million of people, which represents approximately 50% of TV-equipped French population) received W9



At the end of 2007<sup>e</sup>, around 13.5 million of households (nearly 33 million of people, which represents 60% of TV-equipped French population) will receive W9

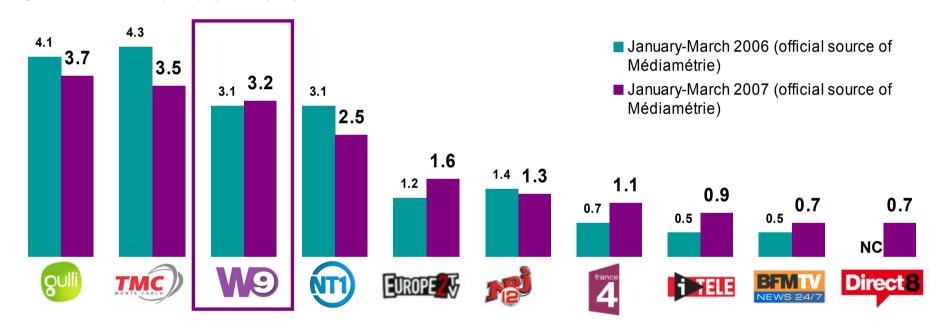


## Over the last 12 months, W9...



#### ...has improved its attractivity towards equipped DTT viewers

Average audience share on +4 y-o equipped DTT (in %)



...has become the first DTT channel in national audience share on viewers < 50 years old

# 109 is the reference for <50 years old DTT viewers



#### Concept



The « music, action and entertainement » channel

Primarily target: young adults

W9 is characterised by its diversity and its coherent strategy:

- more modern than TMC or NT1.
- more federative than NRJ 12 or Europe 2 TV

#### **Programmes**

W9' diversified programmes are based on 5 main thematics:



### Entertainement and Sport Menu W9 Under 21 ear old JEFA Euro n June 2006



#### Ratings and Broadcast

Ratings: W9 is leader on many targets:

- In the French environment\*, W9 is the leader of DTT channels on 15-34 years old, 15-49 years old, 15-49 year-old men and housewives with children.
- It is the 2nd channel on Housewives <50 years old and uppermiddle classes.
- W9 is the most watched channel among new DTT\*\* channels, with 35.3% of equipped viewers watching it every day.



Broadcast: The channel is already available on many platforms



















## The 5 best ratings



Movie, X-Men 2 617 032 viewers Ranking on the basis of audiences on +4 v-o From September 4, 2006 to April 30, 2007



Movie. Top Gun 545 836 viewers



Movie. 2 heures moins le quart avant J.C.

498 372 viewers



**Cartoon. The Simpsons** 474 640 viewers

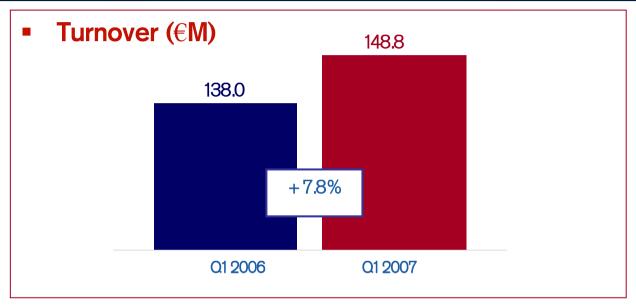
Series. Prison Break 474 640 viewers



# Diversification and Audiovisua Rights Q1 2007 growth drivers

# Diversification and audiovisual rights: A sustained growth



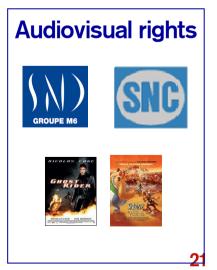






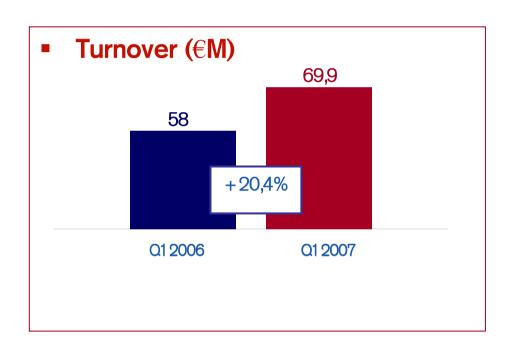






# Focus on HSS – Mistergooddeal: A fast-growing Distance Selling player





#### ■ Revenues up +20%

- √HSS revenues : +5%
- ✓ MGD sustains a high level of growth : +51% vs +40% for the French distance selling market in Q1 (source : ICE/fevad)
  - ✓ e-commerce growth driver
  - ✓ Multi-channel player with a critical mass
  - ✓ MGD, as a retailer is allowed to advertise on Free-to-Air TVs since 1st of January 2007
  - ✓ MGD: ranks as n° 12 e-commerce website with an average of 2.7 million visitors in Q1, and n°6 distance selling player in High Technological and cultural goods

Key Figure : France has 28.7 million internet users and 17.9 million online buyers in Q1 2007



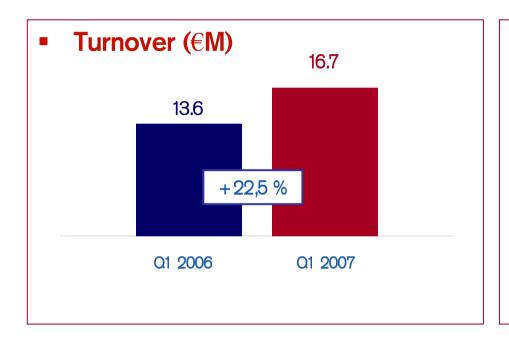






# Focus on Interactivity activities: Success of M6 Web and M6 mobile





■ Turnover up +23%

✓ Growth driven by :

√ the success of the Group's websites and interactivity business

✓ M6 mobile by Orange dynamism: the objective of 1 million subscribers will be reached in 2007, i.e. one year in advance

Key figure: M6 websites have attracted 11.6 million visitors in March 2007 (ranks n°16) and 4.9 million unique visitors (ranks n°23)











#### **Conclusion:** Growth and innovation



# Free-to-Air Television



- M6, a generalist channel with ever more powerful audiences
- W9, 1<sup>rst</sup> DTT channel, will be received by 100% of french population in 2011

Delivering mass media audiences

# Pay TV and digital channels

















5.1 % in Canal + France

- Portfolio of complementary channels
- Strong audience performances
- Significant growth in advertising revenues in Q1 (+64%)

**Delivering targeted audiences** 

# Diversification and audiovisual rights















- Significant increase in revenues in Q1
- Interactivity : successful innovation
- Contents : Securing and exploiting rights in all media

**Delivering multimedia audiences**