



**Analyst meeting
2004 annual results
9 March 2005**



- Statements contained in this document, particularly ones regarding any M6 Group possible or assumed performance, are or may be forward looking statements and in this respect may involve some risks and uncertainties.
- Any reference to past performance of M6 Group should not be interpreted as an indicator of future performance.
- The content of this document is not, and shall not be considered as an offer document or a solicitation to buy or sell M6 stock.

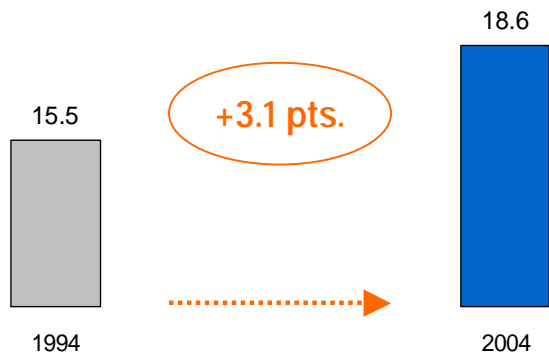


- **Performance history**
- 2004 results
- Focus on profitability
- Outlook and priorities

Performance history



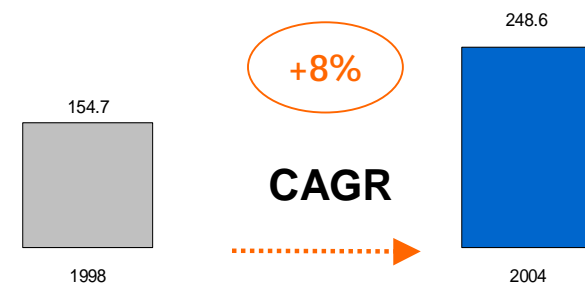
Hw.<50 audience share



Consolidated turnover



Programming costs



Net profit (group share)



Dividend



* to be approved by the AGM of the 04/28/2005



- Performance history
- **2004 results**
- Focus on profitability
- Outlook and priorities

2004 results: another year of growth



(in M€)	2002*	2003	2004	%
Consolidated turnover	1 071.3	1 176.8	1 192.8	+1.4%
<i>Advertising revenues</i>	<i>556.6</i>	<i>575.2</i>	<i>598.8</i>	
<i>Other revenues</i>	<i>514.7</i>	<i>601.6</i>	<i>594</i>	
Programming costs	(222.7)	(237.3)	(248.6)	+4.8%
Operating profit	190.7	213.3	222.5	+4.3%
Net profit (Group share)	111.0	131.6	138.7	+5.4%

* pro forma (TPS acquisition)

Financial ratios



	2002	2003	2004
Operating profit margin	17.8%	18.1%	18.7%
Net profit margin	10.4%	11.2%	11.6%
ROCE (*)	44.1%	52.6%	47.1%
Free Cash Flow (**)	152.9	214.4	203.3
Cash Conversion ratio (***)	82%	101%	91%
Cash (M€)	259.6	253.6	231.5
Financial Debt (M€)	90.5	46.0	10.3

Constant progression of operating profit margin and net profit margin
 Effectiveness of employed capital, with a ROCE in excess of 45%
 An optimal rate of net profit conversion into cash

(*) ROCE = EBITA (after-tax) / Employed capital (Net non-current assets + Gross goodwill + WCR)

(**) Free Cash Flow (pre-tax)

(***) Cash conversion ratio = FCF (pre-tax)/ EBITA

Main changes in contribution by business



	2003	Free to air TV	Diversification	Digital TV	2004
Turnover	1 176.9	+12.8	(29.9)	+33.1	1 192.8
Operating profit	213.3	+3.5	(0.8)	+6.5	222.5
Net profit (Group share)	131.6	+4.9	+1.0	+1.2	138.7

Free to air TV

- Atypical advertising year: a dynamic 1st half-year, a 2nd half-year marked by the impact of the Bercy agreements
- Flexible programming costs

Diversification

- Adaptation of activities to their environment
- Control of margins and preparation for the future

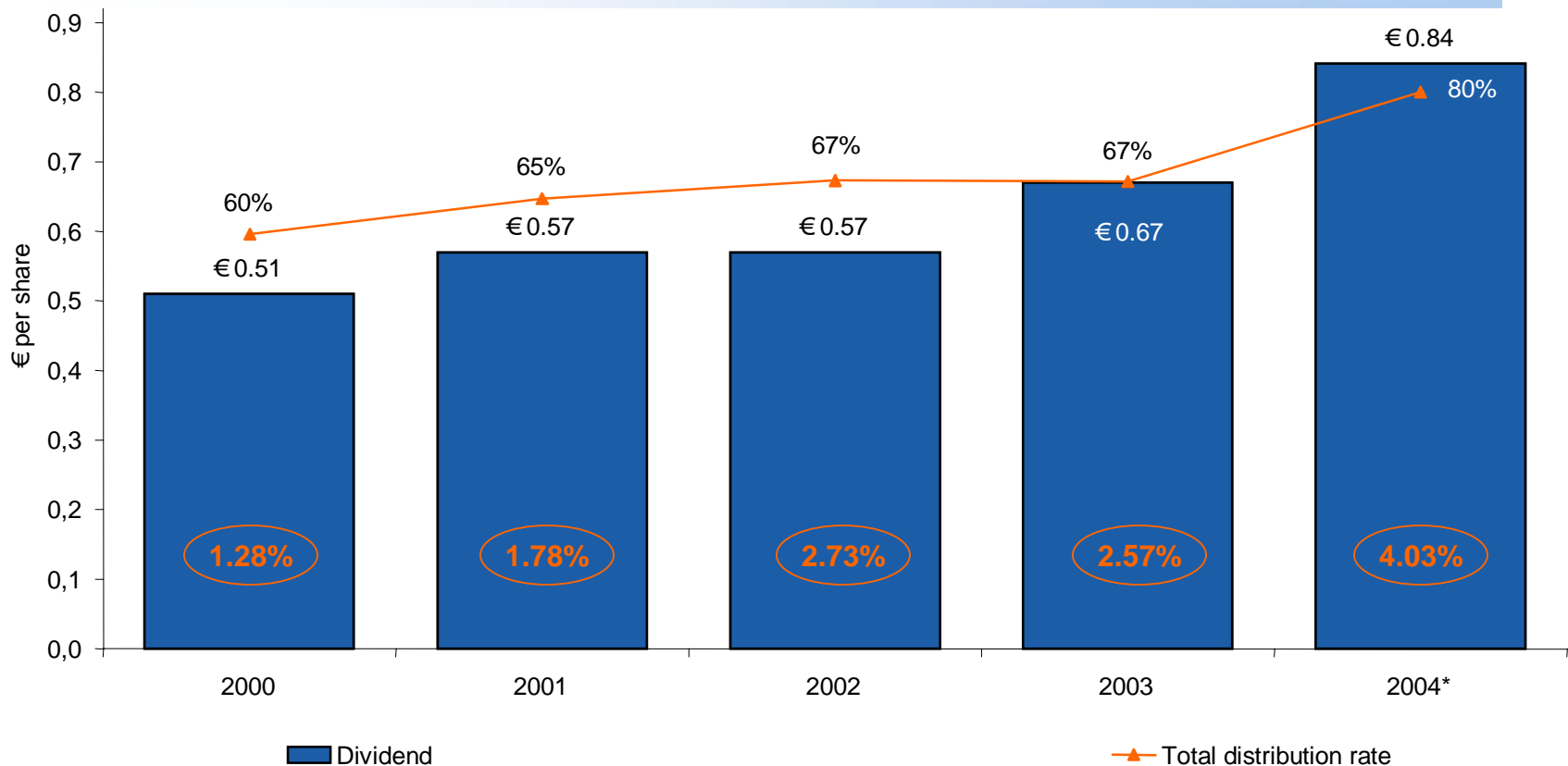
Digital TV

- Growth in thematic channels advertising revenues
- Acquisition of Paris Première
- TPS, a year of profitable growth

Dividend policy



Regular cash dividend distribution policy
High distribution rate for 2004
M€111 distributed, 4.03% yield



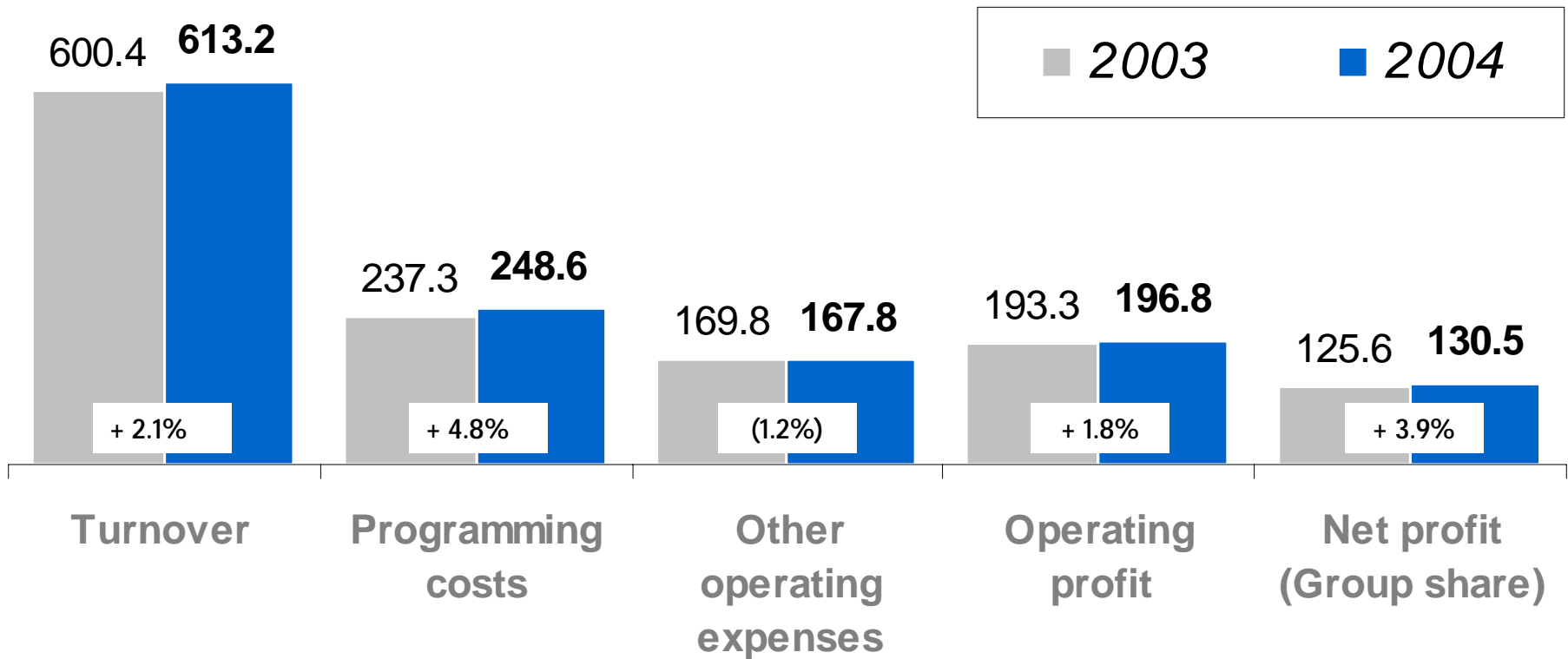
* Dividend proposed to AGM of 28 April 2005

% Rate of return calculated at 31 December



- Performance history
- 2004 results
- **Focus on profitability**
- Outlook and priorities

Free-to-air TV: another year of growth



Turnover growth is invested in programming

Other operating expenses are controlled

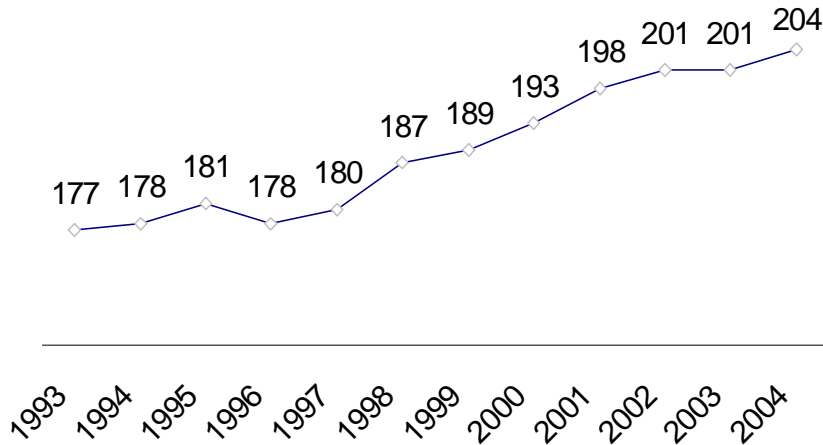
Net exceptional income is realised

TV audience in 2004

Individuals over 4 y.o.

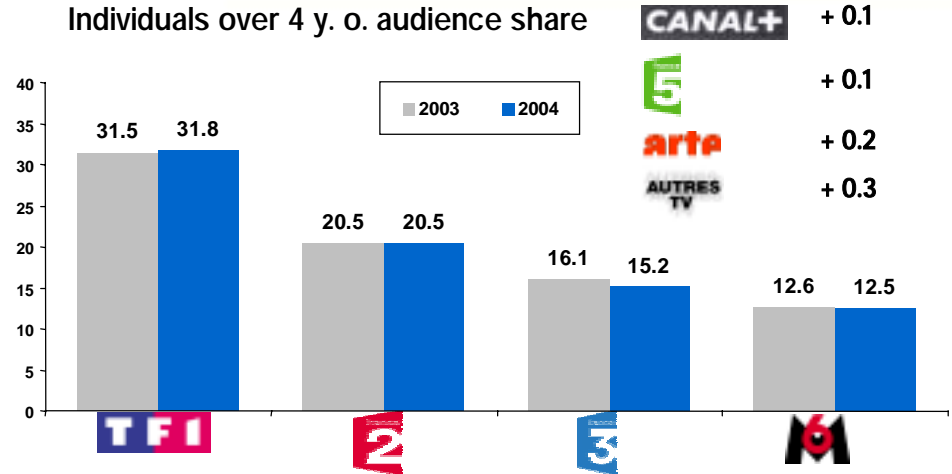


Individuals average viewing time



Source: Mediamat / Mediamétrie Individus 4+

Individuals over 4 y. o. audience share



Source: Mediamat / Mediamétrie

Individuals average viewing time increased for an 8th consecutive year, with a new record of 3 hours 24 minutes for 2004.

On average, 45.7 million persons watch TV in France every day. National FTA TV channels viewing time progressed by 2 minutes, while all Other TV viewing time progressed by 1 minute.

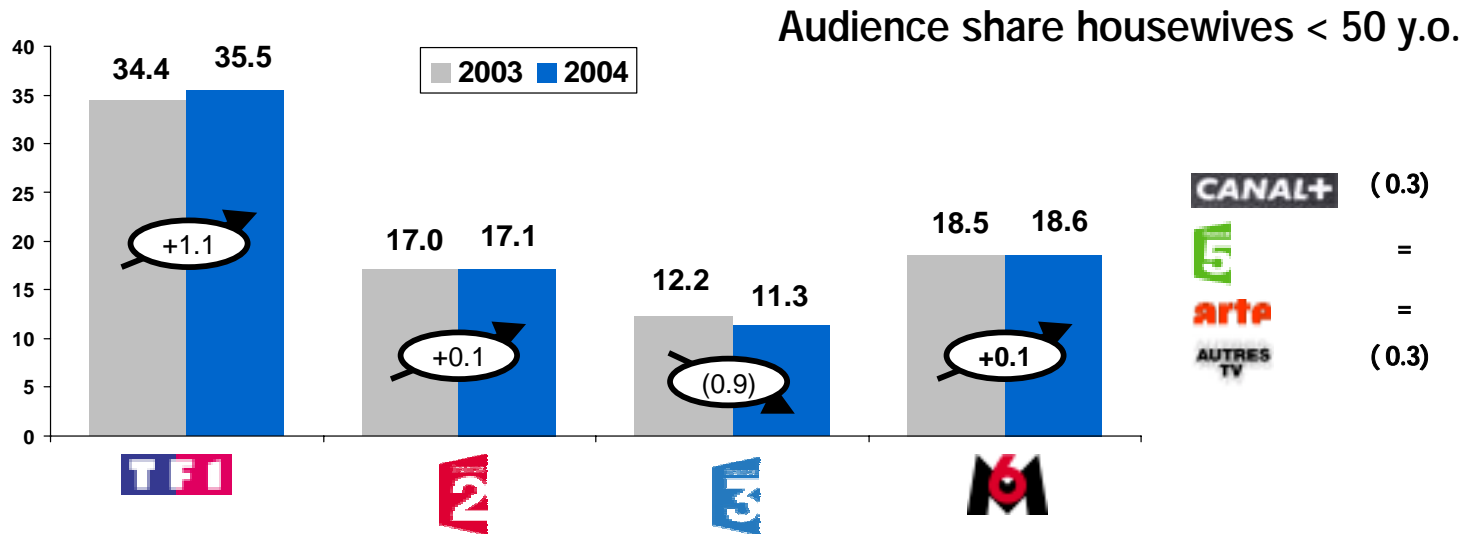
M6's audience is stable.

TV audience in 2004

Housewives under 50 y.o.



Source: Mediamat / Mediamétrie



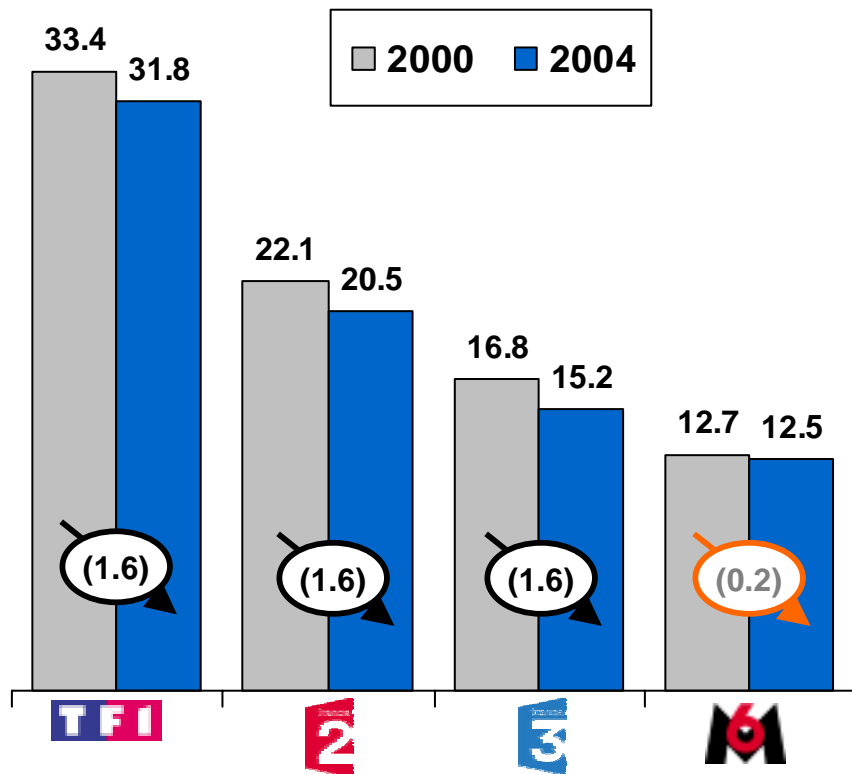
Average viewing time by housewives < 50 y.o. increased markedly by 9 minutes.
 M6 consolidates its audience share in a competitive environment.
 Other TVs saw their audience share drop in 2004
 for the prized housewives < 50 y.o market segment.

M6's housewives audience share progressed by 5%

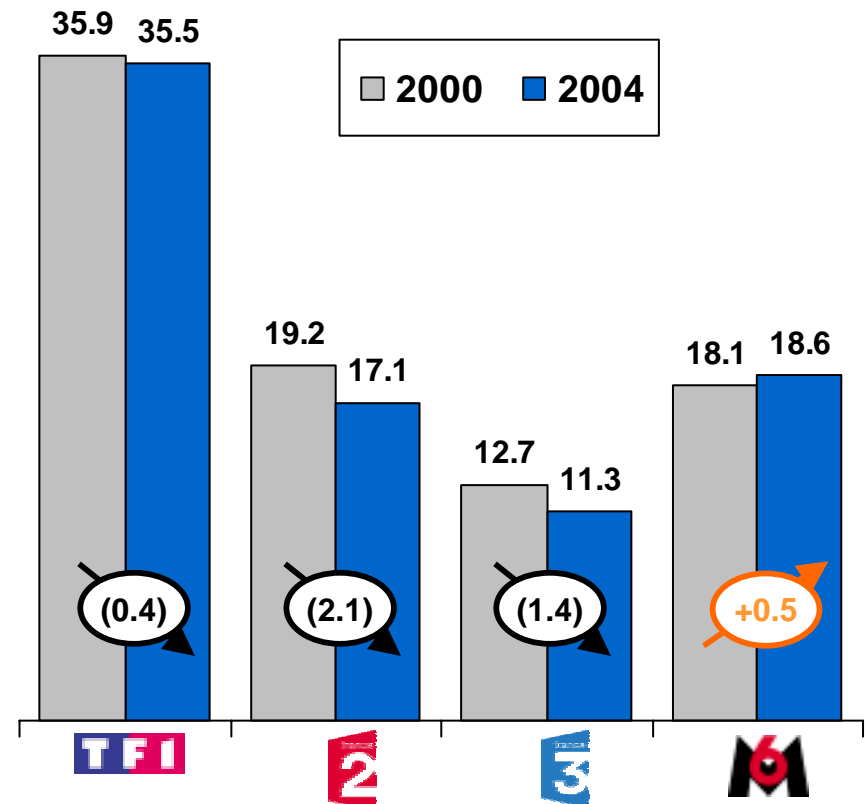
M6, the best performing TV network in France since 2000...



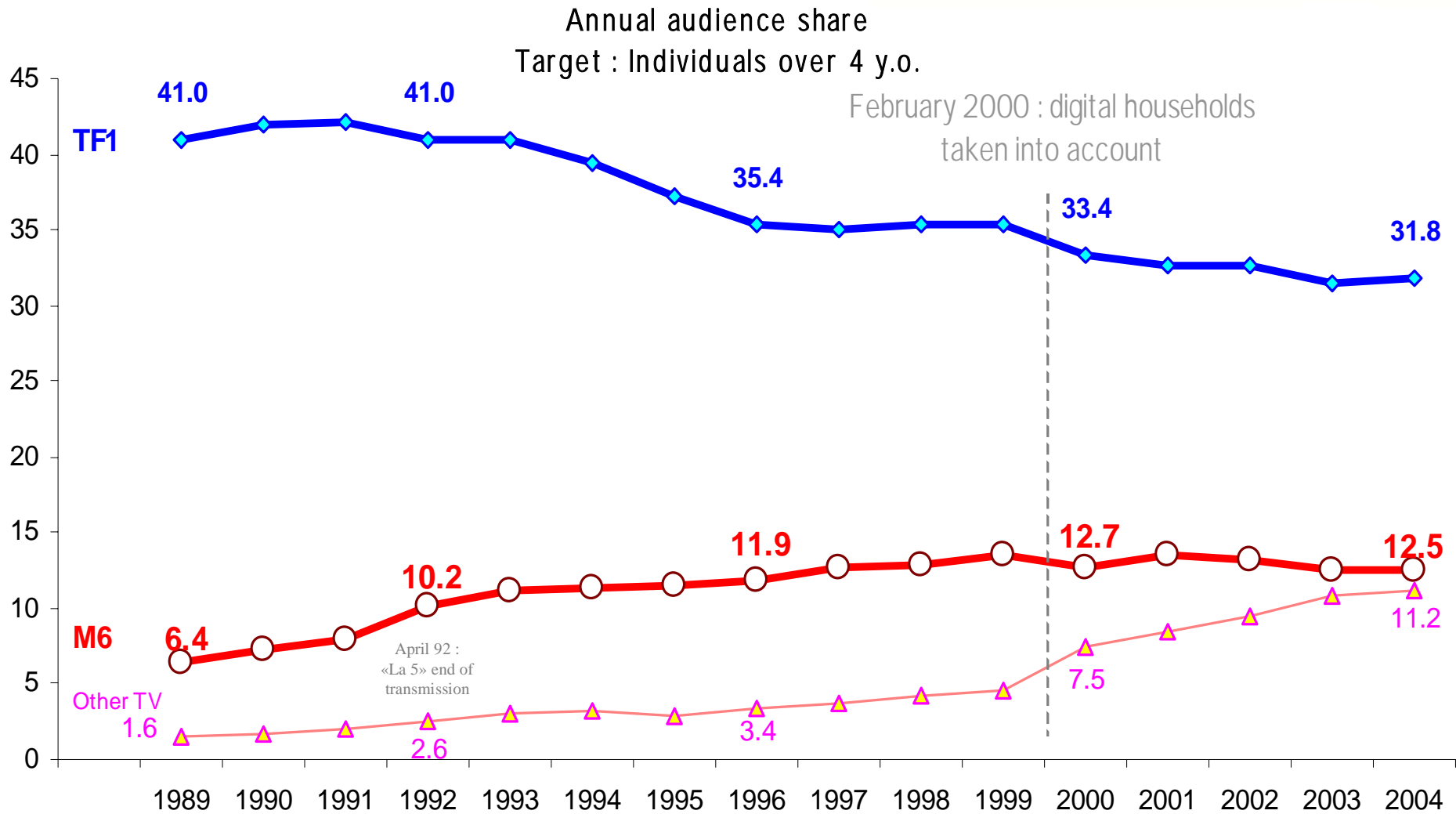
Individuals over 4 y.o. audience share



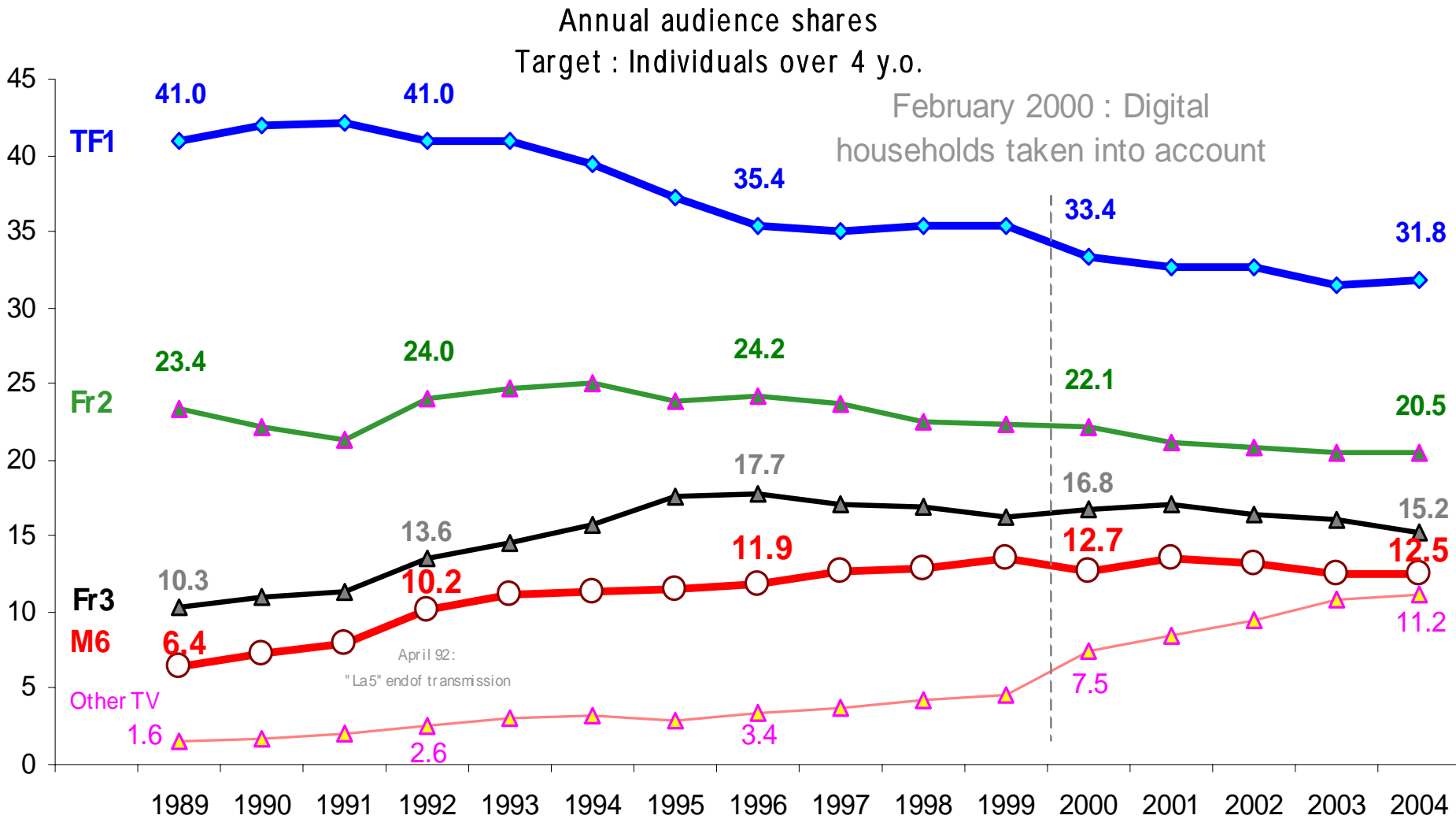
Housewives under 50 y.o. audience share



... and over the long haul (*ind. over 4 y.o.*)



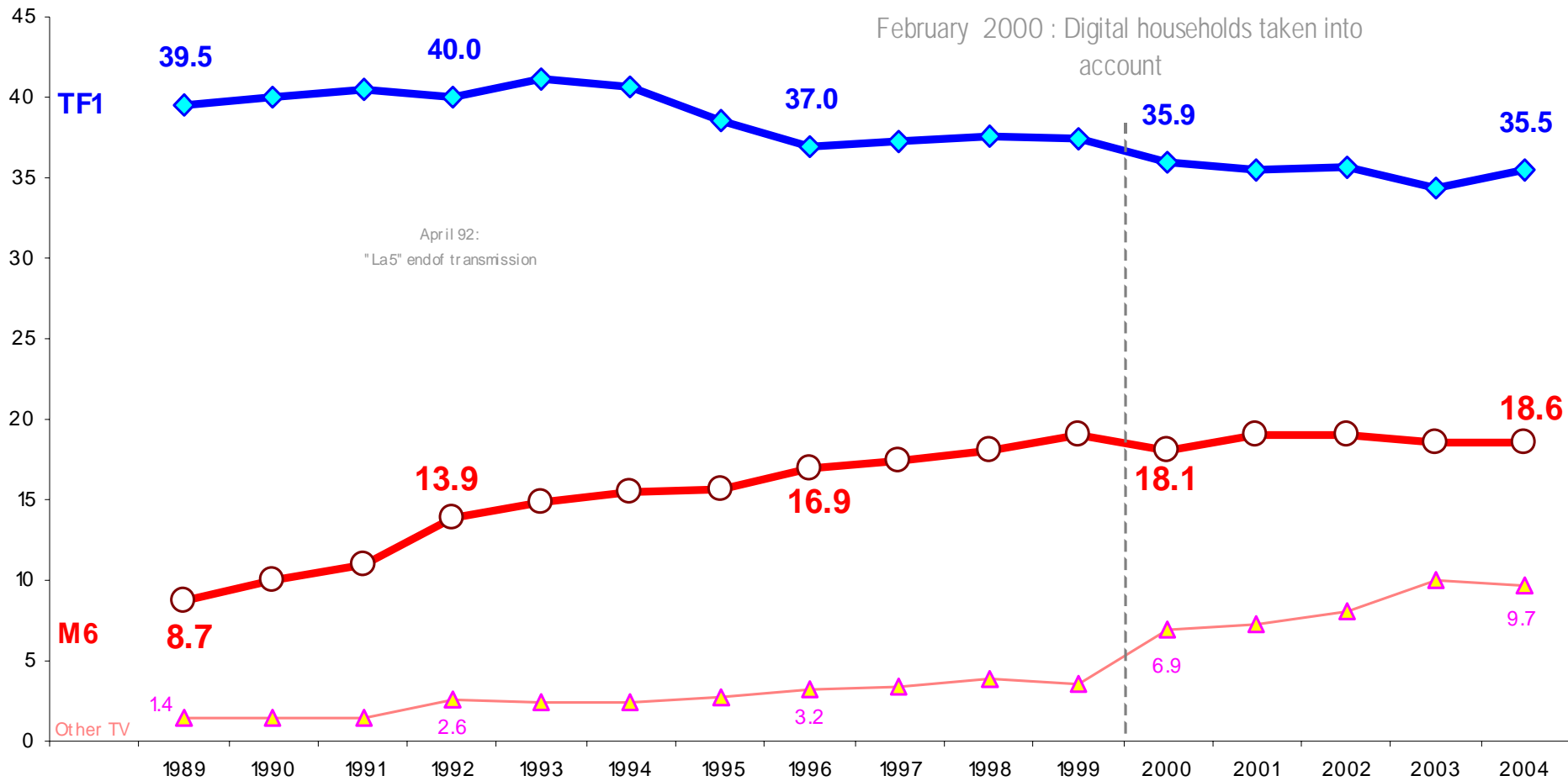
... and over the long haul (*ind. over 4 y.o.*)



... and over the long haul (Housewives < 50 y.o.)



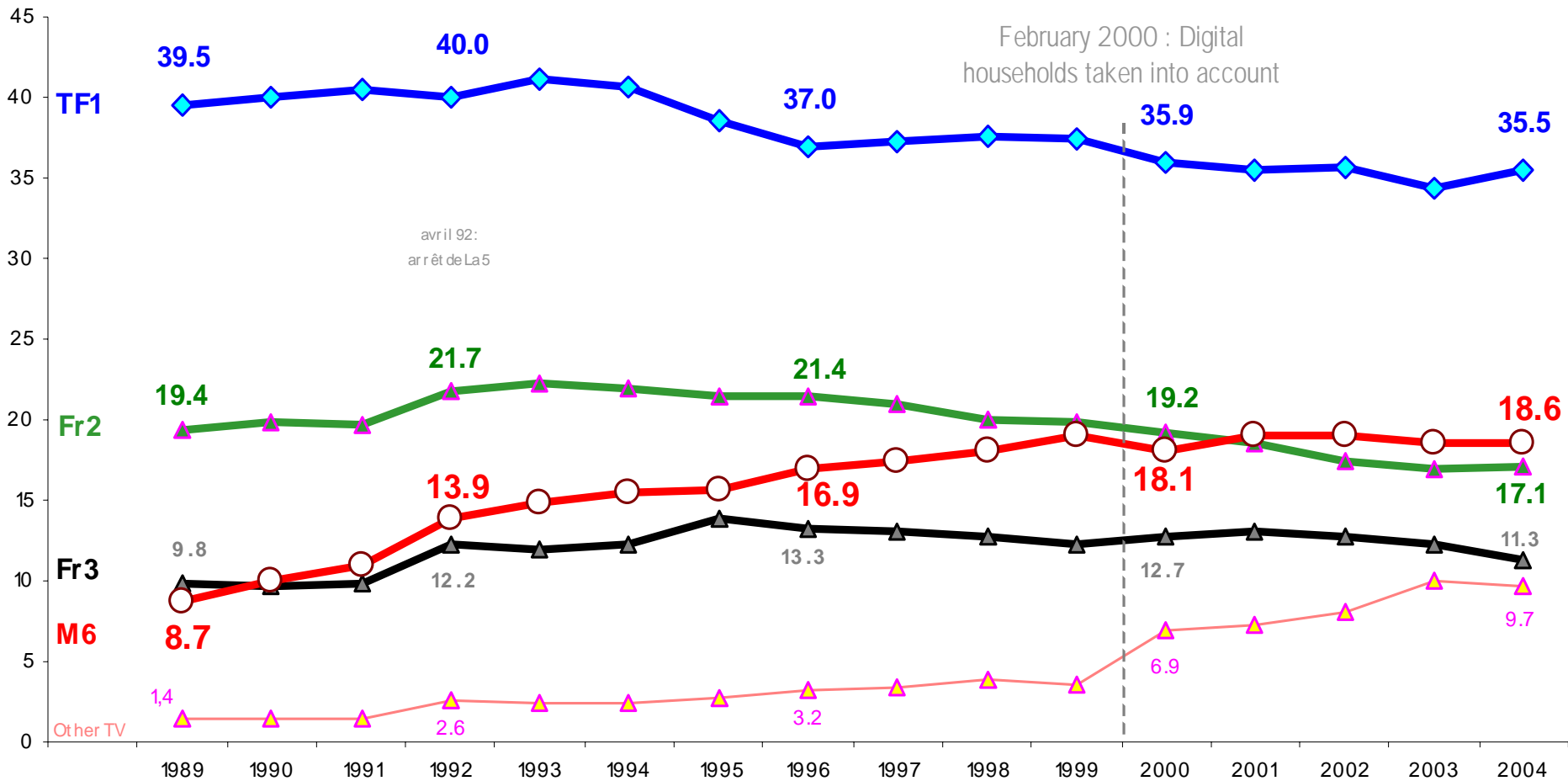
Annual audience shares
Target : Housewives < 50 y.o.



... and over the long haul (Housewives < 50 y.o.)



Annual audience shares
Target : Housewives < 50 y.o.

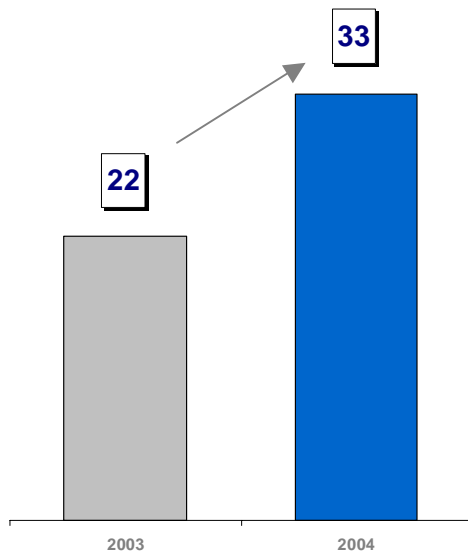


An audience in progression



Records in prime time

In 2004, M6 was the most watched TV network for the under 50 y.o. public for 33 nights, 11 more than in 2003



New all-time records and progression of audience levels

'La Nouvelle Star' reality show record

4.5 million



'Le Bachelor' reality show record

4.6 million



All time record for TV series

4.9 million



Record for Thursday's Prime Time since Loft Story

6.2 million



All time record for a movie

7.5 million



Progression of audience share for prized targeted segments, while reaching an expanding, more family based viewing public.

Innovative and highly successful programming



A programme line-up that is:

structured

for greater clarity

strengthened

with priority given to magazines, documentaries and a new offer of dramas

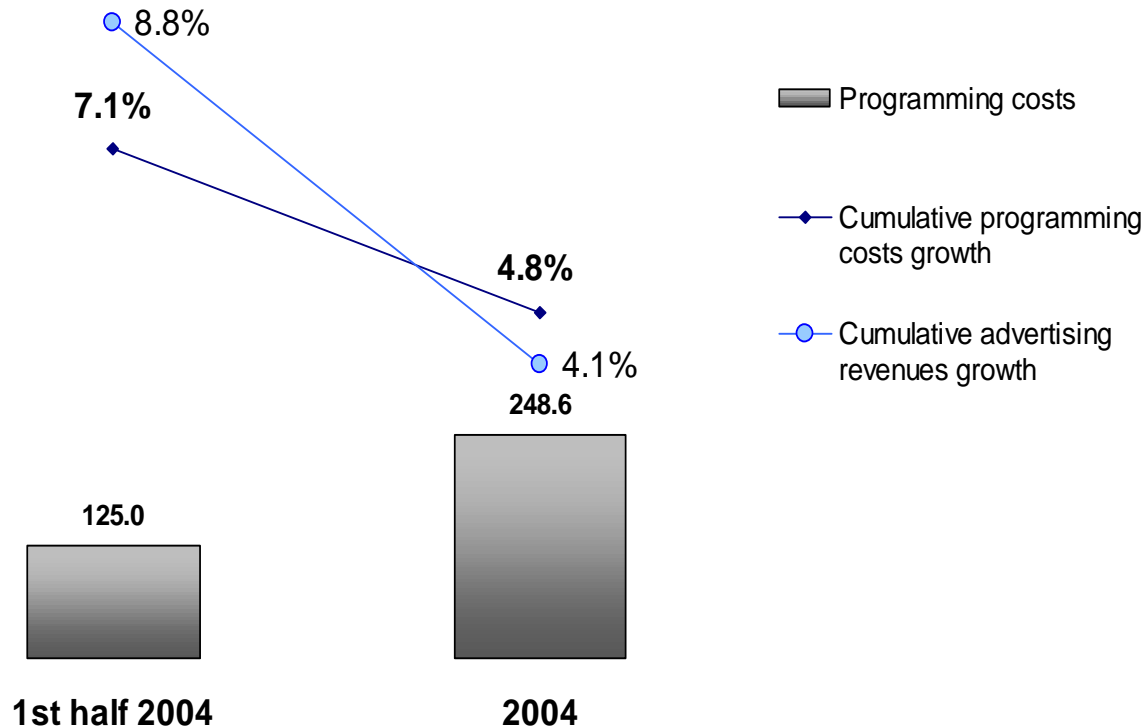
diversified and balanced

Supported by new material and network trademark programming

Original and attentive to new trends



Flexible programming costs allowing for effective programming



Programming costs 1st half-year increase: + 7.1%
Programming costs 2nd half-year increase: + 2.6%



Programmes video

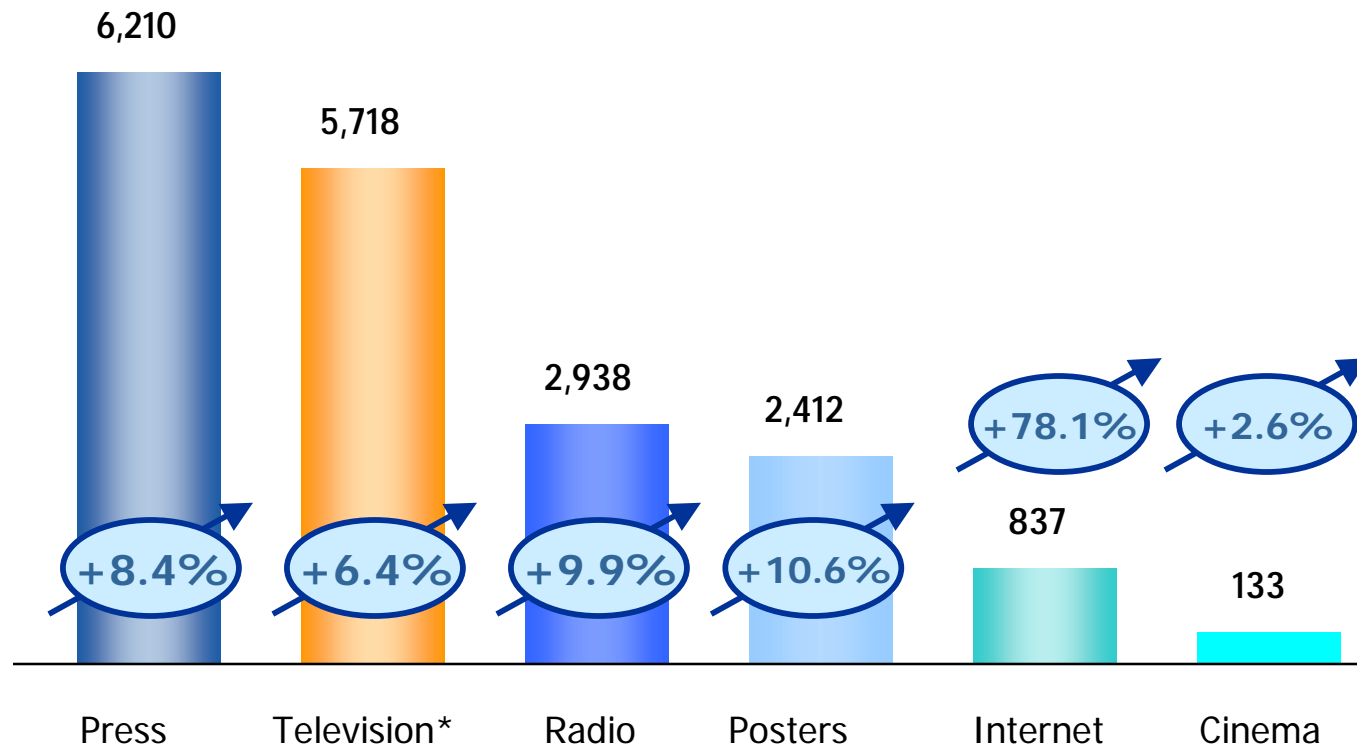
Free-to-air TV



French multimedia advertising market in 2004



Gross multimedia advertising expenditures in 2004 amounted to M€18,248.3, up 10.2% on 2003



French TV advertising market in 2004

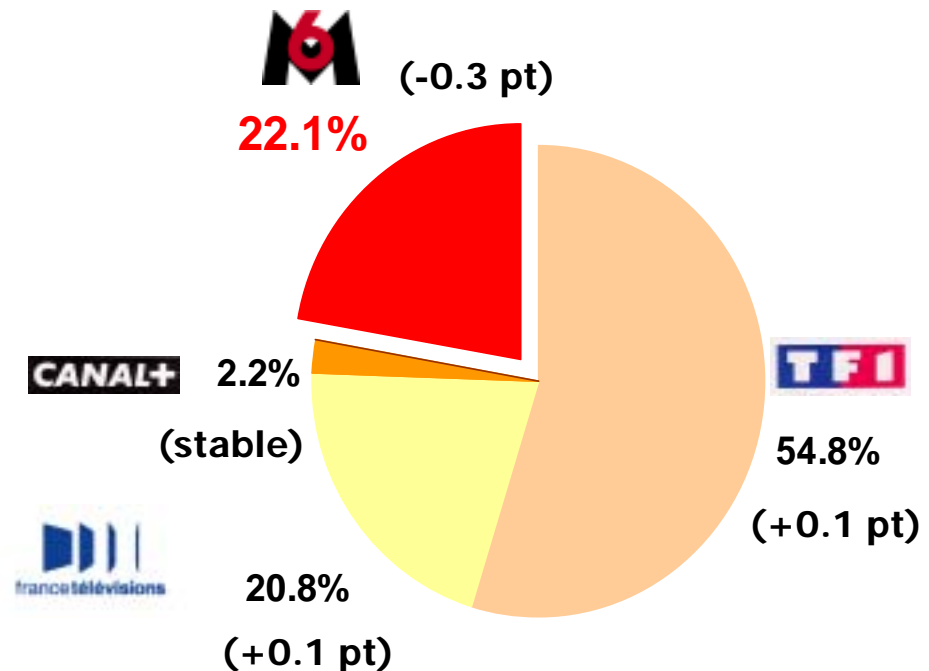


gross data - 2004 vs. 2003

TV advertising market
grew by + 4.9% in 2004

TV advertising market share
and evolution 2004 vs 2003

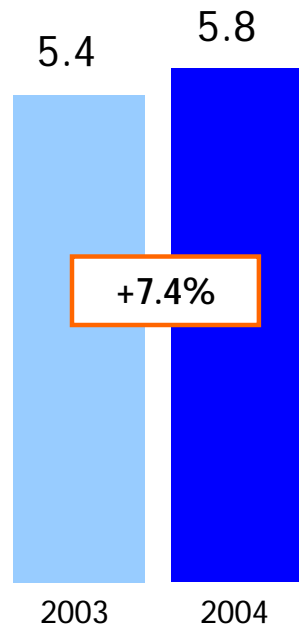
	2004 expenditures	Evol. 04 vs 03
	M€2,837.4	+5.1%
	M€1,078	+5.8%
	M€116.1	+5.2%
	M€1,143.6	+3.7%



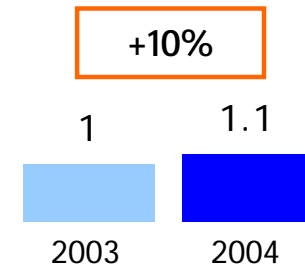
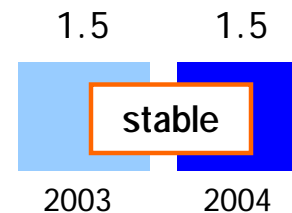
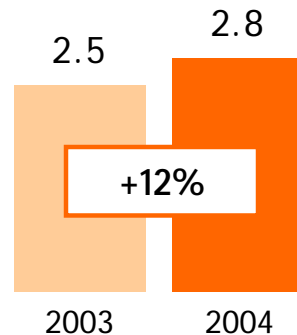
Average power of on air advertising in 2004



M6 posts the greatest growth in TV viewing audiences:
+12% for housewives < 50 years old. Rates progress by +8.6%



Average GRP for housewives < 50 years old for full day



Sectors evolution

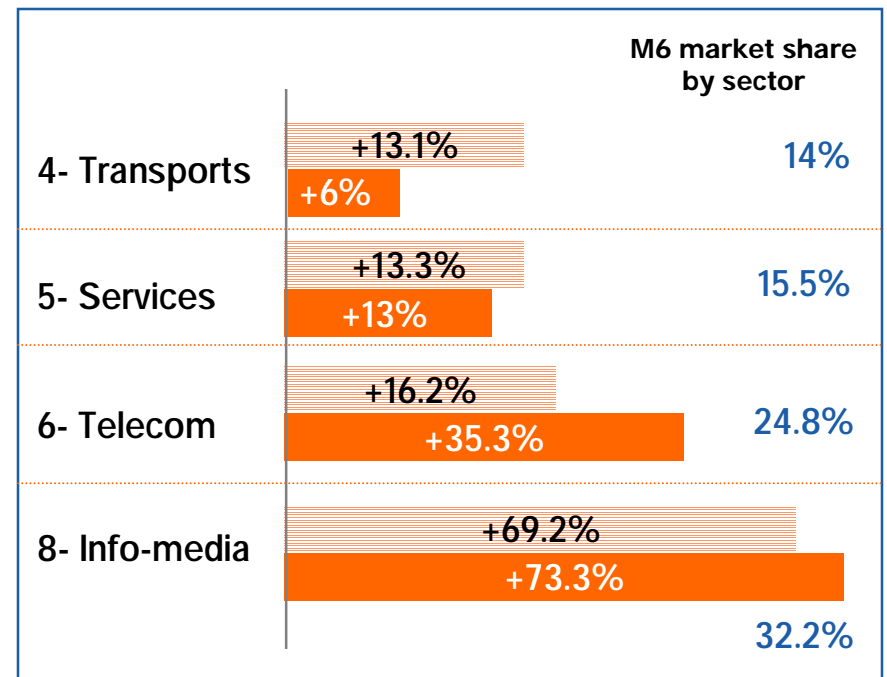
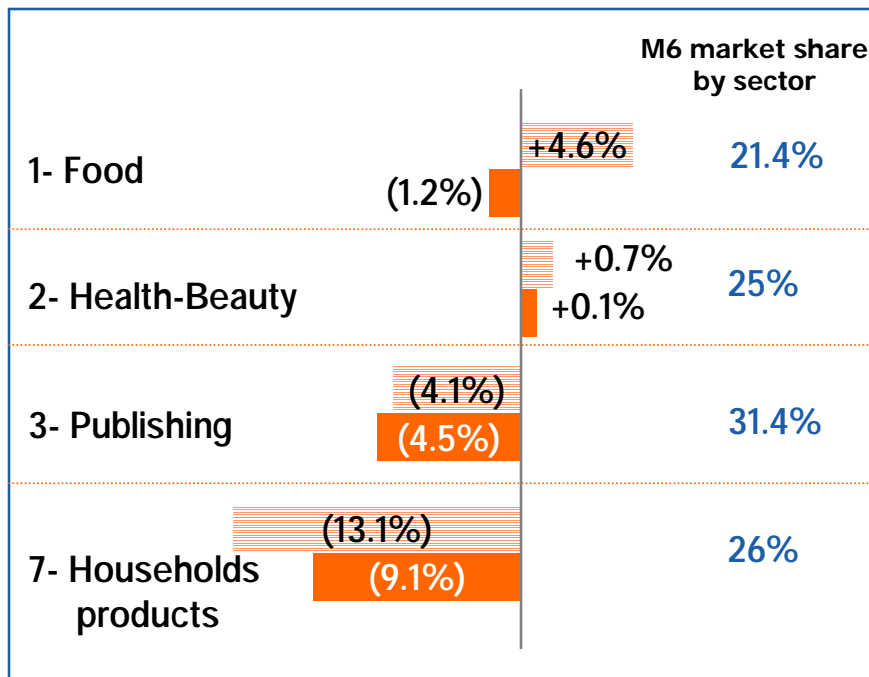


TV advertising expenditures for mass consumption products were stable, or lower in the case of Maintenance.

M6 is the 2nd most attractive French TV channel for advertising

The most dynamic sectors for TV in 2004 were Information-media and Telecommunications.

M6 is the 2nd most attractive French TV channel for advertising for these 2 sectors.



Overview of opening up of new TV sectors



Press sector for analogue TV

Press sector expenditures on FTA TV amounted M€ 74.9 million for 2004, accounting for 1.4% of all TV advertising expenditures (1.8% for M6).

M6's market share is 27%.

Press sector contributes around +1.9 pt to M6 growth

Ad expenditures growth for
M6 excluding Press sector
2004 versus 2003

+1.8%

+ 1.9 pt

Ad expenditure growth for
M6
2004 versus 2003

+3.7%

Press sector contributes around +1.5 pt to TTV growth.



M6 benefits from significant growth drivers, thanks to increasingly powerful audiences over an expanded public.

Programming structure

More frequent breaks

Booking rates

Potential volume growth

Sector presence rates

Growth margin

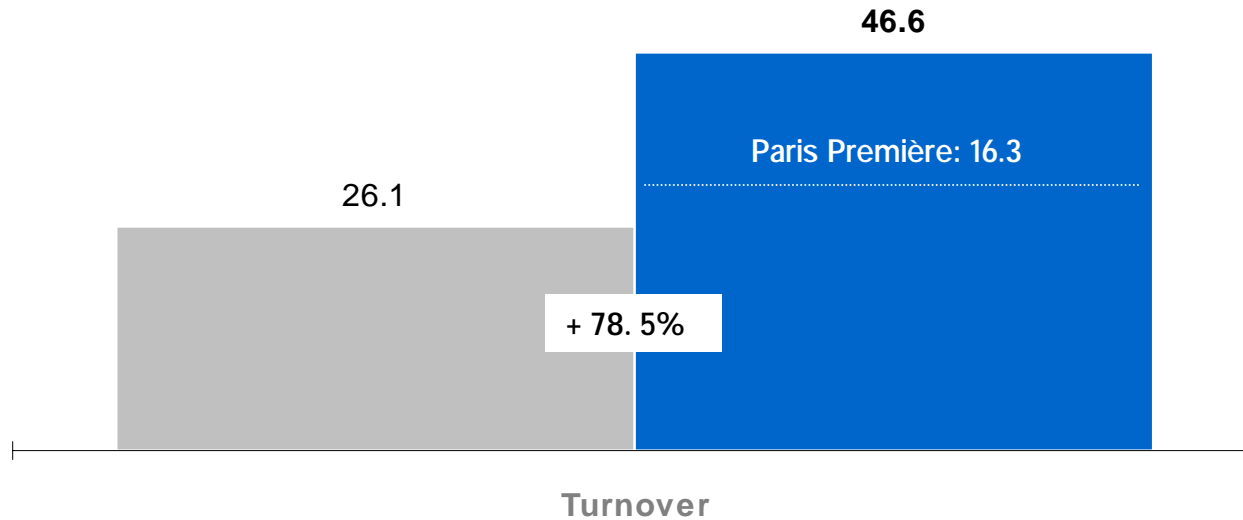
Price differential

GRP difference

Digital TV



Thematic channels growing



■ 2003 ■ 2004

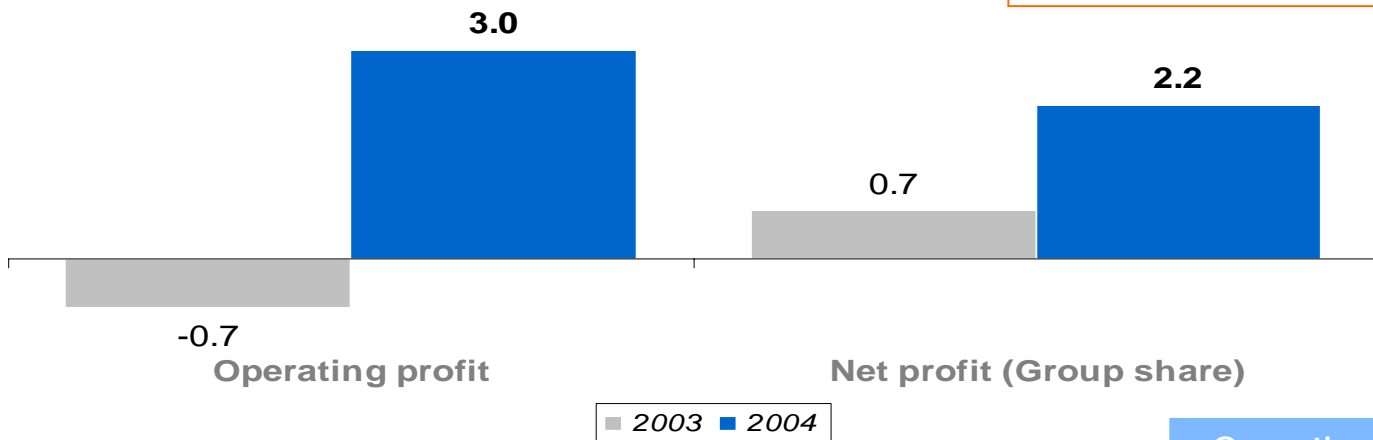
Breakdown by subsidiary (in M€)

	Turnover	
	2003	2004
<i>TF6</i>	5.9	6.7
<i>Série Club</i>	4.0	4.7
<i>Teva</i>	8.6	11.2
<i>Fun TV</i>	3.5	3.1
<i>M6 Music</i>	4.1	4.6
<i>Paris Première</i>	-	16.3
Total	26.1	46.6

Thematic channels growing



Operating profit margin: 6.4%
Net profit margin: 4.7% vs. 2.7%



Breakdown by subsidiary (in M€)

TF6
Série Club
Teva
Fun TV
M6 Music
Paris Première
Total

Operating profit/(loss)

	2003	2004
<i>TF6</i>	-	1.0
<i>Série Club</i>	0.4	0.7
<i>Teva</i>	(2.9)	(0.8)
<i>Fun TV</i>	-	0.6
<i>M6 Music</i>	1.8	1.9
<i>Paris Première</i>	-	(0.3)
Total	(0.7)	3.0

Thematic channels business model



Good audience performances

20% of the TPS offer (excluding movies), amounting to a 7.1% TPS audience share (most representative population)

Target audiences and complementarity

Segmented thematic channels for complementary target audiences (youths, housewives under 50 y.o., ICSP+)

Growing advertising revenues in a concentrated market

+ 26% excluding Paris Première
The first 20 channels account for 80% of advertising expenditures

Pooling of resources

Pooling of technical resources
Common advertising department
Structure cost savings

Threshold in profitability crossed and increase in the contribution of thematic channels to Group results

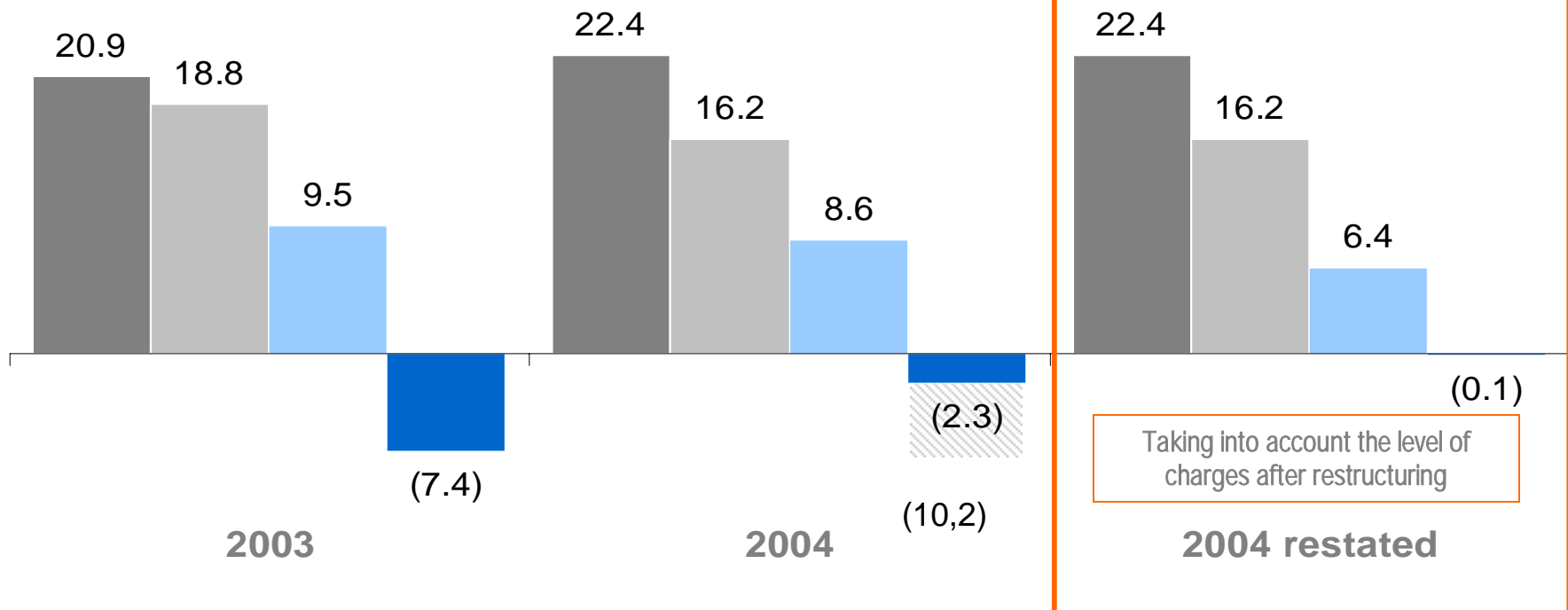


Zoom on Paris Première



Company results (12 months)

- Turnover
- Programming and distribution costs
- Other costs
- Net loss



▨ M€ 7.9 in restructuring costs for Paris Première, restated as goodwill

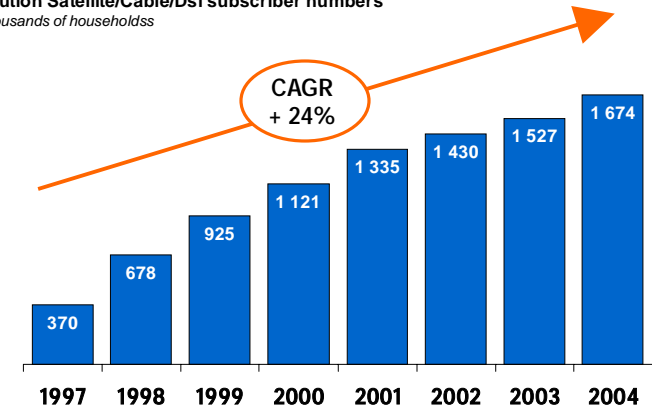
TPS: balanced growth



Figures for 100% of TPS

(In m€)	2003	2004
Consolidated turnover	536.7	572.4
Operating profit	2.7	2.1
Net Loss (Group share)	(9.2)	(4.3)

Evolution Satellite/Cable/Dsl subscriber numbers
in thousands of households



**A record year
for recruitment**

71,000 net new Satellite subscribers
(estimated market share: 37%)
44,000 net DSL subscribers
(estimated market share: 73%)

An enriched offer

**Subscriber base
at 31 December**

Total subscribers: 1.67 M
including satellite: 1.31 M
including DSL: 0.04 M
including cable: 0.32M

New agreements with majors of cinema
English Premier League Football exclusivity

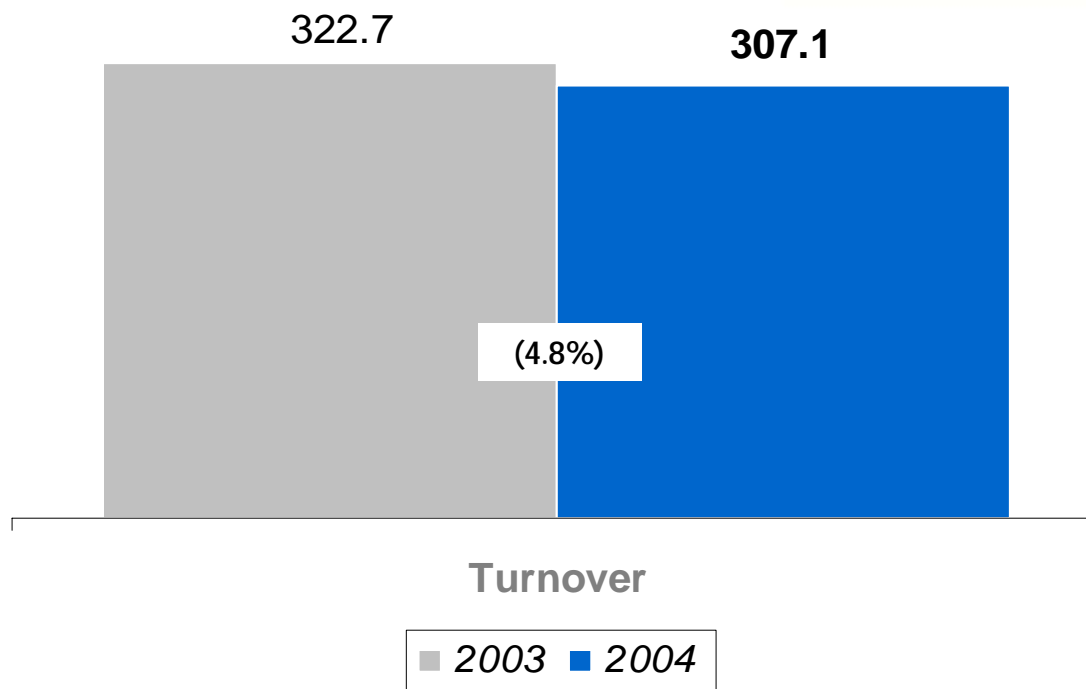
**Lower churn,
improved ARPU**

ARPU 37.7 €/month (+ 1%)
Churn 10% vs. 10.6%

Diversification



Improved profitability for Diversification excluding FCGB



Breakdown by subsidiary (in M€)

	Turnover	
	2003	2004
<i>M 6 Interactions</i>	158.0	129.8
<i>SND</i>	47.9	38.9
<i>HSS</i>	92.5	111.9
<i>M 6 Web</i>	24.3	26.5
<i>Total excluding FCGB</i>	322.7	307.1

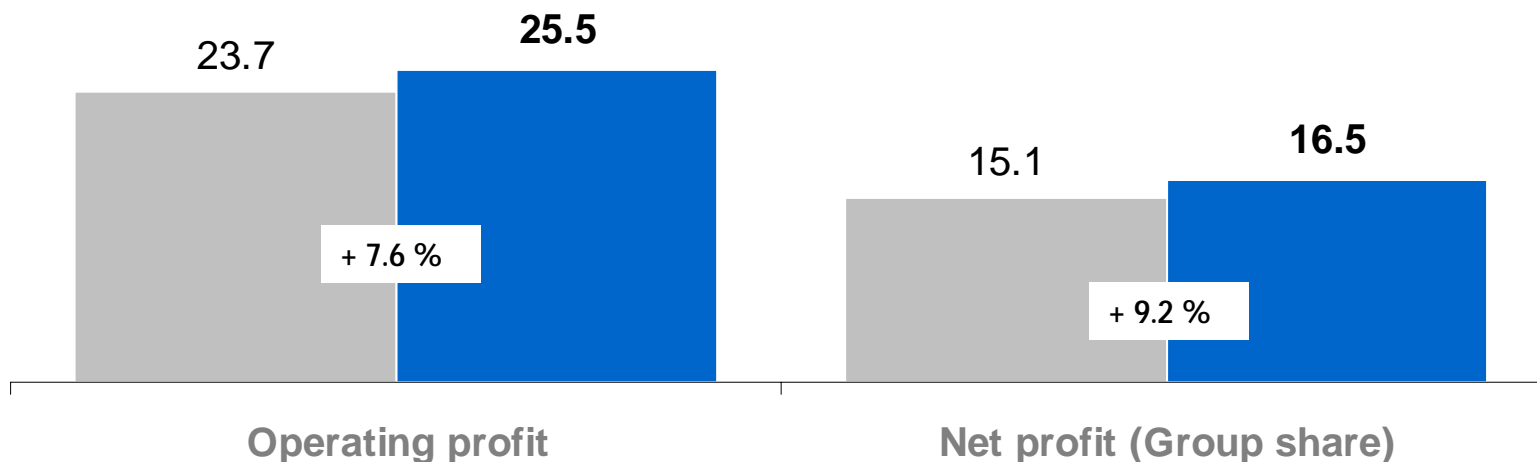
Improved profitability for Diversification excluding FCGB



■ 2003 ■ 2004

Operating profit margin: 8.3% vs. 7.3%

Net profit margin: 5.4% vs. 4.7%



Breakdown by subsidiary (in M€)	Operating profit/(loss)	
	2003	2004
<i>M6 Interactions</i>	10.6	14.8
<i>SND</i>	2.3	(1.8)
<i>HSS</i>	4.1	4.6
<i>M6 Web</i>	6.7	7.9
Total excluding FCGB	23.7	25.5

Diversification crosses threshold in profitability



M6 Interactions operations

Music and Publications

Good performance by Music
in a market in decline (-15%)

Success of Ozone (1.7 M
units), progression of the
number of albums and
singles sold

A committed adjustment of
Publications turnover
A higher contribution margin
product-mix

Print Media

Growth in
advertising revenues
Difficult 2nd half-year for
youth press
newsstand distribution
market



Events

Development of
customer loyalty
Commercial development
and new offer

Gone with the Wind Tour
62 dates; 185,000 viewers

Operating profit margin significantly improves
11.4% vs 6.7%

Diversification crosses threshold in profitability



Home shopping operations

Strengthening of commercial offer

Acquisition of Canal Club (Boutiques du Monde) and development of new infomercial activity
Lighter cost structure



Strengthening of distribution channels

Launch of the “M6 Boutique la Chaîne” channel, broadcast 24/7 on cable and satellite



Development of catalogue activity

Market leader with a 55% market share of the French and Benelux markets, 700 hours of programming per week, 2 million active customers, 2.5 million articles sold per year

Diversification crosses threshold in profitability



M6 Web

Attractiveness of sites

Growth in advertising revenues

Launch of M6music.fr



turbo.fr

Attractiveness of channel

Success of interactive programmes and Call TV facilities



Operating profit margin progresses to 29.8% vs 27.6%

A difficult year for the distribution of rights, more favourable outlook for 2005



SND

A year of transition

“Exceptional” 2003 financial year with the Gangs of New York all rights distribution

2004 financial year delivered less successful box office receipts numbers, with carryovers to 2005

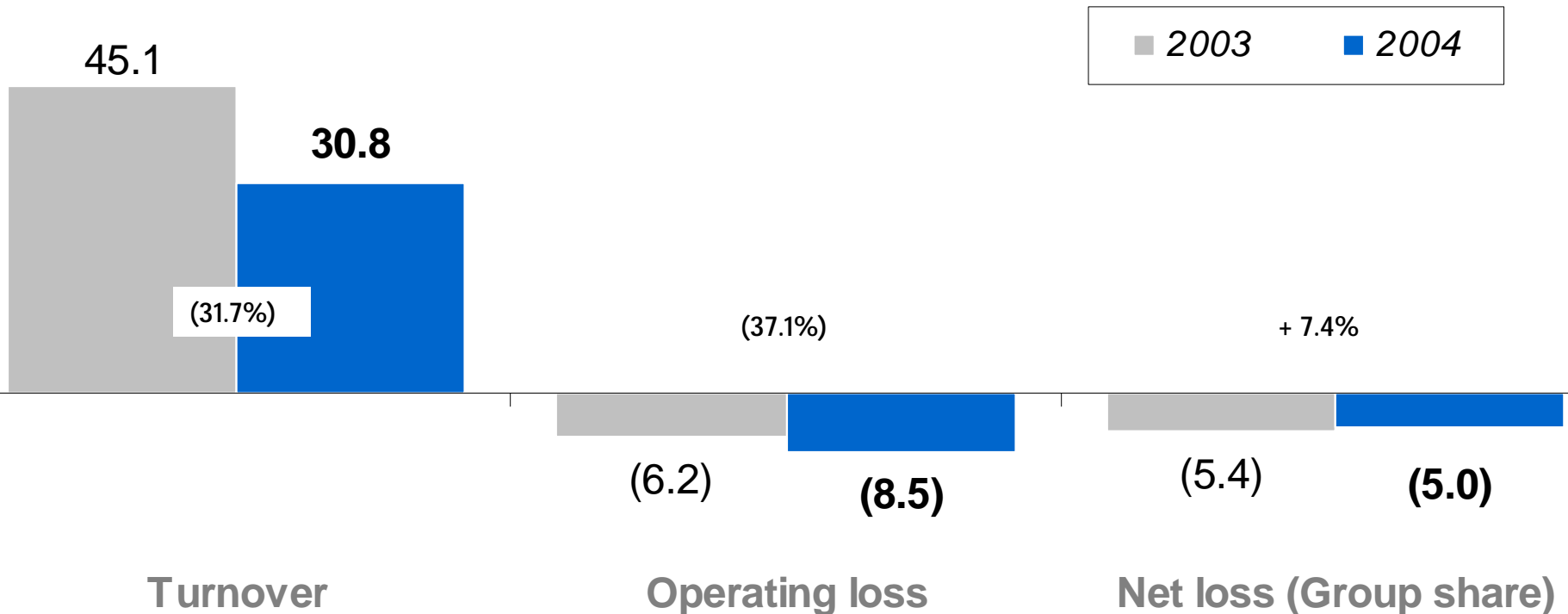
2004 financial year characterised by video growth excluding Gangs of New York impact

A dynamic “all rights” acquisition strategy
Strengthening of catalogue with the purchase of the Hachette catalogue in 2004

A promising outlook for 2005 in terms of box office receipts



A difficult financial year for FCGB, more favourable outlook for 2005



Declining league ranking results in lesser TV rights

- Annual net loss equivalent to 1st half-year net loss
- Operating costs reduction plan initiated in 2003 is yielding results



- Performance history
- 2004 results
- Focus on profitability
- **Outlook and priorities**

A record start of year



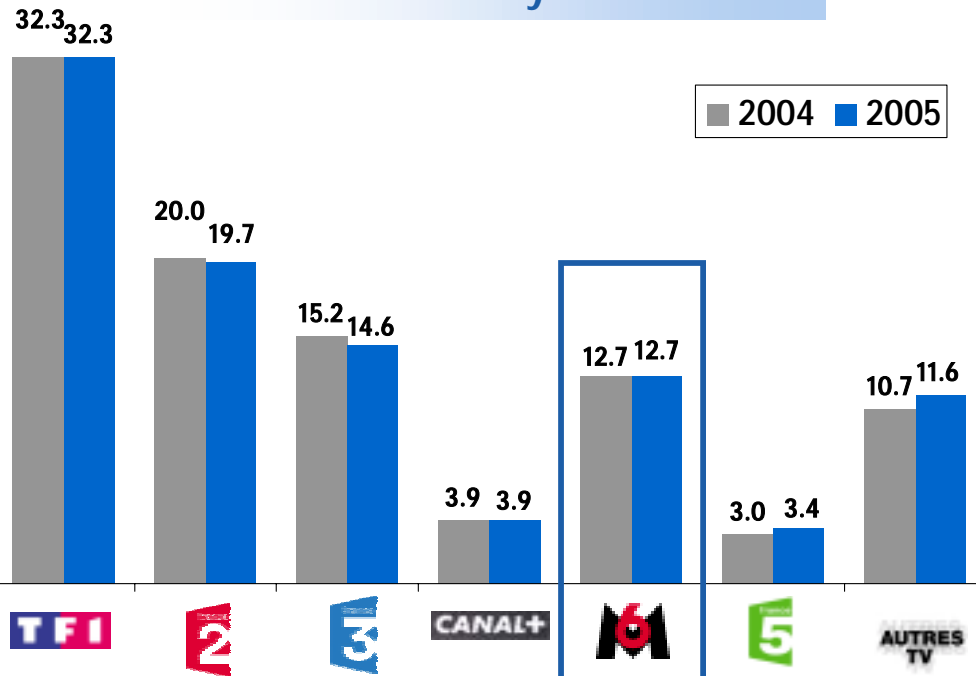
February 2005: best audience levels since LOFT STORY

1st network for housewives < 50 y.o. in prime time in a week for the 1st time

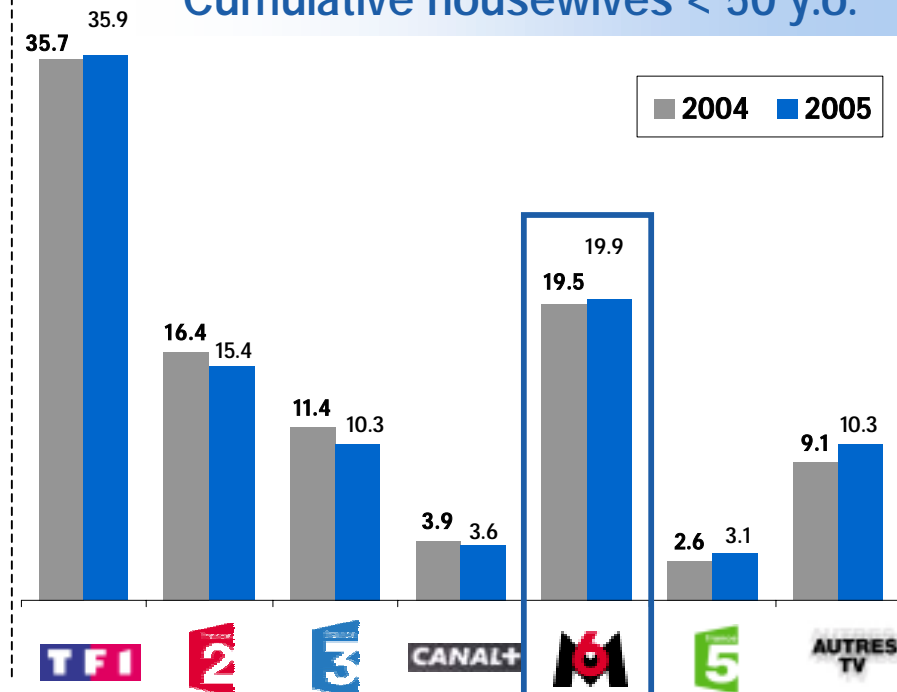
All-time record for start of year for housewives < 50 y.o.

Source: Médiamat /Médiamétrie weeks 1 to 9

Cumulative 4 years old +



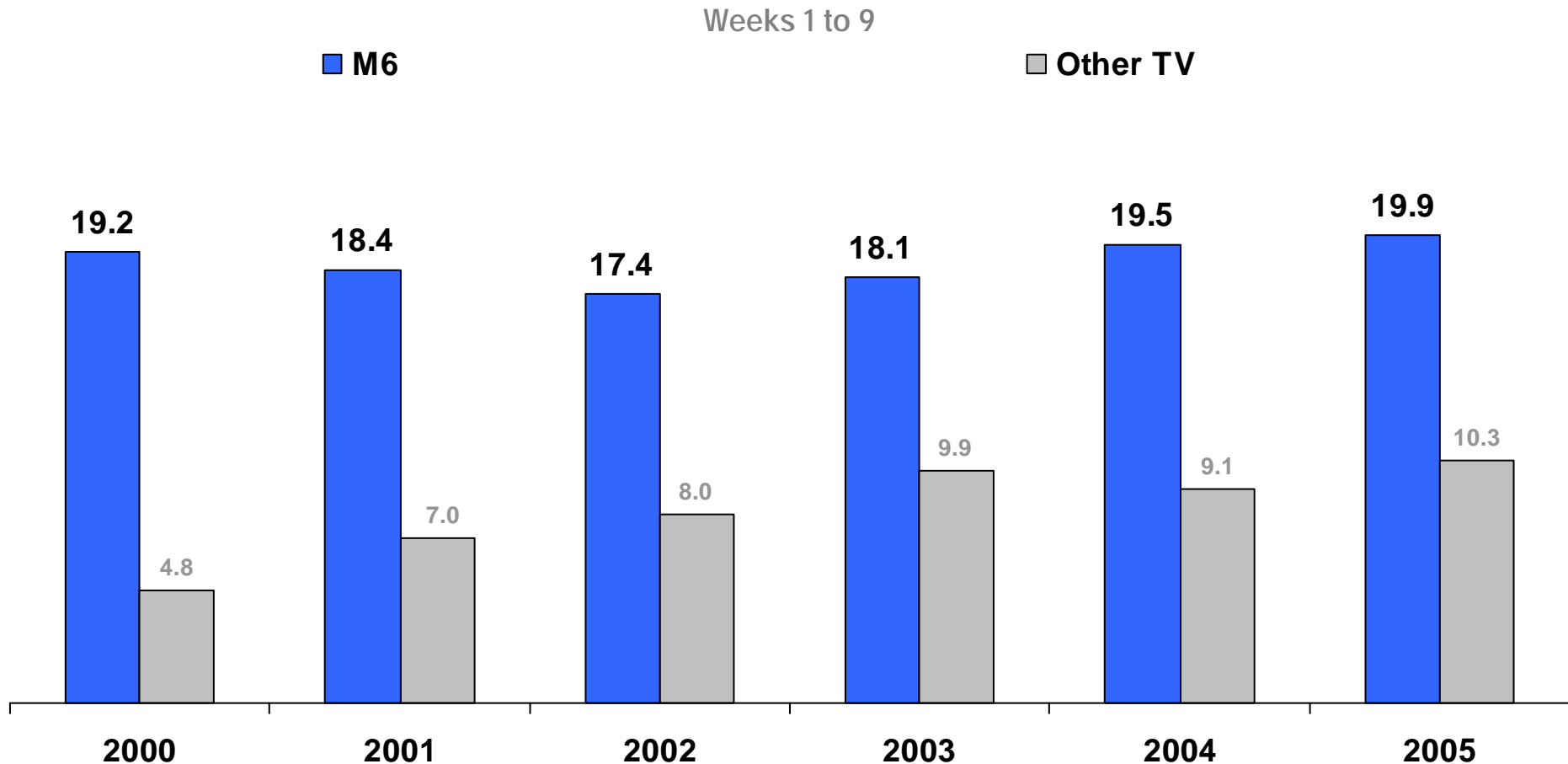
Cumulative housewives < 50 y.o.



The best beginning of the year ever for Housewives < 50 y.o.



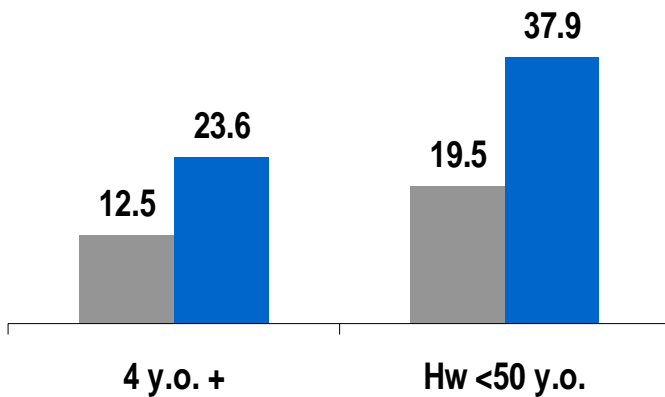
With an ever more difficult competition (increase in audience share for Other TV), M6 performs in 2005 its best beginning of the year ever.



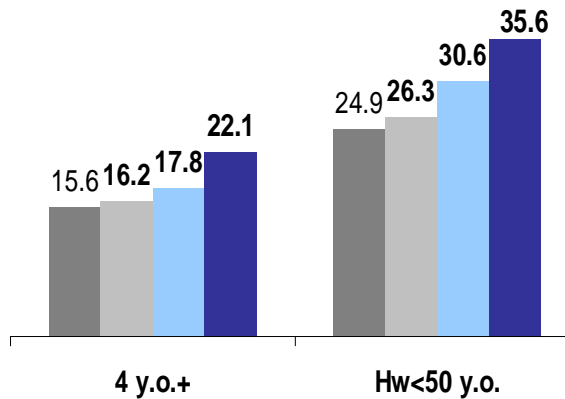
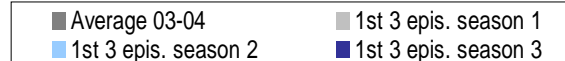
A start of year for 2005 marked by audience success



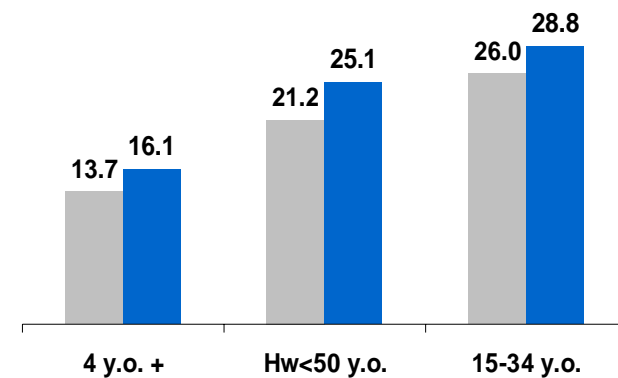
4400 TV series - prime time



Nouvelle Star season 3



Kaamelott



Diversification, an area of strength



- An MVNO agreement in 2 steps



**Licence start-up
before the
summer of 2005**

**Option:
Full MVNO**

IMPACT M6

- A revenue per subscriber
- A dedicated tight-knit team
- Advertising and marketing expenditures

IMPACT M6

- Investment:
 - A customer base
 - Information and billing systems
 - Terminals
- Profitability
 - ARPU
 - Full cost (network, marketing,...)

- A content agreement



**Strengthen M6 & Orange position as leaders
in Mobile Video & TV**

M6 revenues: fixed: K€500/year + variable: year/channel

Digital Terrestrial TV (DTT): a priority, strengths



Opportunities

Greater distribution

Better reception quality

M6 Group positioning



Other candidates in process for Pay DTT

M6 Group strengths

Federative programmes and powerful audiences

Complementary thematic channels

A secured content supply

Financial impact

Estimated direct cost of M€5 for current structure

IFRS impacts on 12/31/2004



	Balance sheet 12/31/2004	Equity 12/31/2004	Off-balance sheet commitments 12/31/2004	Net result 12/31/2004
FRENCH GAAP	1 220.0	471.3	869.7	138.7
IFRS GAAP	1 142.5	441.3	964.8	128.8

Difference	(77.5)	(30)	95.1	(9.9)
-------------------	---------------	-------------	-------------	--------------

Restatements

> Treasury shares (IAS 32)	(19.9)	(19.9)		(0.3)
> Stock-options (IFRS 2)				(2.4)
> Paris Première Restructuring (IFRS 3)		(7.8)		(7.8)
> Financial Instruments (IAS 32/ 29)		(7.5)		(3.5)
> Others (revenues, differed taxes, pensions...)	(1.3)	(5.2)		4.1
> Disclosure of SNC current accounts (gross/net)	38.8			

Reclassification

> Audiovisual rights	(95.1)		95.1	
----------------------	--------	--	------	--

Without the 2004 impact of the acquisition of Paris Première and its accounting treatment, net group result IFRS impact would be limited to M€2.1, i.e. 1.5% of the reported net result.



**Analyst meeting
2004 annual results
9 March 2005**